Agency **Budget Request**

FY 2024 - 2025

Prepared October 28th, 2022

Mike DeWine, Governor Jon Husted, Lt. Governor

Ohio Department of Development

Lydia L. Mihalik, Director

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October 24, 2022

Director Kimberly Murnieks State of Ohio Office of Budget and Management 30 E. Broad St., 34th Floor Columbus, OH 43215

Dear Director Murnieks,

Enclosed is the Fiscal Year 2024-2025 operating budget request for the Ohio Department of Development.

Our mission is to empower communities to succeed, and our team is focused on promoting Ohio as the best place to live, learn, work, and visit. Under the leadership of Governor Mike DeWine and Lt. Governor Jon Husted, we're honoring that commitment by making important investments that strengthen our communities, bolster our workforce, support small and minority businesses, and showcase Ohio's many assets. Development will continue to build on the momentum the DeWine-Husted Administration has created for the next biennium to deliver more wins across the state for all Ohioans.

With the resources we've provided through our various community infrastructure programs, cities, towns, and villages are finally able to make much-needed repairs and site improvements that are paving the way for future economic growth and development. We've seen tremendous interest in these programs, and recommitting resources to these efforts will enable us to help more communities get projects over the finish line. With these improvements come more opportunities for employment, housing, and an overall boost in quality of life for residents.

Supporting small and minority businesses is a key priority at Development, and we have made great strides in better supporting the needs of our business customers. We've made processes easier, more efficient, and cost-effective. As we look to refine and expand the many assistance programs available to business owners and entrepreneurs, reinvesting in these programs will ensure the minority, women, veteran, and disadvantaged business community can continue to access the resources needed to take their businesses to the next level.

Helping Ohioans at home is another important aspect of our work, which is why we propose continued investment in necessities such as energy assistance and weatherization programs, as well as broadband expansion. Ensuring Ohio families are safe, secure, comfortable, and connected in their homes is pivotal to helping them reach their full potential.

At Development, we take pride in our role as a trusted partner to our business and community leaders, and we aim to be bold, diverse, responsive, and solutions-focused. The attached budget reflects our commitment to these core values and advances the DeWine-Husted Administration's objectives to accelerate economic growth and ensure economic vitality. We're confident prioritizing these focus areas will deliver a solid return on investment for Ohio taxpayers.

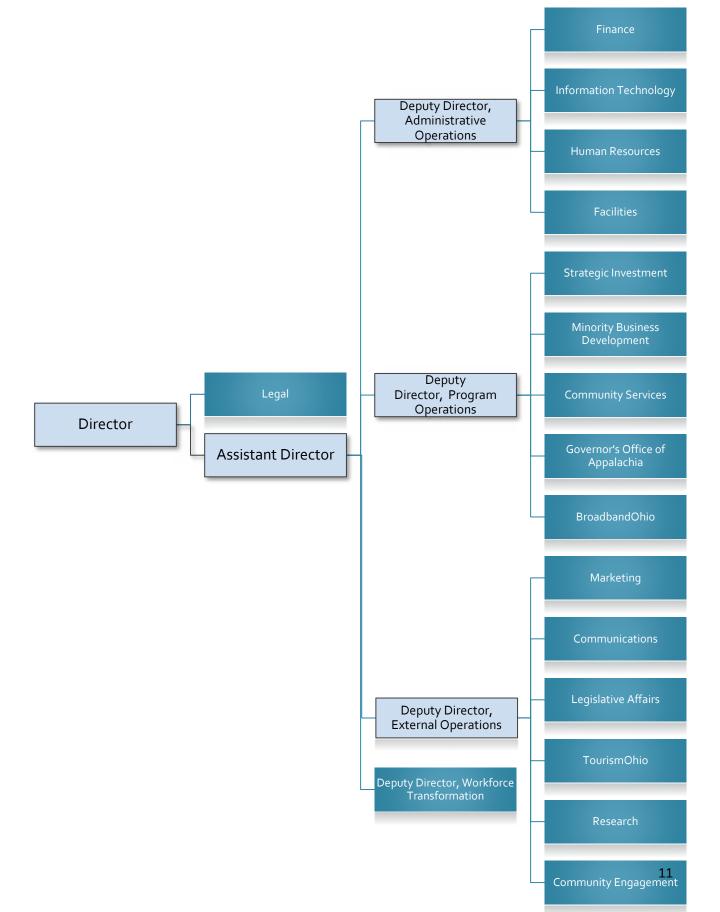
Thank you for your consideration. I am happy to answer any questions you may have as you evaluate our proposal.

Sincerely,

Lydia L. Mihalik

Lydia & Mihalek

Director



AGENCY STAFFING TABLE

Agency	Department of Development		
Date	10/28/2022		

FY 2023 FTE Position	
Ceiling	287
FY 2023 PTE Position	
Ceiling	5
- Coming	
FY 2023 Intermittent	
Position Ceiling	_
	4

	Actual FY 2022	End of FY 2023	FY 2024 Request	FY 2025 Request	Count Change FY 2022-2025	% Change FY 2022-2025
Full Time Permanent	255	312	312	312	57	22.4%
Part Time Permanent	2	2	2	2	0	0.0%
Intermittent	0	2	2	2	2	0.0%
All Other	13	15	15	15	2	15.4%
Total	270	331	331	331	61	22.6%

Notes: Actual FY 2022 SOPPS PAY-0007 report used for FY 2022 data					
Notes: Estimate FY 2023					
Notes: Request FY 2024-2025					



BEA-0004 Executive Agency Budget Request -Summary Agency: Department of Development Scenario: Bud A

	Actual			Estimated		Requ	Requested		
BY BUDGET FUND GROUP	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Variance FY 2024 - FY 2023	FY 2025	Variance FY 2025 - FY 2024	
Internal Service Activity	10,958,284	10,875,325	12,456,908	12,469,264	19,838,393	7,369,129	19,740,185	(98,208)	
General Revenue	141,840,382	134,592,675	138,361,120	746,527,697	76,848,725	(669,678,972)	76,848,725	0	
Bond Research and Development	51,560,387	36,463,013	49,566,596	96,077,000	24,060,000	(72,017,000)	24,060,000	0	
Dedicated Purpose	304,158,749	540,950,688	1,027,448,455	2,235,213,138	1,185,855,651	(1,049,357,487)	504,725,124	(681,130,527)	
Facilities Establishment	614,976	83,982,901	36,294,238	77,300,000	77,500,000	200,000	77,500,000	0	
Federal	306,783,418	370,470,301	531,234,256	633,453,484	760,982,280	127,528,796	535,075,000	(225,907,280)	
TOTAL	815,916,196	1,177,334,903	1,795,361,573	3,801,040,583	2,145,085,049	(1,655,955,534)	1,237,949,034	(907,136,015)	

		Actual		Estimated		Requ	ested	
BY EXPENSE CATEGORY	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Variance FY 2024 - FY 2023	FY 2025	Variance FY 2025 - FY 2024
500 Personal Services	25,562,139	24,349,679	28,473,393	33,528,086	38,846,770	5,318,684	37,957,334	(889,436)
510 Purchased Personal Services	13,228,914	11,817,256	12,627,333	47,655,427	24,781,845	(22,873,582)	22,958,830	(1,823,015)
520 Supplies and Maintenance	16,250,226	15,349,830	18,041,873	26,584,223	30,442,436	3,858,213	27,658,335	(2,784,101)
530 Equipment	361,849	297,335	592,213	1,140,341	2,425,991	1,285,650	2,041,991	(384,000)
550 Subsidies Shared Revenue	640,818,212	929,480,319	1,490,217,792	3,439,648,143	1,808,953,227	(1,630,694,916)	1,037,655,044	(771,298,183)
590 Judgments, Settlements & Bonds	47,254	0	0	0	400,000	400,000	400,000	0
595 Transfers and Non-Expense	119,647,601	196,040,484	245,408,970	252,484,364	239,234,780	(13,249,584)	109,277,500	(129,957,280)
TOTAL	815,916,196	1,177,334,903	1,795,361,573	3,801,040,583	2,145,085,049	(1,655,955,534)	1,237,949,034	(907,136,015)



						Actual		Estimate	Reque	⊭st
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	BRD	7011	195605 Broadband Development Grants	550 Subsidies Shared Revenue	786,805	0	0	0	0	
DEV	BRD	7011	195686 Third Frontier Tax Exempt - Operating	500 Personal Services	0	53,463	10,257	65,000	0	
DEV	BRD	7011	195686 Third Frontier Tax Exempt - Operating	510 Purchased Personal Services	0	110	0	0	350,000	350,00
DEV	BRD	7011	195686 Third Frontier Tax Exempt - Operating	520 Supplies and Maintenance	0	28,337	18,138	2,000	0	
DEV	BRD	7011	195686 Third Frontier Tax Exempt - Operating	530 Equipment	0	1,292	1,299	0	0	
DEV	BRD	7011	195687 Third Frontier Research and Development Projects	550 Subsidies Shared Revenue	4,371,720	6,538,018	4,659,471	0	2,000,000	2,000,00
DEV	BRD	7014	195620 Third Frontier Taxable - Operating	500 Personal Services	0	398,475	306,521	369,112	0	
DEV	BRD	7014	195620 Third Frontier Taxable - Operating	510 Purchased Personal Services	430,200	230,318	187,194	700,000	1,710,000	1,710,0
DEV	BRD	7014	195620 Third Frontier Taxable - Operating	520 Supplies and Maintenance	78,628	294,475	401,729	625,888	0	
DEV	BRD	7014	195620 Third Frontier Taxable - Operating	530 Equipment	0	6,462	6,493	15,000	0	
DEV	BRD	7014	195692 Research and Development Taxable Bond Projects	550 Subsidies Shared Revenue	37,454,885	23,787,588	27,399,736	94,300,000	20,000,000	20,000,00
DEV	BRD	7014	195692 Research and Development Taxable Bond Projects	595 Transfers and Non-Expense	8,438,149	5,124,474	16,575,758	0	0	
				BRD Total	51,560,387	36,463,013	49,566,596	96,077,000	24,060,000	24,060,00
DEV	DPF	4500	195624 Minority Business Bonding Program Administration	590 Judgments, Settlements & Bonds	47,254	0	0	0	0	
DEV	DPF	4500	195624 Minority Business Bonding Program Administration	595 Transfers and Non-Expense	2,215	2,312	0	0	100,000	100,00
DEV	DPF	4510	195649 Business Assistance Programs	500 Personal Services	828,674	764,521	691,370	1,017,476	1,140,885	1,175,10
DEV	DPF	4510	195649 Business Assistance Programs	510 Purchased Personal Services	167,579	153,887	96,482	340,000	320,000	320,00
DEV	DPF	4510	195649 Business Assistance Programs	520 Supplies and Maintenance	753,541	847,536	635,484	1,637,980	1,509,115	1,474,89
DEV	DPF	4510	195649 Business Assistance Programs	530 Equipment	11,907	10,338	9,090	30,000	30,000	30,00
DEV	DPF	4F20	195639 State Special Projects	500 Personal Services	89,692	8,679	0	0	0	
DEV	DPF	4F20	195639 State Special Projects	510 Purchased Personal Services	0	0	55,600	24,000	0	
DEV	DPF	4F20	195639 State Special Projects	520 Supplies and Maintenance	3,558	0	44,683	0	0	***************************************
DEV	DPF	4F20	195639 State Special Projects	530 Equipment	0	0	6,205	6,460	0	*************************
DEV	DPF	4F20	195639 State Special Projects	550 Subsidies Shared Revenue	0	0	0	969,540	150,000	150,00
DEV	DPF	4F20	195655 Community Development Special Project	550 Subsidies Shared Revenue	0	184,995	182,075	1,175,000	1,175,000	1,175,00
DEV	DPF	4F20	195699 Utility Community Assistance	510 Purchased Personal Services	54,738	10,881	451,875	500,000	600,000	600,00
DEV	DPF	4F20	195699 Utility Community Assistance	520 Supplies and Maintenance	95,993	207,792	138,337	49,794	50,000	50,00
DEV	DPF	4F20	195699 Utility Community Assistance	530 Equipment	68,768	50,698	58,061	200,000	100,000	100,00
DEV	DPF	4F20	195699 Utility Community Assistance	550 Subsidies Shared Revenue	0	0	137,360	206	0	
DEV	DPF	4W00	195629 Roadwork Development	520 Supplies and Maintenance	450,000	0	0	0	0	
DEV	DPF	4W00	195629 Roadwork Development	550 Subsidies Shared Revenue	14,724,870	12,255,302	6,421,501	15,200,000	15,200,000	15,200,00
DEV	DPF	4W10	195646 Minority Business Enterprise Loan	500 Personal Services	377,301	246,857	249,201	117,742	0	
DEV	DPF	4W10	195646 Minority Business Enterprise Loan	510 Purchased Personal Services	10,577	37,226	35,712	100,000	0	
DEV	DPF	4W10	195646 Minority Business Enterprise Loan	520 Supplies and Maintenance	245,739	223,205	73,578	299,754	0	
DEV	DPF	4W10	195646 Minority Business Enterprise Loan	530 Equipment	3,969	1,292	2,597	10,000	0	
DEV	DPF	4W10	195646 Minority Business Enterprise Loan	595 Transfers and Non-Expense	87,733	849,272	1,176,750	4,500,000	5,000,000	5,000,00
DEV	DPF	5CV1	195561 Bar and Restaurant Assistance	550 Subsidies Shared Revenue	0	0	73,050,776	0	0	
DEV	DPF	5CV1	195562 Lodging Industry Grants	550 Subsidies Shared Revenue	0	0	13,239,965	0	0	
DEV	DPF	5CV1	195608 Coronavirus Relief Economic Relief Grant	550 Subsidies Shared Revenue	0	5,000,000	0	0	0	
DEV	DPF	5CV1	195621 Coronavirus Relief - Indoor Entertainment Venues	550 Subsidies Shared Revenue	0	0	13,826,239	0	0	
DEV	DPF	5CV1	195625 Coronavirus Relief - PPE Manufacturing Grant	550 Subsidies Shared Revenue	0	19,999,393	0	0	0	***************************************
DEV	DPF	5CV1	195630 Coronavirus Relief New Business Relief Grants	550 Subsidies Shared Revenue	0	0	7,290,000	0	0	
DEV	DPF	5CV1	195631 Coronavirus Relief - Small Business Grant	550 Subsidies Shared Revenue	0	153,542,500	81,495,000	0	0	
DEV	DPF	5CV1	195693 Economic Relief - Rent Mortgage Utility Assistance	550 Subsidies Shared Revenue	0	55,000,000	0	0	0	
DEV	DPF	5CV2	195559 Rent and Utility Assistance	500 Personal Services	0	0	0	900,000	750,000	
DEV	DPF	5CV2	195559 Rent and Utility Assistance	510 Purchased Personal Services	0	0	0	23,667,000	1,000,000	
	4							-,,,	,,,,,,,,	
DEV	DPF	5CV2	195559 Rent and Utility Assistance	520 Supplies and Maintenance	0	0	0	1,033,000	1,500,000	



Office of budge	et and Management					Actual		Estimate	Requ	oct
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	DPF	5CV2	195559 Rent and Utility Assistance	595 Transfers and Non-Expense	0	0	104,331,800	0	50,000	0
DEV	DPF	5CV3	195457 Local Water and Sewer	550 Subsidies Shared Revenue	0	0	0	101,200,000	0	
DEV	DPF	5CV3	1956A1 Water and Sewer Quality Program	500 Personal Services	0	0	91,109	210,000	0	
DEV	DPF	5CV3	1956A1 Water and Sewer Quality Program	510 Purchased Personal Services	0	0	63,251	55,000	0	
DEV	DPF	5CV3	1956A1 Water and Sewer Quality Program	520 Supplies and Maintenance	0	0	26,210	45,000	0	
DEV	DPF	5CV3	1956A1 Water and Sewer Quality Program	530 Equipment	0	0	0	5,000	0	0
DEV	DPF	5CV3	1956A1 Water and Sewer Quality Program	550 Subsidies Shared Revenue	0	0	2,862,242	2,223,374	0	0
DEV	DPF	5CV3	1956B1 ARPA Appalachia Community Plan	500 Personal Services	0	0	0	150,000	0	
DEV	DPF	5CV3	1956B1 ARPA Appalachia Community Plan	510 Purchased Personal Services	0	0	0	150,000	0	
DEV	DPF	5CV3	1956B1 ARPA Appalachia Community Plan	520 Supplies and Maintenance	0	0	0	200,000	0	
DEV	DPF	5CV3	1956B1 ARPA Appalachia Community Plan	550 Subsidies Shared Revenue	0	0	0	499,500,000	0	
DEV	DPF	5CV3	1956D1 Meat Processing Investment Program ARPA	550 Subsidies Shared Revenue	0	0	0	170,872	0	
DEV	DPF	5CV3	1956D4 Water Reclamation Project	550 Subsidies Shared Revenue	0	0	0	300,000,000	0	
DEV	DPF	5GT0	195550 Broadband Development Grants	500 Personal Services	0	0	660,674	824,790	898,150	925,802
DEV	DPF	5GT0	195550 Broadband Development Grants	510 Purchased Personal Services	0	0	240,248	275,000	250,000	250,000
DEV	DPF	5GT0	195550 Broadband Development Grants		0	0	421,208	3,021,734	821,850	794,198
				520 Supplies and Maintenance	0	0				
DEV	DPF	5GT0	195550 Broadband Development Grants	530 Equipment	0	0	3,896	6,832	30,000	30,000
DEV		5GT0	195550 Broadband Development Grants	550 Subsidies Shared Revenue	0 711 007	1 400 700	000 200	226,690,067	330,000,000	0
DEV	DPF	5HR0	195403 Appalachian Workforce Assistance	550 Subsidies Shared Revenue	2,711,237	1,489,723	999,298	67.700	0	0
DEV	DPF	5HR0	195606 TechCred Program	500 Personal Services	0	52,477	60,395	67,789	0	0
DEV	DPF	5HR0	195606 TechCred Program	510 Purchased Personal Services	0	0	29	100.745	0	0
DEV	DPF	5HR0	195606 TechCred Program	520 Supplies and Maintenance	0	146,493	133,083	126,745	200,000	200,000
DEV	DPF	5HR0	195606 TechCred Program	530 Equipment	0	0	6,493	5,466	0	0
DEV	DPF	5HR0	195606 TechCred Program	550 Subsidies Shared Revenue	0	710,869	4,202,826	24,800,000	25,000,000	25,000,000
DEV	DPF	5HR0	195622 Defense Development Assistance	550 Subsidies Shared Revenue	950,114	637,493	836,898	0	0	0
DEV	DPF	5HR0	195662 Incumbent Workforce Training Vouchers	500 Personal Services	3,559	0	0	0	0	0
DEV	DPF	5HR0	195662 Incumbent Workforce Training Vouchers	520 Supplies and Maintenance	18,108	0	0	0	0	0
DEV	DPF	5HR0	195662 Incumbent Workforce Training Vouchers	550 Subsidies Shared Revenue	833,150	0	0	0	0	0
DEV	DPF	5JR0	195635 Tax Incentives Operating	500 Personal Services	327,672	233,617	301,026	297,938	383,061	394,570
DEV	DPF	5JR0	195635 Tax Incentives Operating	510 Purchased Personal Services	7,518	916	0	8,000	20,000	20,000
DEV	DPF	5JR0	195635 Tax Incentives Operating	520 Supplies and Maintenance	354,324	248,161	229,212	484,768	566,939	555,430
DEV	DPF	5JR0	195635 Tax Incentives Operating	530 Equipment	5,292	5,169	5,194	8,000	20,000	20,000
DEV	DPF	5JR0	195635 Tax Incentives Operating	595 Transfers and Non-Expense	3,550	3,600	100	8,000	10,000	10,000
DEV	DPF	5KN0	195640 Local Government Innovation	550 Subsidies Shared Revenue	60,679	0	0	0	0	0
DEV	DPF	5KN0	195640 Local Government Innovation	595 Transfers and Non-Expense	500,000	0	0	0	0	0
DEV	DPF	5KP0	195645 Historic Rehabilitation Operating	500 Personal Services	74,241	74,166	81,425	79,258	81,738	84,197
DEV	DPF	5KP0	195645 Historic Rehabilitation Operating	510 Purchased Personal Services	0	0	145	2,000	5,000	5,000
DEV	DPF	5KP0	195645 Historic Rehabilitation Operating	520 Supplies and Maintenance	71,644	76,409	71,690	168,187	198,262	195,803
DEV	DPF	5KP0	195645 Historic Rehabilitation Operating	530 Equipment	1,323	1,292	1,299	2,000	5,000	5,000
DEV	DPF	5KP0	195645 Historic Rehabilitation Operating	550 Subsidies Shared Revenue	750,000	750,000	649,830	750,000	1,000,000	1,000,000
DEV	DPF	5KP0	195645 Historic Rehabilitation Operating	595 Transfers and Non-Expense	1,683	0	0	2,000	10,000	10,000
DEV	DPF	5LU0	195673 Racetrack Facility Community Economic Redevelopment	550 Subsidies Shared Revenue	892,489	362,746	0	0	0	0
DEV	DPF	5M40	195659 Low Income Energy Assistance (USF)	500 Personal Services	1,801,435	1,720,201	1,701,424	1,730,000	1,781,900	1,835,357
DEV	DPF	5M40	195659 Low Income Energy Assistance (USF)	510 Purchased Personal Services	373,983	308,668	130,750	600,000	600,000	600,000
DEV	DPF	5M40	195659 Low Income Energy Assistance (USF)	520 Supplies and Maintenance	1,517,483	1,346,622	1,260,117	1,800,000	1,800,000	1,800,000
DEV	DPF	5M40	195659 Low Income Energy Assistance (USF)	530 Equipment	0	0	0	100,000	100,000	100,000
DEV	DPF	5M40	195659 Low Income Energy Assistance (USF)	550 Subsidies Shared Revenue	211,090,071	186,802,916	273,479,709	320,814,778	320,698,100	320,644,643
DEV	DPF	5M40	195659 Low Income Energy Assistance (USF)	595 Transfers and Non-Expense	0	0	0	20,000	20,000	20,000
DEV	DPF	5M50	195660 Advanced Energy Loan Program	500 Personal Services	229,585	219,482	123,838	60,000	0	0



						Actual		Estimate	Request	
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	DPF	5M50	195660 Advanced Energy Loan Program	510 Purchased Personal Services	31,807	45,338	27,036	5,000	5,000	5,000
DEV	DPF	5M50	195660 Advanced Energy Loan Program	520 Supplies and Maintenance	145,720	82,231	31,294	58,342	40,000	40,000
DEV	DPF	5M50	195660 Advanced Energy Loan Program	530 Equipment	0	0	1,299	5,466	5,000	5,000
DEV	DPF	5M50	195660 Advanced Energy Loan Program	595 Transfers and Non-Expense	1,117,912	1,762,842	3,216,419	8,375,000	8,875,000	8,875,000
DEV	DPF	5MH0	195644 SiteOhio Administration	520 Supplies and Maintenance	0	0	0	1,250	2,500	2,500
DEV	DPF	5MH0	195644 SiteOhio Administration	595 Transfers and Non-Expense	0	50	0	1,250	2,500	2,500
DEV	DPF	5MJ0	195683 TourismOhio Administration	500 Personal Services	677,645	710,593	889,703	889,954	900,091	908,106
DEV	DPF	5MJ0	195683 TourismOhio Administration	510 Purchased Personal Services	10,269,447	8,990,000	8,540,863	8,412,133	8,401,996	8,393,981
DEV	DPF	5MJ0	195683 TourismOhio Administration	520 Supplies and Maintenance	874,176	872,360	744,518	726,125	726,125	726,125
DEV	DPF	5MJ0	195683 TourismOhio Administration	530 Equipment	50,998	19,321	0	6,412	6,412	6,412
DEV	DPF	5MJ0	195683 TourismOhio Administration	550 Subsidies Shared Revenue	0	0	500,600	500	500	500
DEV	DPF	5RD0	195666 Local Government Safety Capital Grant Program	550 Subsidies Shared Revenue	0	130,141	0	0	0	(
DEV	DPF	5UL0	195627 Brownfields Revolving Loan Program	595 Transfers and Non-Expense	67	0	0	2,500,000	1,695,000	1,695,000
DEV	DPF	5UY0	195496 Sports Event Grants	550 Subsidies Shared Revenue	2,028,291	0	7,365,178	430,000	3,942,810	(
DEV	DPF	5W60	195691 International Trade Cooperative Projects	510 Purchased Personal Services	1,000	0	0	25,000	0	(
DEV	DPF	5W60	195691 International Trade Cooperative Projects	520 Supplies and Maintenance	72	0	0	0	50,000	50,000
DEV	DPF	5W60	195691 International Trade Cooperative Projects	550 Subsidies Shared Revenue	0	0	0	25,000	0	(
DEV	DPF	5XH0	195632 Women Owned Business Loans	595 Transfers and Non-Expense	0	0	51,750	5,000,000	5,000,000	5,000,000
DEV	DPF	5XH0	195694 Micro-Enterprise Loans	595 Transfers and Non-Expense	0	0	1,900,511	5,000,000	2,500,000	2,500,000
DEV	DPF	5XM0	195576 Strategic Assistance	550 Subsidies Shared Revenue	0	0	85,000,000	0	31,600,000	31,600,000
DEV	DPF	5XM0	195677 Bar and Restaurant Assistance	550 Subsidies Shared Revenue	0	0	6,094,597	0	0	(
DEV	DPF	5XX0	195408 Meat Processing Investment Program	550 Subsidies Shared Revenue	0	0	6,228,712	328,274	0	(
DEV	DPF	5YE0	1956A2 Brownfield Remediation	500 Personal Services	0	0	52,265	410,000	425,000	(
DEV	DPF	5YE0	1956A2 Brownfield Remediation	510 Purchased Personal Services	0	0	18,706	540,000	550,000	(
DEV	DPF	5YE0	1956A2 Brownfield Remediation	520 Supplies and Maintenance	0	0	2,964	258,603	275,000	(
DEV	DPF	5YE0	1956A2 Brownfield Remediation	530 Equipment	0	0	0	47,545	45,000	(
DEV	DPF	5YE0	1956A2 Brownfield Remediation	550 Subsidies Shared Revenue	0	0	0	300,530,783	33,705,000	(
DEV	DPF	5YF0	1956A3 DEMO AND SITE REMEDIATION	500 Personal Services	0	0	33,482	170,000	175,000	(
DEV	DPF	5YF0	1956A3 DEMO AND SITE REMEDIATION	510 Purchased Personal Services	0	0	16,695	345,000	250,000	(
DEV	DPF	5YF0	1956A3 DEMO AND SITE REMEDIATION	520 Supplies and Maintenance	0	0	2,452	103,633	125,000	(
DEV	DPF	5YF0	1956A3 DEMO AND SITE REMEDIATION	530 Equipment	0	0	0	13,826	15,000	(
DEV	DPF	5YF0	1956A3 DEMO AND SITE REMEDIATION	550 Subsidies Shared Revenue	0	0	0	134,243,392	14,435,000	(
DEV	DPF	6170	195654 Volume Cap Administration	500 Personal Services	14,959	10,166	10,523	10,646	15,966	16,295
DEV	DPF	6170	195654 Volume Cap Administration	520 Supplies and Maintenance	10,455	11,555	9,478	22,245	24,034	23,705
DEV	DPF	6460	195638 Low- and Moderate-Income Housing Programs	500 Personal Services	1,137,662	937,598	1,103,766	1,170,000	1,225,000	1,225,000
DEV	DPF	6460	195638 Low- and Moderate-Income Housing Programs	510 Purchased Personal Services	569	250	6,187	5,000	5,000	5,000
DEV	DPF	6460	195638 Low- and Moderate-Income Housing Programs	520 Supplies and Maintenance	781,180	668,348	485,185	887,092	925,000	925,000
DEV	DPF	6460	195638 Low- and Moderate-Income Housing Programs	530 Equipment	0	331	0	37,908	45,000	45,000
DEV	DPF	6460	195638 Low- and Moderate-Income Housing Programs	550 Subsidies Shared Revenue	44,898,260	40,861,863	41,041,890	52,924,710	62,535,000	62,535,000
DEV	DPF	6460	195638 Low- and Moderate-Income Housing Programs	595 Transfers and Non-Expense	262,500	262,500	262,500	262,500	265,000	265,000
DEV	DPF	M087	195435 Biomedical Research and Technology Transfer	500 Personal Services	149,852	81,819	0	0	0	
DEV	DPF	M087	195435 Biomedical Research and Technology Transfer	510 Purchased Personal Services	10,400	0	0	0	0	(
DEV	DPF	M087	195435 Biomedical Research and Technology Transfer	520 Supplies and Maintenance	42,052	5	0	0	0	
DEV	DPF	M087	195435 Biomedical Research and Technology Transfer	550 Subsidies Shared Revenue	1,050,475	0	0	0	0	(
				DPF Total	304,158,749	540,950,688	1,028,774,480	2,235,213,138	1,185,855,651	504,725,124
DEV	FCE	4Z60	195647 Rural Industrial Park Loan	595 Transfers and Non-Expense	0	2,796,560	1,463,021	15,000,000	15,000,000	15,000,000
DEV	FCE	5S90	195628 Capital Access Loan Program	500 Personal Services	0	2,700,000	42,718	10,000,000	10,000,000	10,000,000
DEV	FCE	5S90 5S90	195628 Capital Access Loan Program	595 Transfers and Non-Expense	614,976	318,205	553,611	2,500,000	2,500,000	2,500,000
U_ V	1 OL	5550	195664 Innovation Ohio	595 Transfers and Non-Expense	014,970	318,203	333,011	2,300,000	۷,500,000	2,300,000



						Actual		Estimate	Reque	st
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	FCE	7010	195665 Research and Development	595 Transfers and Non-Expense	0	0	0	5,000,000	5,000,000	5,000,000
DEV	FCE	7037	195615 Facilities Establishment	595 Transfers and Non-Expense	0	80,868,137	32,908,863	50,000,000	50,000,000	50,000,000
				FCE Total	614,976	83,982,901	34,968,213	77,300,000	77,500,000	77,500,000
DEV	FED	3080	195602 Appalachian Regional Commission	500 Personal Services	0	50,274	77,199	260,000	300,000	300,000
DEV	FED	3080	195602 Appalachian Regional Commission	510 Purchased Personal Services	40,761	78,839	117,048	205,000	225,000	225,000
DEV	FED	3080	195602 Appalachian Regional Commission	520 Supplies and Maintenance	0	11,900	9,832	195,000	225,000	225,000
DEV	FED	3080	195602 Appalachian Regional Commission	550 Subsidies Shared Revenue	0	281,863	736,602	4,840,000	5,000,000	5,000,000
DEV	FED	3080	195602 Appalachian Regional Commission	595 Transfers and Non-Expense	0	0	15,000	0	0	0
DEV	FED	3080	195603 Housing Assistance Programs	500 Personal Services	259,178	240,179	291,278	280,000	305,000	305,000
DEV	FED	3080	195603 Housing Assistance Programs	510 Purchased Personal Services	100	0	41,145	5,000	5,000	5,000
DEV	FED	3080	195603 Housing Assistance Programs	520 Supplies and Maintenance	139,358	68,112	487,165	240,656	265,000	265,000
DEV	FED	3080	195603 Housing Assistance Programs	550 Subsidies Shared Revenue	7,387,671	16,516,483	28,272,764	11,485,000	12,000,000	12,000,000
DEV	FED	3080	195603 Housing Assistance Programs	595 Transfers and Non-Expense	22,200	0	0	0	0	0
DEV	FED	3080	195609 Small Business Administration Grants	500 Personal Services	530,163	530,209	520,245	590,894	614,923	633,378
DEV	FED	3080	195609 Small Business Administration Grants	510 Purchased Personal Services	41,957	45,774	30,730	50,000	50,000	50,000
DEV	FED	3080	195609 Small Business Administration Grants	520 Supplies and Maintenance	399,637	350,235	366,986	442,841	565,077	546,622
DEV	FED	3080	195609 Small Business Administration Grants	530 Equipment	2,646	7,754	7,791	10,000	20,000	20,000
DEV	FED	3080	195609 Small Business Administration Grants	550 Subsidies Shared Revenue	3,584,815	5,569,950	7,162,189	4,200,000	4,300,000	4,300,000
DEV	FED	3080	195618 Energy Grants	500 Personal Services	26,648	0	0	200,000	350,000	0
DEV	FED	3080	195618 Energy Grants	510 Purchased Personal Services	5,648	9,151	9,334	10,000	15,000	0
DEV	FED	3080	195618 Energy Grants	520 Supplies and Maintenance	16,242	0	450	125,000	350,000	0
DEV	FED	3080	195618 Energy Grants	550 Subsidies Shared Revenue	2,078,127	1,054,540	902,750	3,665,000	19,285,000	
DEV	FED	3080	195618 Energy Grants	595 Transfers and Non-Expense	0	0	27,260	0	0	0
DEV	FED	3080	195670 Home Weatherization Program	500 Personal Services	611,797	560,174	659,837	750,000	772,500	795,675
DEV	FED	3080	195670 Home Weatherization Program	510 Purchased Personal Services	11,177	9,536	13,103	100,000	100,000	100,000
DEV	FED	3080	195670 Home Weatherization Program	520 Supplies and Maintenance	458,446	372,593	407,989	500,000	500,000	500,000
DEV	FED	3080	195670 Home Weatherization Program	530 Equipment	0	0.2,000	0	20,000	20,000	20,000
DEV	FED	3080	195670 Home Weatherization Program	550 Subsidies Shared Revenue	14,601,880	16,702,825	16,096,132	18,452,103	100,407,500	100,384,325
DEV	FED	3080	195670 Home Weatherization Program	595 Transfers and Non-Expense	14,001,000	14,029	0	200,000	200,000	200,000
DEV	FED	3080	195672 Manufacturing Extension Partnership	500 Personal Services	392	12,888	11,582	21,392	200,000	
DEV	FED	3080	195672 Manufacturing Extension Partnership	520 Supplies and Maintenance	0	4,280	6,513	9,370	0	
DEV	FED	3080	195672 Manufacturing Extension Partnership	550 Subsidies Shared Revenue	5,565,651	13,184,742	9,216,330	6,270,000	6,600,000	6,600,000
DEV	FED	3080	195675 Procurement Technical Assistance	500 Personal Services	110,855	109,855	80,779	102,024	109,645	112,924
DEV	FED	3080	195675 Procurement Technical Assistance	510 Purchased Personal Services	10,326	12,952	12,431	15,000	10,000	10,000
DEV	FED	3080			88,812	75,292	70,552	209,618	345,355	342,076
			195675 Procurement Technical Assistance	520 Supplies and Maintenance			70,532			
DEV	FED	3080	195675 Procurement Technical Assistance	530 Equipment	1,323	1,292		5,000	10,000	10,000
DEV	FED	3080	195675 Procurement Technical Assistance	550 Subsidies Shared Revenue	610,839	620,886	553,899	675,000	825,000	825,000
DEV	FED	3080	195696 State Trade and Export Promotion	510 Purchased Personal Services	0	0	43,396	200,000	0	0
DEV	FED	3080	195696 State Trade and Export Promotion	520 Supplies and Maintenance	000 477	0	9,782	0	1 222 222	0
DEV	FED	3080	195696 State Trade and Export Promotion	550 Subsidies Shared Revenue	693,177	421,460	653,936	800,000	1,000,000	1,000,000
DEV	FED	3080	1956A8 ARPA Tourism Grant Program	510 Purchased Personal Services	0	0	337,139	4,333,319	0	0
DEV	FED	3350	195610 Energy Programs	500 Personal Services	40,320	121,225	78,179	0	0	0
DEV	FED	3350	195610 Energy Programs	520 Supplies and Maintenance	21,674	40,381	28,410	351,816	0	0
DEV	FED	3350	195610 Energy Programs	550 Subsidies Shared Revenue	85,750	154,250	160,000	0	350,000	350,000
DEV	FED	3AE0	195643 Workforce Development Initiatives	500 Personal Services	404,352	385,531	387,834	430,364	430,242	443,134
DEV	FED	3AE0	195643 Workforce Development Initiatives	510 Purchased Personal Services	411	441	0	5,000	5,000	5,000
DEV	FED	3AE0	195643 Workforce Development Initiatives	520 Supplies and Maintenance	189,425	106,346	151,212	368,052	549,758	536,866
DEV	FED	3AE0	195643 Workforce Development Initiatives	530 Equipment	0	1,292	1,299	5,000	15,000	15,000
DEV	FED	3AE0	195643 Workforce Development Initiatives	550 Subsidies Shared Revenue	0	0	352,857	1,200,000	1,000,000	1,000,000



					Actual			Estimate	Request	
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	FED	3FJ0	195626 Small Business Capital Access and Collateral Enhancement Program	500 Personal Services	110,498	114,354	84,118	345,956	0	
DEV	FED	3FJ0	195626 Small Business Capital Access and Collateral Enhancement Program	510 Purchased Personal Services	0	910	0	5,000	0	
DEV	FED	3FJ0	195626 Small Business Capital Access and Collateral Enhancement Program	520 Supplies and Maintenance	49,792	74,207	19,982	348,257	0	
DEV	FED	3FJ0	195626 Small Business Capital Access and Collateral Enhancement Program	530 Equipment	0	1,292	1,299	5,000	0	
DEV	FED	3FJ0	195626 Small Business Capital Access and Collateral Enhancement Program	595 Transfers and Non-Expense	2,975,008	1,169,637	1,878,594	7,300,000	8,000,000	8,000,00
DEV	FED	3FJ0	195661 Technology Targeted Investment Program	595 Transfers and Non-Expense	0	1,613	0	0	0	
DEV	FED	3IC0	1956D9 Ohio Growth Capital Fund	595 Transfers and Non-Expense	0	0	0	21,568,824	53,431,176	
DEV	FED	3IC0	1956E1 Ohio Early-Stage Focus Fund	595 Transfers and Non-Expense	0	0	0	10,561,540	26,156,936	**********************
DEV	FED	3IC0	1956E2 Ohio Community Development Financial Institutions Loan Participation Prog	595 Transfers and Non-Expense	0	0	0	13,146,862	32,571,614	
DEV	FED	3IC0	1956E3 Ohio Collateral Enhancement Program	595 Transfers and Non-Expense	0	0	0	7,163,388	17,747,554	
DEV	FED	3IF0	1956E4 Broadband Equity, Access, and Deployment Program (BEAD)	550 Subsidies Shared Revenue	0	0	0	0	105,000,000	
DEV	FED	3IF0	1956E5 Broadband Digital Equity Acts Program	550 Subsidies Shared Revenue	0	0	0	0	1,000,000	30,000,00
DEV	FED	3K80	195613 Community Development Block Grant	500 Personal Services	409,286	562,289	452,388	280,000	275,000	275,00
DEV	FED	3K80	195613 Community Development Block Grant	510 Purchased Personal Services	202,364	301,064	232,558	2,750,000	1,250,000	1,250,00
DEV	FED	3K80	195613 Community Development Block Grant	520 Supplies and Maintenance	228,968	117,204	14,338	451,978	500,000	500,00
DEV	FED	3K80	195613 Community Development Block Grant	530 Equipment	39,046	0	0	124,593	0	
DEV	FED	3K80	195613 Community Development Block Grant	550 Subsidies Shared Revenue	43,724,182	51,019,356	72,929,632	56,445,219	60,950,000	60,950,0
DEV	FED	3K80	195613 Community Development Block Grant	595 Transfers and Non-Expense	0	26,001	58	0	0	
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	500 Personal Services	2,381,083	2,278,151	2,111,302	2,060,000	2,060,000	2,121,80
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	510 Purchased Personal Services	254,748	214,259	333,769	1,800,000	1,800,000	1,800,00
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	520 Supplies and Maintenance	2,075,257	2,115,444	2,281,545	2,400,000	2,400,000	2,400,0
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	530 Equipment	0	0	0	44,542	10,000	10,00
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	550 Subsidies Shared Revenue	133,679,165	151,131,074	269,279,647	229,377,428	158,330,000	158,268,26
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	590 Judgments, Settlements & Bonds	0	0	0	0	400,000	400,00
DEV	FED	3K90	195611 Home Energy Assistance Block Grant	595 Transfers and Non-Expense	521,068	535,106	400,207	400,000	0	
DEV	FED	3K90	195614 HEAP Weatherization	500 Personal Services	250,720	246,547	386,031	450,000	463,500	477,40
DEV	FED	3K90	195614 HEAP Weatherization	510 Purchased Personal Services	504	0	121	2,000	2,000	2,00
DEV	FED	3K90	195614 HEAP Weatherization	520 Supplies and Maintenance	180,466	159,002	226,527	296,453	325,000	325,00
DEV	FED	3K90	195614 HEAP Weatherization	530 Equipment	0	0	0	28,547	0	
DEV	FED	3K90	195614 HEAP Weatherization	550 Subsidies Shared Revenue	26,572,648	28,742,717	40,457,826	39,186,097	39,159,500	39,145,59
DEV	FED	3K90	195614 HEAP Weatherization	595 Transfers and Non-Expense	410,634	631,665	0	50,000	50,000	50,00
DEV	FED	3L00	195612 Community Services Block Grant	500 Personal Services	558,338	539,446	819,184	910,000	937,300	965,42
DEV	FED	3L00	195612 Community Services Block Grant	510 Purchased Personal Services	71,475	70,841	90,825	150,000	2,000	2,00
DEV	FED	3L00	195612 Community Services Block Grant	520 Supplies and Maintenance	377,912	361,368	466,900	750,000	325,000	325,00
DEV	FED	3L00	195612 Community Services Block Grant	530 Equipment	0.1,012	0	0	6,000	0.000	020,00
DEV	FED	3L00	195612 Community Services Block Grant	550 Subsidies Shared Revenue	30,690,133	43,019,612	45,794,608	28,198,351	27,685,700	27,657,58
DEV	FED	3L00	195612 Community Services Block Grant	595 Transfers and Non-Expense	30,090,133	1,795	45,794,000	20,000	50,000	50,00
DEV	FED	3V10	195601 HOME Program	500 Personal Services	380,348	455,794	475,020	470,000	500,000	500,00
DEV	FED	3V10	195601 HOME Program	510 Purchased Personal Services	39,791	89	200,225	325,000	1,250,000	1,250,00
DEV	FED	3V10	195601 HOME Program	520 Supplies and Maintenance	279,892	84,767	205,997	381,052	450,000	450,00
DEV	FED	3V10	195601 HOME Program	550 Subsidies Shared Revenue	22,278,339	28,766,864	23,618,763	143,823,948	60,775,000	60,775,00
DEV	FED	3V10	195601 HOME Program	595 Transfers and Non-Expense	0	300	63,834	143,023,340	00,773,000	00,773,00
DLV	TED	3710	193001 HOWE Frogram	FED Total	306,783,418	370,470,301	531,234,256	633,453,484	760,982,280	535,075,00
DEV	GRF	GRF	195402 Coal Research and Development Program	500 Personal Services	118,540	48,789	66,934	90,000	95,000	95,00
DEV	GRF	GRF	195402 Coal Research and Development Program				00,934			
				510 Purchased Personal Services	23,303	15,880		30,000	30,000	30,00
DEV	GRF GRF	GRF GRF	195402 Coal Research and Development Program	520 Supplies and Maintenance	71,840	25,479	136,198	53,760	58,725	58,72
DEV			195402 Coal Research and Development Program	530 Equipment	1,323	105 705		1,240	4.052.220	4 174 5
UEV	GRF	GRF	195405 Minority Business Development	500 Personal Services	237,422	195,785	1,829,665	2,705,698	4,053,338	4,174,5



						Actual		Estimate	Requ	est
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	GRF	GRF	195405 Minority Business Development	520 Supplies and Maintenance	201,155	151,595	1,369,843	1,921,835	3,696,662	3,575,48
DEV	GRF	GRF	195405 Minority Business Development	530 Equipment	38,699	33,997	102,265	93,613	100,000	100,00
DEV	GRF	GRF	195405 Minority Business Development	550 Subsidies Shared Revenue	1,220,353	1,268,202	1,068,433	1,057,500	6,850,000	6,850,00
DEV	GRF	GRF	195413 Rental Unit Repair Assistance Program for Landlords	500 Personal Services	0	0	0	0	1,000,000	1,030,00
DEV	GRF	GRF	195413 Rental Unit Repair Assistance Program for Landlords	510 Purchased Personal Services	0	0	0	0	500,000	500,00
DEV	GRF	GRF	195413 Rental Unit Repair Assistance Program for Landlords	520 Supplies and Maintenance	0	0	0	0	750,000	750,00
DEV	GRF	GRF	195413 Rental Unit Repair Assistance Program for Landlords	530 Equipment	0	0	0	0	2,000	2,00
DEV	GRF	GRF	195413 Rental Unit Repair Assistance Program for Landlords	550 Subsidies Shared Revenue	0	0	0	0	7,748,000	7,718,00
DEV	GRF	GRF	195415 Business Services	500 Personal Services	1,327,697	1,266,061	1,396,278	1,387,426	1,800,380	1,853,36
DEV	GRF	GRF	195415 Business Services	510 Purchased Personal Services	20,821	4,088	5,466	15,000	300,000	300,00
DEV	GRF	GRF	195415 Business Services	520 Supplies and Maintenance	862,941	695,429	634,610	751,965	1,724,620	1,671,64
DEV	GRF	GRF	195415 Business Services	530 Equipment	8,053	0	1,299	5,000	75,000	75,00
DEV	GRF	GRF	195415 Business Services	550 Subsidies Shared Revenue	0	0	0	1,800,000	0	
DEV	GRF	GRF	195426 Redevelopment Assistance	500 Personal Services	626,538	459,116	542,787	630,000	675,000	675,00
DEV	GRF	GRF	195426 Redevelopment Assistance	510 Purchased Personal Services	4,527	70	9,339	0	0	(
DEV	GRF	GRF	195426 Redevelopment Assistance	520 Supplies and Maintenance	404,330	356,537	362,974	387,371	385,000	385,00
DEV	GRF	GRF	195426 Redevelopment Assistance	530 Equipment	10,584	38,769	38,159	2,733	5,000	5,000
DEV	GRF	GRF	195426 Redevelopment Assistance	550 Subsidies Shared Revenue	17,500	0	0	0	0	
DEV	GRF	GRF	195426 Redevelopment Assistance	595 Transfers and Non-Expense	17	0	0	0	0	(
DEV	GRF	GRF	195453 Technology Programs and Grants	500 Personal Services	670,602	118,367	198,787	135,758	693,919	717,97
DEV	GRF	GRF	195453 Technology Programs and Grants	510 Purchased Personal Services	293,295	299,479	243,600	375,000	750,000	750,000
DEV	GRF	GRF	195453 Technology Programs and Grants	520 Supplies and Maintenance	542,288	215,828	173,591	286,956	826,081	802,030
DEV	GRF	GRF	195453 Technology Programs and Grants	530 Equipment	10,584	1,292	0	6,832	30,000	30,000
DEV	GRF	GRF	195453 Technology Programs and Grants	550 Subsidies Shared Revenue	6,798,744	1,657,871	1,657,966	31,000	0	(
DEV	GRF	GRF	195454 Small Business and Export Assistance	500 Personal Services	395,731	378,599	559,005	837,690	765,951	787,21
DEV	GRF	GRF	195454 Small Business and Export Assistance	510 Purchased Personal Services	404,792	393,163	530,982	600,000	1,902,500	1,902,50
DEV	GRF	GRF	195454 Small Business and Export Assistance	520 Supplies and Maintenance	226,949	212,579	271,553	582,294	1,423,149	1,400,28
DEV	GRF	GRF	195454 Small Business and Export Assistance	530 Equipment	7,938	7,754	6,493	10,931	30,000	30,000
DEV	GRF	GRF	195454 Small Business and Export Assistance	550 Subsidies Shared Revenue	1,906,858	1,721,751	1,993,959	1,485,000	4,878,400	4,880,000
DEV	GRF	GRF	195455 Appalachian Workforce Assistance	500 Personal Services	307,159	297,662	276,954	320,000	365,000	365,000
DEV	GRF	GRF	195455 Appalachian Workforce Assistance	510 Purchased Personal Services	315	6,261	85,308	55,000	50,000	50,000
DEV	GRF	GRF	195455 Appalachian Workforce Assistance	520 Supplies and Maintenance	234,551	359,591	570,110	301,180	300,000	300,000
DEV	GRF	GRF	195455 Appalachian Workforce Assistance	530 Equipment	0	2,378	3,896	7,818	10,000	10,000
DEV	GRF	GRF	195455 Appalachian Workforce Assistance	550 Subsidies Shared Revenue	9,164,946	9,110,419	7,091,599	5,830,000	8,775,000	8,775,00
DEV	GRF	GRF	195459 Ohio Onshoring Incentive	550 Subsidies Shared Revenue	0	0	0	600,000,000	0	(
DEV	GRF	GRF	195497 CDBG Operating Match	500 Personal Services	688,042	474,148	588,430	720,000	850,000	850,000
DEV	GRF	GRF	195497 CDBG Operating Match	520 Supplies and Maintenance	432,776	650,852	570,500	530,000	550,000	550,00
DEV	GRF	GRF	195499 BSD Federal Programs Match	500 Personal Services	1,454,752	1,660,733	1,513,775	1,346,290	1,220,077	1,256,11
DEV	GRF	GRF	195499 BSD Federal Programs Match	510 Purchased Personal Services	66,595	284,601	219,661	300,000	200,000	200,00
DEV	GRF	GRF	195499 BSD Federal Programs Match	520 Supplies and Maintenance	567,781	890,918	1,108,414	997,807	1,334,923	1,132,68
DEV	GRF	GRF	195499 BSD Federal Programs Match	530 Equipment	15,546	23,821	19,374	30,000	40,000	40,000
DEV	GRF	GRF	195499 BSD Federal Programs Match	550 Subsidies Shared Revenue	6,039,134	3,206,459	9,239,177	10,600,000	19,205,000	19,371,20
DEV	GRF	GRF	195501 iBELIEVE	550 Subsidies Shared Revenue	199,964	105,546	201,070	200,000	0	
DEV	GRF	GRF	195503 Local Development Projects	550 Subsidies Shared Revenue	598,801	1,277,634	15,455,378	17,700,000	0	
DEV	GRF	GRF	195520 Ohio Main Street Program	550 Subsidies Shared Revenue	150,000	350,000	0	0	0	
DEV	GRF	GRF	195532 Technology Programs and Grants	550 Subsidies Shared Revenue	67,429	0	0	0	0	
DEV	GRF	GRF	195537 Ohio-Israel Agricultural Initiative	550 Subsidies Shared Revenue	205,648	155,665	200,735	250,000	0	
DEV	GRF	GRF	195553 Partnership Networks	550 Subsidies Shared Revenue	0	1,347,000	2,450,792	2,500,000	2,500,000	2,500,00
DEV	GRF	GRF	195556 TechCred Program	500 Personal Services	20,028	n	0	0	0	,,



						Actual		Estimate	Requ	iest
Agency	Fund Group	Fund Code	ALI	Account	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
DEV	GRF	GRF	195556 TechCred Program	510 Purchased Personal Services	68,201	0	0	0	0	0
DEV	GRF	GRF	195556 TechCred Program	520 Supplies and Maintenance	111,771	0	0	0	0	0
DEV	GRF	GRF	195556 TechCred Program	550 Subsidies Shared Revenue	293,416	3,123,932	4,914,298	0	0	0
DEV	GRF	GRF	195566 Main Street Job Recovery Program	550 Subsidies Shared Revenue	0	0	0	250,000	0	0
DEV	GRF	GRF	195901 Coal Research and Development General Obligation Bond Debt Service	595 Transfers and Non-Expense	7,813,234	7,086,005	7,125,917	8,500,000	0	0
DEV	GRF	GRF	195905 Third Frontier Research and Development General Obligation Bond Debt Serv	595 Transfers and Non-Expense	81,377,687	84,711,972	68,863,812	76,000,000	0	0
DEV	GRF	GRF	195912 Job Ready Site Development General Obligation Bond Debt Service	595 Transfers and Non-Expense	15,498,967	9,874,410	4,593,204	4,605,000	0	0
				GRF Total	141,840,382	134,592,675	138,361,120	746,527,697	76,848,725	76,848,725
DEV	ISA	1350	195684 Development Operations	500 Personal Services	7,929,377	7,731,386	8,656,106	9,664,889	12,433,204	12,658,996
DEV	ISA	1350	195684 Development Operations	510 Purchased Personal Services	299,769	266,079	131,851	371,975	1,968,349	1,968,349
DEV	ISA	1350	195684 Development Operations	520 Supplies and Maintenance	2,640,564	2,796,362	3,360,534	2,070,288	3,700,728	3,700,728
DEV	ISA	1350	195684 Development Operations	530 Equipment	83,848	81,497	308,417	187,112	1,611,112	1,287,112
DEV	ISA	1350	195684 Development Operations	550 Subsidies Shared Revenue	0	0	0	50,000	0	0
DEV	ISA	6850	195636 Development Reimbursable Expenditures	520 Supplies and Maintenance	4,726	0	0	78,533	78,533	78,533
DEV	ISA	6850	195636 Development Reimbursable Expenditures	530 Equipment	0	0	0	46,467	46,467	46,467
				ISA Total	10,958,284	10,875,325	12,456,908	12,469,264	19,838,393	19,740,185
				DEV Total	815,916,196	1,177,334,903	1,795,361,573	3,801,040,583	2,145,085,049	1,237,949,034

ALI Q&A for 195402 Coal Research and Development Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI provides coverage for the administrative expenses associated with the Ohio Department of Development's Ohio Coal Development Office.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Costs in this area have been relatively consistent for several years. Strictly used for operating purposes, need is dictated by personnel and contractor costs, in addition to applicable ancillary expenses such as equipment, subscriptions, supplies, travel, etc.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

This ALI supports Development's Ohio Coal Development Office's subsidy activity funding through capital Fund 7046, ALI C19505 – Ohio Coal Demonstration and Pilot Program and the Ohio Coal Research Consortium Program. Both provide grant funding to research and development firms and universities in support of clean coal technology. ALI 195402 provides coverage for the administrative expenses required to manage the capital grant program, including contracting with third-party technical experts. [Corresponding debt service: Fund GRF, ALI 195901.]

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This funding request is effectively status quo. A small increase of less than five percent will help to cover the increasing costs of program management.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not Applicable

ALI Q&A for 195405 Minority Business Development

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports activities that advocate for minority businesses and provides funding for consulting services to help minority businesses with technical and managerial matters. The line item provides funding to the seven regional Minority Business Assistance Centers (MBAC) located across the state.

In the FY22-23 biennium, the Department of Administrative Services (DAS) Equal Opportunity Division became part of the Minority Business Development Division through a merger into the Department of Development. The DAS line item, 100457, Equal Opportunity Services, was transferred into Development's line item 195405 to provide the general revenue funding for the Equal Opportunity Division and Equal Opportunity Certification Program.

New in FY24-25 will be our Minority Business Outreach Grant program. This program at \$5 million per year will allow the Division to provide funding to minority businesses that may not qualify for our other assistance programs.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Minority Business Assistance Center (MBAC) network uses a competitive bid process to pass funds to local nonprofit organizations. Amounts are determined by a distribution model that is based on geographic area business demographics and local host match. In addition, the Division considers the successful achievement of program key performance measures when determining funding to regional centers.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

There is an increase in the appropriation request for 195405 that allows for the expansion of the Division to provide services to minority businesses across Ohio. With the merger with the EOD, the Division has reorganized and is looking to right size to be able to provide the services needed to support minority businesses throughout Ohio. The Division would like to pay all administrative costs out of the GRF line so that our other loan funds (3FJ0, 4W10, 5S90 and 5XH0) can become revolving loan funds. This will be beneficial to the long-term health of the Division. Healthy revolving loan funds ultimately will not need to rely on cash infusions from other sources to survive. The Division is also introducing a new grant program in the amount of \$5 million per year that will provide grants to minority businesses that do not qualify for our other financial assistance programs. These funds can be the difference in whether a business is able to survive and thrive.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

ALI Q&A for 195405 Minority Business Development

The Ohio Department of Development's Minority Business Development Division (MBDD) works with minority and socially/economically disadvantaged businesses throughout the state to assist them with their growth and development. Funding provided to MBDD allows the Division to focus on its efforts to reduce barriers for minority, veteran-owned, and woman-owned small businesses that otherwise do not have ready access to traditional lending sources. The additional funding will allow MBDD to increase certifications for disadvantaged businesses which helps with economic development and job creation throughout Ohio.

ALI Q&A for 195413 Rental Unit Repair Assistance Program for Landlords

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item would house the Landlord Rental Program, which would allow landlords to apply for rental assistance on behalf of their tenants. The goal of the program is to help landlords with their rental investments so they can continue to provide secure, stable housing for families.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The intent of this program is to help landlords who own fewer than 10 properties, which typically have between one and four units. They supply about half the housing stock, and they are more likely than corporate property managers to have lower-income tenants who have fallen behind on their rent because of COVID-19.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Not applicable

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This a new line item request for the FY24/25 biennial.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This program would include Outreach and Enrollment, Intake for processing applications to determine eligibility and payment processing

ALI Q&A for 195415 Business Services

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports operating costs of the Strategic Investments Division, Office of Grants and Tax Incentives and the Governor's Regional Economic Development Offices. The Division's purpose is to enhance the overall business climate of the state by providing outreach assistance to local governments, businesses, and professional economic development agencies. The regional offices assist with Development's mission of retaining, expanding, and creating new employment opportunities in the state, and act as liaisons between their region and state government.

This ALI supports the administrative cost of seven Governor's Regional Economic Development Offices (Akron, Cincinnati, Cleveland, Columbus, Dayton, Marietta, and Toledo).

This ALI also supports the administrative costs of the Office of Grants and Tax Incentives. These costs include the administrative costs for the Grants Administration Team and General Administration of the office.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The recipients of Strategic Investment Division's (SID) programs expand businesses, create and retain jobs, improve local government infrastructure, enhance municipal operations, and accelerate downtown redevelopment by improving existing historic structures. SID is responsible for the oversight of state-funded grant, financing, and tax incentive programs which provide opportunities for business creation, retention, and expansion.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is consistent with FY23.

No.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

As this line item is solely used for operating expenses, any cuts to the appropriation request may result in the inability to remain property staffed. This could then result in the loss of the Ohio Department of Development's ability to provide important economic development services across Ohio.

ALI Q&A for 195426 Redevelopment Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

Solely utilized for operating purposes, this ALI provides critical funding for the administration of community development, energy and environment, and redevelopment and revitalization programs administered by the Ohio Department of Development. This ALI supplements where federal and/or program-specific funding is either ineligible or insufficient for direct billing, including ancillary support and leadership. This flexible resource has also proven necessary for periodic required expenditures such as personal service contracts, and information technology equipment and software.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Costs for this ALI have gone largely unchanged for several years. Predominately a resource that covers personnel and other applicable administrative expenses, fluctuations in use is directly dependent on staffing levels, internal indirect cost allocations, and the market rate costs of goods and services.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

In and of itself, this ALI has been curated to act as a standalone funding source. Any negative impact to this funding source, though, has the potential to transfer burden onto programmatic funding sources of which would ultimately reduce Development's subsidy capacity for a wide spectrum of community development-focused initiatives.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Appropriation requested for the FY24/FY25 biennium reflects a virtual status quo of funding levels during the FY22/FY23 biennium. An increase of less than five percent will offset the overall additional expense required in the current environment for staffing and other operating-related needs.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195453 Technology Programs and Grants

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item funds the operating expenses of the Office of Technology Investments, which administers the Ohio Third Frontier program.

Third Frontier works with innovative startup companies across the state, making Ohio the destination for technology entrepreneurs. This robust network of resources helps take advanced ideas and turn them into new technology businesses.

From biomedical devices to software IT and advanced materials, our many partners provide access to business expertise, mentorship, capital and talent to build and scale these cutting-edge technology companies. Ohio is ushering in a new era of entrepreneurship and innovation.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Expenditures in this line item support the administration of the Ohio Third Frontier program which focuses on workforce development and advancements in technology. The Ohio Third Frontier provides a statewide network of resources providing access to business expertise, mentorship, capital and talent.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

If sufficient GRF is not provided for the operating expenses of the Ohio Third Frontier, additional strain will be put on the bond operating lines 195620 and 195686. With a very low amount of remaining bond dollars available for operating expenses, any cuts to this GRF 195453 request could cripple the program.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested funding in 195453 is higher than FY23. As the Third Frontier bond dollars continue to be obligated, the amount of bond funds available for the operating expenses of the program will need to shift to GRF. This is especially important now that the program is quickly heading towards its completion. As the program winds down, GRF funding will be needed to continue the operations of the program as staff work to administer and close out open grants and loans.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

If the Office of Technology Investments is fully funded by GRF, the Ohio Third Frontier program would be able to preserve any remaining bond dollars for future projects. With the remaining constitutional appropriation waning, preserving bond dollars for projects is critically important.

ALI Q&A for 195454 Small Business and Export Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item will provide state matching funds for federal grants, as well as other grants to local organizations to support economic development activities that promote small business development, entrepreneurship, and exports of Ohio's goods and services through the Office of Small Business Development and the Office of Export and International Engagement.

The line item also provides funding for operating expenses associated with the administration of numerous programs in each office. It provides funding for the following programs: Export Internship Program, Ohio International Market Access Grant for Exporters (IMAGE) grant program (which provides matching funds to the federally funded State Trade and Export Promotion program), international promotion and marketing activities (through contractors in international locations), and the Ohio Small Business Development Center program (which provides matching funds to the federally funded Small Business Development Center program).

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Expenditures support economic development activities that promote small business development, entrepreneurship, and the export of Ohio's goods and services.

The Small Business Development Center program amounts are determined by a distribution model that is based on geographic area, business demographics, and local host match.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Any cuts to the appropriation request in GRF 195454 can directly affect the amount of federal funding we receive in the Small Business Development Center program line item 195609 and the Ohio International Market Access Grant for Exporters (IMAGE) program line item 195696. Each of these programs requires state matching funds. If we are not able to provide enough in matching funds, the federal government would lower the amount of federal funds we are awarded.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

ALI Q&A for 195454 Small Business and Export Assistance

The requested appropriation in line item 195454 is an increase from FY23. The DeWine Administration is committed to creating new opportunities for Ohio businesses to grow and expand their reach worldwide. To that end, the Office of Export and International Engagement was created at the Ohio Department of Development in FY22. During the prior administration, much of the funding provided for this initiative was significantly reduced. With the current administration looking to expand Ohio's presence internationally, additional funding will be necessary to provide sufficient staffing and expand our existing programs. These funds will also allow Development to participate and lead trade missions around the world.

Further, the Small Business Development Center (SBDC) program will utilize some of the additional funding to keep our centers at full capacity and to keep them operating at the high levels they have been through the pandemic. It is important to note that the SBDC program was provided with a significant amount of additional federal funding through the pandemic. As that funding is running out, the Ohio SBDC needs to utilize additional GRF to continue to provide these important services. Results that come from the Ohio SBDC have been at levels never seen before. This has made the Ohio SBDC an example of what makes the program so important to the successes seen in the small business sector of Ohio's economy.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Ohio Department of Development assists Ohio companies with entering new export markets or increasing their exports. The Office of Export and International Engagement helps businesses pay the wages of export-trained interns, reimburses companies for costs associated with exporting, provides in-market support for businesses, and maintains a network of export-focused advisors around the state. Ohio is the ninth-largest exporting state in the U.S., consistently ranking as one of the top 10 exporting states in the nation. Machinery, vehicles, aircrafts, electrical machinery, plastics, and oil seed are the top export industries.

The Ohio Small Business Development Centers program is partially funded by the Ohio Department of Development and the U.S. Small Business Administration. Since 1985, the SBDC program has fostered a strong climate for small business growth with many local community partners, including colleges and universities, economic development agencies, chambers of commerce, and other community organizations.

The additional funding being requested in line item 195454 will allow Development to expand upon the following programs: International Market Support, Export Internship, Ohio International Market Access Grant for Exporters (IMAGE), Appalachia Export grants, participation in trade shows and trade missions, and providing services to small businesses through the Ohio Small Business Development Centers.

It is also important to note that should additional funding not be received in line item 195454, it is very likely that some SBDC centers will need to close. With less federal funding being provided for this program, GRF will be needed to keep the Ohio SBDC at its current operating levels.

ALI Q&A for 195455 Appalachian Workforce Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is used to augment any available federal funds for the administrative costs of liaison and planning activities for the Governor's Office of Appalachia. More so, this ALI provides financial assistance in the form of grants to projects in Ohio's Appalachian counties, supports the implementation of programs through the four legislatively identified Local Development Districts, provides match for specific federal awards received by the Appalachian Regional Commission, and pays mandatory annual dues to the Appalachian Regional Commission

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This ALI supports the Governor's Office of Appalachia's ability to competitively award grants to political subdivisions in support of community and economic development efforts throughout Ohio's most vulnerable Appalachia-designated counties. As legislatively directed in HB110 (134th GA) – this line item provides operating funding to four Local Development Districts, each in the amount of \$170,000 per fiscal year: Buckeye Hills-Hocking Valley Regional Development Commission, Eastgate Regional Council of Governments, Ohio Mid-Eastern Government Association, and Ohio Valley Regional Development.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Largely no, changes to this ALI do not impact spending in other areas of the Ohio Department of Development or outside the agency. When applicable, this ALI provides for matching dollars for funding received by the Appalachian Regional Commission, housed in Fund 3080, ALI 195602.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The request for funding for the FY24/FY25 biennium for ALI is an additional \$2,986,002, for a total of \$9,500,000 each fiscal year. Demand for project funding has increased significantly in recent years throughout Ohio's 32 Appalachian counties. In partnership with the Local Development Districts, the Governor's Office of Appalachia intends to continue to fund as many high-impact projects as possible to further the mission to help elevate the region's competitiveness and overall livability. Federal funding options are historically too restrictive or otherwise overly cumbersome for local entities to manage; additional project funding through ALI 195455 will help expedite action of activities that have been on hold for years.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not Applicable.

ALI Q&A for 195459 Ohio Onshoring Incentive

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for an Ohio Onshoring Incentive. These funds were provided in Section 309.10 of H.B. 687 of the 134th General Assembly.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funds are to be used to enter into a grant agreement with a megaproject operator who is investing in the state of Ohio.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No appropriation is being requested in FY24-25.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

These funds were provided to assist with the Intel project in Ohio.

ALI Q&A for 195497 CDBG Operating Match

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI satisfies the match requirement of administering the Community Development Block Grant Program – Fund 3K80, ALI 195613. The Community Development Block Grant Program provides grants to non-entitlement communities and programs that do not directly receive funding from the federal government. The program, principally aimed at the low- and moderate- income population, generally promotes the development of rural communities by supporting housing, expanding economic opportunities, and fostering a healthy and safe environment.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Appropriation levels are in direct response to existing and anticipated Community Development Block Grant awards, and the capacity of General Revenue Funds approved for ALI 195497 in which to maximize match requirements and goals.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Yes. Fund 3K80, ALI 195613. The United States Department of Housing and Urban Development requires a perprogram year match of Community Development Block Grant Program awards received by the Ohio Department of Development. Mandatory match is two-and-a-half percent per program year, with a target match of three percent per program year.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This request for appropriation for the FY24/FY25 biennium reflects a modest increase compared to FY23 for ALI 195497. This increase will enable the Ohio Department of Development to match at a three percent rate based on anticipated Community Development Block Grant award levels going forward.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195499 BSD Federal Programs Match

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item funds the operating expenses of the Strategic Investment Division, as well as provides state matching funds for the federally funded Ohio Manufacturing Extension Partnership and the Procurement Technical Assistance Center programs.

The Ohio Department of Development's Strategic Investment Division (SID) works to support Ohio's businesses, large and small, as they maneuver in the domestic and global economy. The division is made up of the Office of Grants and Tax Incentives, Office of Loan Administration, Office of Small Business Development, Office of Export and International Engagement, Office of Technology Investments, along with Reporting and Quality Assurance.

The division assists companies that are established in the state and looking to expand, technology companies ready to transition from the lab to commercialize their product, and entrepreneurs seeking to start or grow their business. In conjunction with JobsOhio, the division provides the resources to assist these businesses as they grow and provides administrative support for certain programs initiated by JobsOhio program staff.

The line item also provides state matching funds for the Manufacturing Extension Partnership program, which receives federal funds through line item 195672, and for the Procurement Technical Assistance Center program, which receives federal funds through line item 195675.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Manufacturing Extension Partnership and Procurement Technical Assistance Center programs pass funds to local partners including universities, chambers of commerce, and others. The program amounts are determined by a distribution model that is based on geographic area, business demographics and local host match.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Any reductions to the appropriation request in GRF 195499 can directly affect the amount of federal funding we receive in the Manufacturing Extension Partnership (MEP) program line item 195672 and the Procurement Technical Assistance Center (PTAC) program line item 195675. Each of these programs requires state matching funds. If we are not able to provide enough in matching funds, the federal government would lower the amount of federal funds we are awarded.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

ALI Q&A for 195499 BSD Federal Programs Match

The additional funding in this line item will allow the Strategic Investment Division to focus on several initiatives:

The division can leverage general revenue funding to obtain additional federal funding. This could result in more funding in our current federal programs (like MEP and PTAC) or could be in the form of new programs that would benefit the State of Ohio in new and innovative ways.

The establishment of a new manufacturing focused program called OhioCompetes. OhioCompetes will allow the Manufacturers of Ohio to undergo an extensive "Digital Transformation for Manufacturers Assessment" (DTMA) to succinctly identify areas of improvement in the following: Business, Production, Warehouse/Distribution, Supply Chain, Logistics/Transportation, Customer, Support Functions, and Smart Products. Once an Ohio Manufacturer identifies improvement opportunities through the DTMA process, an incentive-based program sponsored by the Ohio Department of Development and administered by the Ohio Manufacturing Extension Partnership will help Ohio's manufacturers become more efficient, obtain important certifications, and implement new technologies to make them more competitive. Through this work, we hope to address workforce challenges, identify supply chain improvement opportunities, and make Ohio's manufactures more profitable.

The establishment of the Procurement Technical Assistance Center (PTAC) Internship Program. This program can further the government contracting readiness of Ohio small businesses. By preparing students for internships with those companies, the knowledge, resources, and connections those students would bring to the companies will augment the existing services and support available to Ohio small businesses from the PTAC and the other Department of Development resource programs. The more successful Ohio small businesses are in the government marketplace means increased economic impact throughout Ohio.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Strategic Investment Division is an important piece of the economic development strategy for Ohio. The division works in conjunction with local partners and JobsOhio to provide programs that invest in businesses which leads to job creation and retention. The division provides assistance through programs in the Office of Technology Investments (who administers the Ohio Third Frontier and Manufacturing Programs), Office of Small Business Development (who administers programs for Small Businesses and Procurement Technical Assistance), Office of Export and International Engagement (who administers programs that assist with international outreach and trade), Office of Grants and Tax Incentives (who focus on grants, tax incentives and workforce development), and the Office of Loan Administration (who focus on multiple loan programs). These are critical programs that are used to strengthen our economy, which is a major focus of the DeWine administration.

ALI Q&A for 195501 iBELIEVE

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is a legislatively-driven, reoccurring earmark specifically for The iBELIEVE Foundation. Most recently included as part of HB110 (134th GA) 'The foregoing appropriation item 195501, iBELIEVE, shall be allocated to the iBELIEVE Foundation to provide opportunities for Appalachian youth to develop twenty-first century skills, including leadership, communication, and problem-solving for college access and retention' – in the amount of \$200,000 each year of the FY22/FY23 biennium.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funds are released to the sole grantee, The iBELIEVE Foundation, on the basis of allowability and in keeping with the goals and objectives outlined in HB110 (134th GA) and the terms outlined in the agreement with the Ohio Department of Development. Acceptability of the use of funds is monitored by the Governor's Office of Appalachia.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

As a legislative earmark, the Ohio Department of Development is not actively seeking appropriation for this ALI for the FY24/FY25 biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195503 Local Development Projects

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI includes several legislatively-driven earmarks as required through HB110 (134th GA).

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funds are released to grantees on the basis of allowability and in keeping with the goals and objectives outlined in HB110 (134th GA) and the terms outlined in the agreement with the Ohio Department of Development. Acceptability of the use of funds is monitored by the agency.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- No
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

As a series of legislative earmarks, the agency is not actively seeking appropriation for this ALI for the FY24/FY25 biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195537 Ohio-Israel Agricultural Initiative

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding to the Negev Foundation for the Ohio-Israel Agricultural & CleanTech Initiative (OIACI).

The OIACI was established to promote and enhance trade opportunities, boost business attraction, and facilitate technology transfer and cooperation between Ohio and Israel in the agriculture, food, and CleanTech industries.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Ohio-Israel Agricultural & CleanTech Initiative facilitates the exchange of innovative ideas, products, and professional opportunities in agriculture, food, and CleanTech between Ohio and Israel with the goal of improving resource and economic security for both regions.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No appropriation is being requested in FY24-25.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Objectives are achieved by working directly with Israeli and Ohio companies, participating in tradeshows, presenting seminars, facilitating demonstration of company products, assisting in technology transfer, planning for and having missions and delegations between the two regions, and promoting and coordinating collaborative research and development between Ohio and Israel.

ALI Q&A for 195553 Partnership Networks

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for the Industry Sector Partnerships program.

The Industry Sector Partnerships program is designed to develop workforce strategies specific to various region across the state, with the goal of driving collaboration between local businesses, education and training providers, and community stakeholders.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Industry Sector Partnerships program is an initiative of the DeWine administration which helps strengthen the economy through workforce development. The program aims to ensure Ohioans can participate in the workforce pipeline, while meeting the needs of job creators and the local economy.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The request is level with the funding provided in FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Grant funding helps support the operations of industry sector partnerships, including program coordinators, new tools and programs, and other expenses associated with launching partnerships. Applications are scored to prioritize industry sector partnerships that deliver the highest return on investment for local job creators.

ALI Q&A for 195566 Main Street Job Recovery Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The purpose of the ALI is to provide state funds for nonprofit organizations to address the needs of low-income individuals and families through the creation of permanent business development and employment opportunities.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The number of economic needs for low-income individuals and families drive the costs for this ALI.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No funding requested for FY24/25; this ALI was a Legislative Earmark for FY22/23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not Appicable.

Fund Question and Answer for 7011 Third Frontier Research & Development

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority is Ohio Revised Code Section 184.19.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The revenue in this fund is generated from OBM bond sales. Bonds are sold by OBM based on disbursement schedules prepared by Development.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Bonds are sold on an as-needed basis. There will be no further bond sales in the Tax-Exempt Bond Fund 7011. As the Third Frontier program winds down, most of the active programs require the use of Taxable bond funding. Future bond sales associated with the remaining \$229 million in bond authorization will be in the Taxable Bond Fund 7014.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

There must be sufficient cash in the fund at all times to cover our open obligations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There will be no further transfers in fund 7011.

ALI Q&A for 195686 Third Frontier Tax Exempt - Operating

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item covers operating expenses related to the administration of the Ohio Third Frontier program.

Third Frontier works with innovative startup companies across the state, making Ohio the destination for technology entrepreneurs. This robust network of resources helps take advanced ideas and turn them into new technology businesses.

From biomedical devices to software IT and advanced materials, our many partners provide access to business expertise, mentorship, capital and talent to build and scale these cutting-edge technology companies. Ohio is ushering in a new era of entrepreneurship and innovation.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Expenditures in this line item support the administration of the Ohio Third Frontier program which focuses on workforce development and advancements in technology. The Third Frontier provides a statewide network of resources providing access to business expertise, mentorship, capital and talent.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request is lower than FY23. This is due to the low amount of remaining bond dollars available in the Third Frontier program.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This line has been used for personal service contractors who review project applications for potential awards in the Third Frontier programs.

It is important to note that as the Third Frontier bond dollars continue to be obligated, the amount of bond funds available for the operating expenses of the program will need to shift to GRF 195453. This is especially important now that the program is quickly heading towards its completion. As the program winds down, GRF funding will be needed to continue the operations of the program as staff work to administer and close out open grants and loans.

ALI Q&A for 195687 Third Frontier Research and Development Projects

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item is used to award grants in the Ohio Third Frontier program.

Third Frontier works with innovative startup companies across the state, making Ohio the destination for technology entrepreneurs. This robust network of resources helps take advanced ideas and turn them into new technology businesses.

From biomedical devices to software IT and advanced materials, our many partners provide access to business expertise, mentorship, capital and talent to build and scale these cutting-edge technology companies. Ohio is ushering in a new era of entrepreneurship and innovation.

Current active programs funded in this line include the Diversity & Inclusion Technology Internship and Technology Validation and Start-Up Fund.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Grants are awarded to eligible projects through an RFP process. Proposed projects that are submitted during the application period are reviewed for eligibility by Office of Technology Investments staff or by Personal Service Contractors. Projects who are awarded funding are subject to the approval of the Ohio Third Frontier Commission and Controlling Board.

Expenditures in this line item support the administration of the Ohio Third Frontier program which focuses on workforce development and advancements in technology. The Third Frontier provides a statewide network of resources providing access to business expertise, mentorship, capital and talent.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

235634 – The Department of Higher Education previously requested funding using this ALI to operate programs using the cash in Ohio Third Frontier Fund 7011. Higher Education should not be requesting appropriation in this line item as Development works to spend down the remaining cash in Fund 7011. No further bond sales will occur in the Tax-Exempt Bond Fund.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation in this line item is lower than in FY23 as the amount of remaining constitutional appropriation for the Ohio Third Frontier Program does not support the prior biennium amount.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The available bond dollars in the Ohio Third Frontier continues to decline as the program works towards its eventual completion. Development's request provides the appropriation necessary to continue to operate the program with the remaining funds.

Fund Question and Answer for 7014 Third Frontier R&D Tax Bond

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Ohio Revised Code Section 184.191.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The revenue in this fund is generated from OBM bond sales along with fees and repayments from the Third Frontier loan programs. Bonds are sold by OBM based on disbursement schedules prepared by Development.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Bonds are sold on an as-needed basis. Future sales will be scheduled based on Development's disbursement schedules. Loan repayments are inconsistent and will likely remain that way due to the nature of the Third Frontier loan programs.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Cash balance needs are based on administrative costs planned per fiscal year, together with the cash disbursement needs of grants and loans. Projects funded out of fund 7014 vary from one to ten years in length, with cash needed varying by the same period.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are transfers of bond sale proceeds into Fund 7014 when cash is needed to cover program expenses. This is outlined in Ohio Revised Code sections 184.10 to 184.20.

ALI Q&A for 195620 Third Frontier Taxable - Operating

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item covers operating expenses related to the administration of the Ohio Third Frontier program.

Third Frontier works with innovative startup companies across the state, making Ohio the destination for technology entrepreneurs. This robust network of resources helps take advanced ideas and turn them into new technology businesses.

From biomedical devices to software IT and advanced materials, our many partners provide access to business expertise, mentorship, capital and talent to build and scale these cutting-edge technology companies. Ohio is ushering in a new era of entrepreneurship and innovation.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Expenditures in this line item support the administration of the Ohio Third Frontier program which focuses on workforce development and advancements in technology. The Third Frontier provides a statewide network of resources providing access to business expertise, mentorship, capital and talent.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This line has been used for personal service contractors who review project applications for potential awards in the Third Frontier program.

It is important to note that as the Third Frontier bond dollars continue to be obligated, the amount of bond funds available for the operating expenses of the program will need to shift to GRF 195453. This is especially important now that the program is quickly heading towards its completion. As the program winds down, GRF funding will be needed to continue the operations of the program as staff work to administer and close out open grants and loans.

ALI Q&A for 195692 Research and Development Taxable Bond Projects

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item is used to award grants and loans in the Ohio Third Frontier program.

Third Frontier works with innovative startup companies across the state, making Ohio the destination for technology entrepreneurs. This robust network of resources helps take advanced ideas and turn them into new technology businesses.

From biomedical devices to software IT and advanced materials, our many partners provide access to business expertise, mentorship, capital and talent to build and scale these cutting-edge technology companies. Ohio is ushering in a new era of entrepreneurship and innovation.

Current active programs funded in this line include the Entrepreneurial Services Provider Program, Pre-Seed/Seed Plus Fund Capitalization Program, and Technology Validation and Start-Up Fund.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Development's grants and loans are awarded to eligible projects through an RFP process. Proposed projects that are submitted during the application period are reviewed for eligibility by Office of Technology Investments staff or by Personal Service Contractors. Projects who are awarded funding are subject to the approval of the Ohio Third Frontier Commission and the Controlling Board.

Expenditures in this line item support the Ohio Third Frontier program's focus on workforce development and advancements in technology. The Third Frontier provides a statewide network of resources providing access to business expertise, mentorship, capital and talent.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

235639 – The Department of Higher Education normally requests funding using this ALI to operate programs using the cash in Ohio Third Frontier Fund 7014.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation in this line item is lower than in FY23 as the amount of remaining constitutional appropriation for the Ohio Third Frontier Program does not support the prior biennium amount.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The available bond dollars in the Ohio Third Frontier continues to decline as the program works towards its eventual completion. Development's request provides the appropriation necessary to continue to operate the program with the remaining funds.

Fund Question and Answer for 4500 Minority Contractors Bonding Program Administration/Loss

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Ohio Revised Code Section 122.88.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Premiums are charged to those businesses requesting bonds under the Minority Business Bonding Program.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue from bond premiums is dependent upon businesses submitting bids for contract opportunities and premiums are dependent upon businesses submitting bids for contract opportunities.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A reasonable cash balance is necessary to support administrative costs associated with running the program, and a portion for contract bond defaults that may occur under the program.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers in fund 4500.

ALI Q&A for 195624 Minority Business Bonding Program Administration

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for the administrative expenses associated with the Minority Business Bonding Program. It has recently only been used for paying claims that occurred against the bonding program.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Minority Business Bonding Program provides bid, performance, and payment surety bonds to state certified minority-owned businesses that are unable to obtain bonding through standard surety companies.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Our request for FY24-25 is higher than in previous years. The Minority Business Development Division would like to have the additional appropriation to ensure we have enough appropriation to use our available cash. This may be used for administrative expenses associated with the administration of the bonding program. It may also be used to pay any claims made against the program should a participating business default.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Our requested increase in appropriation should prevent us from having to go to Controlling Board for an increase in appropriation as occurred in the FY18-19 biennium.

Fund Question and Answer for 4510 Div/Economic Development Finance

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Section 259.20 of Am. Sub. H.B. 110, 134th General Assembly

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues are based upon fees received for loans programs. Transfers are made from the Facilities Establishment Fund (7037) on an as needed basis, up to \$3 million per fiscal year with Controlling Board approval

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenues have no specific pattern and are based upon the actual project flow throughout the fiscal year.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Funds remaining should be able to cover the first quarter expenses of the following fiscal year.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Transfers-in are on an as-needed basis, up to \$3 million, based upon temporary law and Controlling Board approval. The source of funds comes from Fund 7037, Facilities Establishment Fund.

ALI Q&A for 195649 Business Assistance Programs

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the administration and servicing of Development loan programs. Current programs administered by the Strategic Investment Division includes the 166 Direct Loan, Innovation Ohio Loan Fund, Research and Development Loan Fund, and the Rural Industrial Park Loan. Staff also service loans from programs across the agency, including programs that are no longer active but still have loans in repayment.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Loans administered by Development provide financial assistance on projects that promote economic development, business expansion, job creation and/or job retention by providing assistance for allowable costs of eligible projects in the State of Ohio.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

JobsOhio and the JobsOhio Network, the state's economic development organization, are responsible for the marketing, initial company contact, and company application process through loan approval. Development is then responsible for administering and servicing these loans.

Fund Question and Answer for 4F20 State Special Projects

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Fund 4F20 has a long history with Development and was originally established by Controlling Board on June 29,1992 and Section 263.10 and 263.20 of H.B. 119 of the 127th G.A. The most recent authority in relation to ALI 195655 – Community Development Special Projects – is the current biennial budget, HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Fund 4F20 is shared by several program areas within ODOD. During this and the previous biennium, specifically in support of ALI 195655, revenue has been received by way of ISTV between ODOD and the Ohio Department of Health. Funding from the Ohio Department of Health has consisted of General Revenue Fund funds; no federal funding sources have been applicable to-date. It is anticipated that additional revenue – not necessarily received through the Ohio Department of Health – will continue to be received by ODOD into the FY24/FY25 biennium as multi-agency partnerships develop and as special projects to be managed fiscally and programmatically by ODOD are established in the future. The source of revenue for the Strategic Investment Division is from various settlements (including a telecommunications settlement which was allocated to the Small Business Development Center program). Finally, revenue for the Office of Community assistance is derived from gas utility companies who are charged \$8.00 per verification of customer's income.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

In recent history, revenue received has mirrored points in time when applicable Memorandums of Understanding are executed between Development and the Ohio Department of Health, with no direct pattern to speak of. Future revenue flow into the FY24/FY25 biennium is currently speculative. For the Strategic Investment Division, there are no specific patterns of revenue flow. This revenue was a one-time deposit resulting from a settlement. Historically there have also been transfers from other state agencies for special economic development projects. Finally, for Community Assistance programs revenues are received monthly from gas utilities companies.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Although there is no legal authority preventing a cash balance in Fund 4F20, the goal as it pertains to ALI 195655 – Community Development Special Projects – is for cash to mirror appropriation and spending. The goal in this area in not to accumulate cash over an extended period, but rather to utilize all revenue as timely as possible for the benefit of applicable stakeholders. The cash associated with the Strategic Investment Division is to be used for economic development projects and/or as match to our federally funded Small Business Development Center program. With the goal of Development using these funds for economic development projects, it is possible that the ending cash balance (for the Strategic Investment Division) could be \$0.00. There is no specific need to carry a cash balance forward. On the other hand, the Office of Community Assistance does keep a cash balance in the fund as dollars are used on an as needed basis. To the greatest extent possible the Department attempts to maintain minimal balance.

Fund Question and Answer for 4F20 State Special Projects

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers for this fund.

ALI Q&A for 195639 State Special Projects

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The cash in Fund 4F20, associated with the Business Services Division, is to be used for economic development projects and/or as match to our federally funded Small Business Development Center program.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The funds in this line item are not currently passed to other state agencies or local entities. Although, if Development is given the appropriation to utilize these settlement funds for economic development projects, it is possible that funding may be provided to local entities through grants. Any grants would be awarded after a competitive open application period.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request is lower than FY23. The cash balance in fund 4F20 that is associated with the Strategic Investment Division is significantly lower as most of the funding was utilized during the FY22-23 biennium. Because of this, we are requesting enough appropriation to access our remaining cash.

No

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The remaining Strategic Investment Division funds will be used to match the federally funded Small Business Development Center program.

ALI Q&A for 195655 Community Development Special Project

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI, Community Development Special Projects, was established via a Controlling Board action in FY20. In response to a Memorandum of Understanding, the Ohio Department of Development established a partnership with the Ohio Department of Health on lead hazard control and lead workforce training initiatives. Despite the Ohio Department of Health having been provided program funding via the FY20/FY21 biennial budget (and later the FY22/FY23 biennial budget), it was determined best for the Ohio Department of Development to take the implementation lead in light of existing programmatic expertise, network, and stakeholder accessibility within the agency.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

While appropriation for this ALI has been in direct response to this point to funding received from the Ohio Department of Health on a one-to-one revenue-to-appropriation basis – going into the FY24/FY25 biennium this ALI has the opportunity to adapt to or take on additional/other funding sources that might not be automatically assigned to the Ohio Department of Development or are otherwise included as part of the FY24/FY25 biennial budget.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No. While this ALI does not directly impact spending in other areas within the Ohio Department of Development, it does allow for easy partnerships with other State of Ohio agencies and the ability to further engage stakeholders.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This request for FY24/FY25 appropriation reflects no change from FY23. While this ALI may be considered speculative, it offers the Ohio Department of Development, Office of Community Development the capacity to take on special funding and special projects without the need to seek Controlling Board action during the next biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195699 Utility Community Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item can be used for many purposes, including the following: (1) to verify the income and eligibility of individuals applying for low-income energy assistance; (22) to leverage federal funds; (3) to support projects to assist low-income persons; (4) to assist with energy efficiency projects for Percentage of Income Payment Plan (PIPP) customers; or (5) to provide training assistance for agencies that administer low-income customer assistance programs.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Office of Community Assistance continues to provide Percentage of Income Payment Plan (PIPP) Plus income enrollment and re-verification for gas utility companies. OCA charges the gas utility companies on a per customer basis of this income verification service. The revenues will be consistent for FY24/25 biennium.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Not applicable.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not Applicable.

Fund Question and Answer for 4W00 Roadwork Development

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Ohio Revised Code 122.14

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues are transfers from the Ohio Department of Transportation's Highway Operating Fund (O.R.C. 5735.291).

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Transfers-in are scheduled for the first month in each quarter of the fiscal year.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending balance should be equal to the cash needs for grant disbursements for the first quarter of the following fiscal year.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are transfers-in within this fund. Revenues are transfers from the Ohio Department of Transportation's Highway Operating Fund (O.R.C. 5735.291).

ALI Q&A for 195629 Roadwork Development

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Roadwork Development (629) Grant program.

Roadwork Development (629) grants are awarded for public roadwork improvements that support the expansion or attraction of businesses. Eligible costs include widening, paving, road construction and reconstruction, and right-of-way infrastructure improvements such as sewer or utility lines.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Roadwork Development grants are awarded to local governments, port authorities or companies. JobsOhio and the JobsOhio Network, the state's economic development organization, are responsible for the marketing, initial company contact, and company application process through grant approval.

Expenditures in this line item provides financial assistance for public roadwork improvements which support the expansion or attraction of businesses. These projects lead to job creation and retention.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Funding is received from the Ohio Department of Transportation's Highway Operating Fund.

Fund Question and Answer for 4W10 Minority Business Enterprise Loan

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Ohio Revised Code Section 122.80

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The revenue in this fund is derived from loan repayments made from the Minority Business Enterprise Loan Program along with fees and interest.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue patterns are based on loan repayments, application fees and commitment fees, which vary depending on the number of loans outstanding and their principal amounts.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance for this fund will be sufficient to cover new lending opportunities. Should the cash balance get too low, transfers from Facilities Establishment Fund will be required.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Yes. There is a transfer-in of an amount not to exceed \$5 million from the Facilities Establishment Fund and a transfer-in with an amount not to exceed \$2 million from the Ohio Capital Access Loan Fund.

There is a transfer-out with an amount not to exceed \$2 million to the Ohio Capital Access Loan Fund.

Transfer-in from Facilities Establishment Fund 7037, as authorized in Am. Sub. H.B 110, Section 259.50.

ALI Q&A for 195646 Minority Business Enterprise Loan

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Minority Business Direct Loan program provides fixed, low-interest rate loans to certified minority-owned businesses that are purchasing or improving fixed assets resulting in creating new jobs for Ohioans.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Minority Business Direct Loan program provides fixed, low-interest rate loans to certified minority-owned businesses that are purchasing or improving fixed assets. This financing spurs economic development which creates and retains jobs.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request for FY24-25 will remain at the same level as FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Development has requested additional appropriation in GRF 195405 so that all administrative expenses currently paid from the line item can be moved to the GRF line. This will allow the Minority Business Development Division to increase the amount of funding we can use to issue direct loans.

GRANTS TABLE

Fund Name: ARPA Emergency Rental Assistance grants (5CV2)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the sub-recipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Emergency Rental Assistance	21.023	195559	N/A	N/A		One-time	Decrease - Funding is not expected to be renewed.
Emergency Rental Assistance	21.023	195559	N/A	N/A	Funding is granted directly to the State of Ohio. Finance staff check daily balances.	One-time	Decrease - Funding is not expected to be renewed.

ALI Q&A for 195559 Rent and Utility Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The purpose of this fund is to provide rental and utility payment relief and assistance to the thousands of Ohioans facing eviction and economic hardship.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The number of applicants drives the costs for this ALI.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The increase is a result of the federal award through the Emergency Rental Assistance Program.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Without appropriation for the ALI the funds are subject to recapture from the U.S. Department of Treasury.

GRANTS TABLE

Fund Name: State Fiscal Recovery Funds (5CV3)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the sub-recipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Meat Processing Investment	21.027	1956D1	N/A	· ·	Funding is granted directly to the State of Ohio. Finance staff check daily balances.	One-time	Decrease - Funding is not expected to be renewed.
Appalachian Community Grant Program	21.027	1956B1	N/A	N/A	Funding is granted directly to the State of Ohio. Finance staff check daily balances.	One-time	Decrease - Funding is not expected to be renewed.
Water and Sewer Quality Program	21.027	1956A1	N/A	· ·	Funding is granted directly to the State of Ohio. Finance staff check daily balances.	One-time	Decrease - Funding is not expected to be renewed.

ALI Q&A for 195457 Local Water and Sewer

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for a local water and sewer project. These funds were provided in Section 309.10 of H.B. 687 of the 134th General Assembly.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funds are to be used for infrastructure improvements associated with a megaproject.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No appropriation is being requested in FY24-25.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

These funds were provided to assist with the Intel project in Ohio.

ALI Q&A for 1956A1 Water and Sewer Quality Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI houses the Water and Wastewater Infrastructure program, which helps Ohio communities improve access to clean drinking water and wastewater infrastructure.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The costs associated with this ALI are the number of communities and projects served.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Not applicable.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Increase is contingent on Lame Duck Budget Bill funding

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 1956B1 ARPA Appalachia Community Plan

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

New to the Ohio Department of Development and the Governor's Office of Appalachia, this ALI was established through HB377 (134th GA) 'The foregoing appropriation item 1956B1, ARPA Appalachia Community Grants, shall be used by the Department of Development to award Appalachian Planning Grants and Appalachian Development Grants under the Appalachian Community Grant Program in accordance with Section 3 of this act.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

At the time of FY24/FY25 biennial budget submission, the Appalachia Community Grants Program is in preimplementation. Activity and use will be ultimately dictated by legislative requirements and program guidelines created-and-enforced by the Ohio Department of Development.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request for ALI 1956B1 for FY24 is \$420 million. It is estimated that in light of legislative parameters and requirements, and the program implementation timeline, \$80 million of the initial \$500 million in funding will be obligated during FY23. No appropriation for FY25 is being formally requested for ALI 1956B1; rather a request for carryforward language from FY24 into FY25 to establish any unobligated balance into the next fiscal year for use for the same purpose. Given the current activity ambiguity, this will enable additional flexibility for the program and future grantees. Per HB377 (134th GA), all funding recipients are to be approved by 12.31.2024 (FY25) and all funds expended by 12.31.2026 (FY27).

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 1956D4 Water Reclamation Project

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item is used to support a new water reclamation facility. These funds were provided in Section 309.10 of H.B. 687 of the 134th General Assembly.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funds will ensure needed water supply is available for a semiconductor manufacturing plant and to support the region through infrastructure improvements.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No appropriation is being requested in FY24-25.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

These funds were provided to assist with the Intel project in Ohio.

Fund Question and Answer for 5GT0 Ohio Residential Broadband Expansion Grant Program Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Sections 259.10 and 512.210 of Am. Sub. H.B. 110; 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

All revenue received in fund 5GT0 came from Section 512.210 of Am. Sub. H.B. 110; 134th General Assembly.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

The Ohio Residential Broadband Expansion Grant Program Fund received a GRF transfer of \$230 million in FY22 and \$20 million in FY23.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

There must be a cash balance large enough to cover all open obligations and annual operating expenses for BroadbandOhio.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There is a transfer-in of \$334 million from GRF to fund 5GT0.

ALI Q&A for 195550 Broadband Development Grants

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI provides funding for the operations of the BroadbandOhio office within the Ohio Department of Development. It will also provide continued funding for the Ohio Residential Broadband Expansion Grant.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

BroadbandOhio awards grants to internet service providers for the purpose of funding construction of broadband projects in unserved and underserved areas of the state.

These grants assist with the cost of expanding into unserved and underserved areas of Ohio. The grants are designed to help fund the infrastructure costs of the project and build networks in areas that lack high-speed internet. The grants cover the "broadband funding gap," which is the difference between the total funding a broadband provider calculates is necessary to construct the last mile of a specific broadband network and the total funding that the provider has determined is the maximum funding that is cost-effective for the provider to invest in last mile construction for that network.

Eligible projects provide service access of at least 25 Megabyte per second (Mbps) download and 3 Mbps upload to residences in areas that do not have a provider that can supply that speed. Areas that have less than 10 Mbps download and 1 Mbps upload are considered unserved, areas that have between 10 Mbps and 25 Mbps download and 1 Mbps and 3 Mbps upload are considered tier one areas.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation will provide funding for the daily operations of BroadbandOhio and additional Ohio Residential Broadband Expansion grants.

Carryforward language will allow any unobligated funding from FY24 to be transferred to FY25 for the same purpose. This provides BroadbandOhio with the opportunity to continue its work toward expanding broadband access across Ohio.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

ALI Q&A for 195550 Broadband Development Grants

It is a priority of the DeWine Administration to connect Ohio households to essential broadband services, especially high-speed internet. There are many areas in this state where families do not have access to reliable high-speed internet.

Governor DeWine said, "Incomplete broadband connectivity is putting Ohio at a competitive disadvantage. Our team at InnovateOhio, led by Lt. Governor Jon Husted, is working to improve the broadband network throughout the state. The Ohio Broadband Strategy, with input from business and community leaders, explores ways to provide service to all communities by leveraging our state assets and resources, encouraging public-private partnerships, and coordinating broadband expansion with economic development initiatives."

BroadbandOhio has successfully secured federal funding that will be used to advance broadband access across Ohio. Providing the requested funding for line item 195550 will allow the BroadbandOhio team to continue its important work that will ultimately benefit all Ohio citizens.

Fund Question and Answer for 5HR0 Ohio Workforce Job Training

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Section 259.80 of Am. Sub. H.B. 110, 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue has historically come from temporary law in Am. Sub. H.B. 110, Section 259.80, from the amount of bond proceeds collected under Chapter 3366 of the Revised Code in the semiannual period beginning January 1, 2021, and ending June 30, 2021. Our request for FY 24-25 includes a transfer from General Revenue Fund.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Any transfers-in are determined by cash needs up to the appropriation amount. Interest earned is received quarterly.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The cash balance should be enough to cover outstanding encumbrances.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There is a transfer-in from General Revenue Fund to Fund 5HR0 to cover the requested appropriation for the TechCred program.

ALI Q&A for 195606 TechCred Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provided funding for the TechCred and Individual Micro-Credential Assistance Program (IMAP).

TechCred and IMAP help Ohioans learn new skills and helps employers build a stronger workforce with the skills needed in a technology-infused economy. These technology-focused credentials take a year or less to complete and prepare current and future employees for the technology jobs Ohio employers need.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The TechCred Program is an initiative of the DeWine administration which helps strengthen the economy through workforce development. These tech credentials add value to the workplace, increase job security and will lead to higher wages. This will be a catalyst for both businesses and workers to succeed in new ways.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested funding is consistent with the funding provided in FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Ohio's TechCred Program gives employers the chance to upskill current and future employees in today's tech-infused economy. Employers who submit successful applications will be reimbursed up to \$2,000 per credential when current or prospective employees complete eligible technology-focused credentials.

Fund Question and Answer for 5JR0 New Market Tax Credit Program

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

New Markets Tax Credit Program: O.R.C. 5725.33 (F); 6121.04; Established: Am. Sub. H.B. 487 (129th General

Assembly); O.A.C. 122:22-1-06

Job Creation Tax Credit Program: (121.17,121.171, 121.175)

Motion Picture Tax Credit Program: (122.85) Community Reinvestment Area: (3735.672) Ohio Enterprise Zone Program: (5709.68)

InvestOhio Program: (122.86)

Ohio Rural Business Growth: (122.156)

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Sources of funds are the application, servicing, and late fees for all tax incentives programs included in this fund.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

It is expected that the activity and corresponding fees collected by Development will increase over the biennium. The revenue comes in waves based on when application rounds are active. Fees in these programs are tied to project activities in the various tax incentive programs and can vary from year-to-year based upon the size and amount of the projects.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The target ending balance will be between a minimum of \$450,000 and \$650,000 in any given fiscal year. This is to ensure that we can continue operating the program should the number of projects and the amount of fees be lower in any given year – which is not anticipated.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

No

ALI Q&A for 195635 Tax Incentives Operating

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for the operating expenses associated with the administration of tax incentive programs in the Office of Grants and Tax Incentives. These programs include the Job Creation Tax Credit, Job Retention Tax Credit, New Markets Tax Credit, Motion Picture Tax Credit, Community Reinvestment Area, Enterprise Zone, InvestOhio, Ohio Rural Business Growth, Transformation Mixed-Use Development, and Opportunity Zone.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

These tax incentive programs are utilized by companies and localities throughout the state of Ohio to spur economic development and the creation of jobs.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Development is requesting additional appropriation in this line item to cover the operating expenses associated with administering the large amount of programs the office is responsible for. There is ample cash in the fund to support this request.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This line item receives funding solely from fees that are charged in the tax incentive programs.

Fund Question and Answer for 5KP0 Historical Rehab Tax Credit

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Ohio Revised Code 149.311 (G). Ohio Administrative Code 122:19-1-08. The Controlling Board approved the original appropriation authority via request # DEV0102060 in Fiscal Year 2013.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The source of revenue comes from fees paid by the applicants and awardees for the Ohio Historic Preservation Tax Credit Program. The program has a three-tier fee structure, including an application fee (flat rate, non-refundable), a service fee (based on the amount of the tax credit award at time of servicing, non-refundable), and a certification fee (based on the amount of the tax credit award at time of certification, less previously paid application and servicing fees). Fund 5KP0 is an interest-bearing account and interest is credited to the account quarterly.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenues are received throughout the year based upon the timing of funding rounds and subsequent schedule of fees required for approved projects.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The target ending cash balance is \$1 million. This is to ensure that we can continue operating the program should the number of projects and the amount of fees be lower in any given year – which is not anticipated.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

No

ALI Q&A for 195645 Historic Rehabilitation Operating

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the administration of the Ohio Historic Preservation Tax Credit program.

The Ohio Historic Preservation Tax Credit Program provides a state tax credit up to 25% of qualified rehabilitation expenditures incurred during a rehabilitation project, up to \$5 million. The tax credit can be applied to applicable financial institutions, foreign and domestic insurance premiums or individual income taxes.

With 28 rounds of funding complete, tax credits have been approved for 562 projects to rehabilitate over 795 historic buildings in 77 different Ohio communities. The program is projected to leverage more than \$8.09 billion in private development funding and federal tax credits directly through the rehabilitation projects.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

A portion of funds collected by the Ohio Historic Preservation Tax Credit program are passed on to the Ohio History Connection (OHC) State Historic Preservation Office, which co-manages the program. OHC receives a portion of all administrative fees collected from program applicants, as outlined in a Memorandum of Understanding between the Department of Development and OHC.

The OHC and Development jointly administer a Pipeline Initiative program, where Development provides additional funds to OHC for technical assistance and pre-eligibility efforts to assist potential applicants as they prepare to apply for credits. Development currently provides OHC \$60,000 each fiscal year for Pipeline project grants.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Any changes to the appropriation in this line item could jeopardize our ability to provide sufficient funding to the Ohio History Connection who is an important partner in the administration of this program.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The request is an increase from FY23. The additional appropriation will provide the mechanism to expand the Historic Preservation Tax Credit Program. Being able to spend additional funding on operating will allow staff to award additional projects with funding. Revenue received in this fund comes solely from program fees.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Owners and long-term lessees of historically designated buildings who undertake a rehabilitation project may apply for the Ohio Historic Preservation Tax Credit. A building is eligible if it is individually listed on the National Register of Historic Places; contributes to a National Register Historic District, National Park Service Certified Historic District, or Certified Local Government historic district; or is listed as a local landmark by a Certified Local Government.

Fund Question and Answer for 5M40 Universal Service

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Senate Bill 3, Ohio Revised Code 4928.51.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Electric Distribution Utilities (EDUs) collect revenues from the USF rider and remits them to Development for deposit in USF.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue patterns fluctuate throughout the year based on customer payments and electricity usage. Typically, revenues are highest in September, October and November.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The actual cash balance at any point is unknown as it depends on when payment requests are received and processed.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

ALI Q&A for 195659 Low Income Energy Assistance (USF)

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for low-income households at or below 175 percent of the federal poverty level in the form of assistance with electricity bills and consumer education programs. Program participants pay a percentage of their monthly utility bills, with the Percentage of Income Payment Plan Plus (PIPP Plus) Program covering the remainder. These amounts are remitted to electric utilities to cover the portion of electric bills that PIPP participants are not required to pay. The amount also covers the customer's arrearage on their account at the time of enrollment into PIPP Plus. This ALI 195659 also supports the Electric Partnership Program which helps eligible Ohioans reduce their electricity usage in their home.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The universal service fund rider was established in Revised Code 4928.52 (A) which consists of rider on retail electric distribution service rates as such rates are determined by the Public Utilities Commission of Ohio. On an annual basis the department determines the rider rate necessary to operate the program for the next calendar year based on the previous year's funding level compared to the recipient's receiving assistance. The department subsequently submits the requested rider rates to the Public Utilities Commission of Ohio to have such rates approved. There is no sunset on the rider, the rider rates are adjusted annually, and the rider rates will continue to change each year.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Not applicable.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 5M50 Advanced Energy Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Ohio Revised Code (O.R.C.) Chapters 4928.61 to 4928.63. Previous budget bills, most recently, HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue originally included funds remitted after collection by each electric distribution utility of a temporary rider on retail electric distribution service rates as well as from payments, repayments, and collections under the advanced energy program and from program income. Additionally, revenues remitted after collection by a municipal electric utility or electric cooperative in Ohio upon the utility's or cooperative's decision to participate in the advanced energy fund. Further, revenues from renewable energy compliance payments as provided under O.R.C. Chapter 4928.64(C)(2), from forfeitures under O.R.C. Chapter 4928.66(C), and funds transferred pursuant to SB315 (129th GA). Also, per SB315 (129th GA) during fiscal years 2013, 2014, or 2015, any unexpended and unencumbered amounts in the Advanced Energy Research and Development Taxable Fund (Fund 7004) and the Advanced Energy Research and Development Fund (Fund 7005) were transferred to Fund 5M50. HB64 (131st GA) authorized a fiscal year 2016 cash transfer from the Industrial Site Improvements Fund (Fund 5AR0) and HB49 (132nd GA) authorized a fiscal year 2018 cash transfer from the Advanced Energy Research and Development Fund (Fund 7004) to Fund 5M50. Also HB166 (133rd GA) authorized fiscal year 2020 cash transfers from Alternative Fuel Transportation Fund (Fund 5CG0) and the Advanced Energy Research and Development Funds (Funds 7004 and 7005). Today, majority used as a revolving loan fund, incoming flow of cash almost exclusively consists of loan repayments (with interest), and application and servicing fees.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Primarily utilized as a revolving loan fund and with foreseeably no new source of regular revenue, incoming flow of cash will solely consist of loan repayments (with interest), and application and servicing fees. Program fees and repayment schedules do not historically follow an identifiable pattern as these are based on incentive demand, and the number and terms of loans awarded.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A year-end cash balance is not necessarily a priority more so than is an availability of cash that at least meets existing obligations and near-future use to cover administrative expenses. This fund provides match for the Annual State Energy Program – Fund 3080, ALI 195618. Depending on loan activity level during the FY24/FY25 biennium, this funding source may require a new infusion of or source of revenue for long term sustainability.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

ALI Q&A for 195660 Advanced Energy Loan Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI provides funding for the Energy Loan Fund Program. The Energy Loan Fund Program awards loans that encourage investments in advanced energy products, technologies, or services supporting the reduction of energy consumption and the production of clean, renewable energy.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Energy Loan Fund Program applications are received-and-reviewed on a rolling basis and are considered for funding based on scope-and-anticipated-outcomes as per program guidelines. In order to receive loan funding, projects must achieve at least a 15 percent reduction in energy usage, demonstrate economic and environmental impacts, and be included within a long-term energy strategy. The main factor in terms of what drives activity is level of demand and quality of projects by eligible applicants.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Fund 3080, ALI 195618, offers supplemental funding for the program through the repayment of federally-funded loans, or program income. Further, ALI 195660 fulfills partial match required for the Annual State Energy Program.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This request for appropriation for the FY24/FY25 biennium remains largely unchanged (an increase request of less than five percent) from the current biennium. This is predominately due to status quo program demand anticipation as well as longer term cash management.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 5MH0 Site Ohio Administration Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Amended House Bill 436 (129th General Assembly) created the SiteOhio Certification Program. Specifically, Section 122.971 established a program administration fund to be used to pay the Department's administrative expenses for administering the program.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The fund is used to help cover payroll and other administrative expenses directly associated with the SiteOhio Certification Program. The Ohio Department of Development contracted with JobsOhio in 2015 to administer the program. Development ultimately reviews and approves applicants evaluated by JobsOhio. The SiteOhio Certification Program was established to increase Ohio's portfolio of available commercial, industrial, and manufacturing locations. As currently arranged, the sole source of revenue for the fund is fees collected from applicants successfully evaluated by JobsOhio. The current certification fee is \$500.00 per application/location. The fund is not an interest-bearing account.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Sporadic fees have been received in the current biennium. It is anticipated that certification fees will continue to be received on a sporadic basis.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

As an expense account with a single, specific revenue source, for a program of uncertain longevity, the cash balance of the fund may eventually reach \$0.00. If the program continues, we will need an ending cash balance large enough to cover any outstanding obligations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

No

ALI Q&A for 195644 SiteOhio Administration

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the operating expenses associated with the administration of the SiteOhio program. SiteOhio is a site selection evaluation program that goes beyond the common site certification process. SiteOhio puts properties within industrial zoning through a more stringent and comprehensive review and analysis than any other state site certification process in the U.S.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

SiteOhio is a program provided by JobsOhio that assists companies in finding sites that are construction ready. This program helps companies who are looking to build new facilities in Ohio which in turn spurs job creation.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Development's requested appropriation is an increase from FY23. There is sufficient cash in the fund to support this request. The additional appropriation will allow Development to utilize the cash to pay operating expenses associated with the SiteOhio program.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

SiteOhio authenticated sites are a step above certified sites. These sites are construction ready, meaning that each site is ready for immediate development on day one.

Site authentication guarantees that all utilities are on the property and have adequate capacity, that due diligence studies have been completed, and that all state and federal entities have provided concurrence with the studies. SiteOhio site authentication also ensures the site is free of incompatible uses, with no limitations or insurance liability based on surrounding properties. Many of the sites have highway access and rail access on site.

Fund Question and Answer for 5MJ0 Tourismohio Administration Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Ohio Revised Code – 122.07 Office of TourismOhio.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Cash is transferred in from the General Revenue Fund.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Cash is transferred every two years at the beginning of the biennium.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A target ending cash balance would be enough to support the continued operations and obligations of the TourismOhio office.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Transfer in from the General Revenue Fund is requested in the FY 24/25 request.

ALI Q&A for 195683 TourismOhio Administration

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is for TourismOhio, which is the state of Ohio's Tourism Division. TourismOhio promotes the state as an ideal travel destination and place to live. TourismOhio marketing drives visitor spending by promoting destinations and attractions across the state and encouraging travelers to plan their trips and vacations in Ohio. These efforts generate state and local tax dollars, support an industry that employs 411,000 people, and helps local businesses and economies prosper.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The requested TourismOhio's budget enables the division to continue the current marketing campaign throughout Ohio.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Changes in this ALI do not impact spending in other areas.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The FY 24/25 request is the same as the FY 22/23 budget.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Based on the results of the 2021 ROI study conducted by Longwoods International, the \$3.8 million invested in marketing in 2021 directly resulted in 1.4 million new visits to Ohio. The new visits in 2021 generated \$23.3 million in state and local tax dollars and \$312.8 million in new visitor spending. This is an ROI of \$6 in taxes and \$83 in new visitor spending for each \$1 spent on marketing.

Tourism is strong in the state of Ohio. In 2021 Ohio had a near record of \$47 billion in visitor spending and in 2022 we are on track for a strong year. However, many of the states in our competitive set have increased their tourism division funding. Pure Michigan's budget is \$34 million per year and West Virginia's \$25 million per year.

Fund Question and Answer for 5UL0 Brownfield Revolving Loan Program

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Original authority was established as part of HB292 (132nd GA) and most recently per HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

This Fund consists of loan repayments that originated through the federal Brownfield Revolving Loan Fund from previous awards by the United States Environmental Protection Agency. The Fund also accrues interest, credited to the account on a quarterly basis.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Remaining Brownfield Revolving Loan Fund loans in repayment are on a schedule, typically twice annually, to remain in compliance with their agreements with ODOD.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A year-end cash balance is not necessarily a priority more so than is an availability of cash that at least meets existing obligations. Although, per the United States Environmental Protection Agency, future federal awards to ODOD is partially-contingent upon drawdown or obligation of program income. Therefore, should ODOD wish to be considered for future brownfield funding directly from the United States Environmental Protection Agency, this Fund will need to come closer to or achieve a \$0.00 balance.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Although pending at the time of this narrative, a \$635,908.00 transfer from Fund 7009 into Fund 5UL0 is anticipated during FY23. This transfer is due to incoming funds in FY20 being deposited incorrectly.

ALI Q&A for 195627 Brownfields Revolving Loan Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is used to fund the Brownfields Revolving Loan Program, which provides low-interest loans to private and public entities for demolition, cleanup, and remediation projects on brownfield sites.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This program and funding source, given the spectrum of other existing project funding opportunities for brownfield sites and cleanup, and given the small about of revenue remaining for the Brownfields Revolving Loan Program, is limited to special projects that might otherwise go unfunded. Therefore, within the broad limitations established by the United States Environmental Protection Agency, this funding source is discretionary to the Ohio Department of Development.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

 Not applicable.
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Appropriation needs for the FY24/FY25 biennium reflect an overall decrease from current appropriations. This is driven by the limitation of cash, as incoming revenue in the form of loan repayments is not significant based on existing loan repayment schedules.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 5UY0 Sports Event Grants

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Section 259.30 of Am. Sub. H.B. 110, 134th General Assembly and O.R.C. 122.122.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

A \$5 million transfer of GRF to Fund 5UY0 occurred as outlined in HB 531 of the 132nd General Assembly. Further transfers are outlined in Am. Sub. H.B. 110, Section 512.130.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue is based on temporary language as outlined in Am. Sub. H.B. 110, Section 512.130.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

There must be sufficient cash in fund 5UY0 to cover our outstanding obligations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no further transfers-in to fund 5UY0.

GRANTS TABLE

Fund Name: Brownfields Revolving Loan (5UL0)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Brownfield Revolving Loan Fund - Cooperative Agreement 1 (DEVFJ414)	66.818	5UL0	N/A	N/A	As solely program income, there is no longer an allocation factor in terms of new funding. Use by ODOD is largely discretionary contingent upon approval by the United States Environmental Protection Agency on a project-by-project basis.	Revenue (cash) in Fund 5UL0 consists of repaid loans (or program income - DEVFD990) for loans originally funded by awards through the United States Environmental Protection Agency. Program income may be used to award grants or loans.	N/A
Brownfield Revolving Loan Fund - Cooperative Agreement 2 (DEVFL503)	66.818	5UL0	N/A	N/A	As solely program income, there is no longer an allocation factor in terms of new funding. Use by ODOD is largely discretionary contingent upon approval by the United States Environmental Protection Agency on a project-by-project basis.	Revenue (cash) in Fund 5UL0 consists of repaid loans (or program income - DEVFD990) for loans originally funded by awards through the United States Environmental Protection Agency. Program income may be used to award grants or loans.	N/A

GRANTS TABLE

Fund Name: Brownfields Revolving Loan (5UL0)

	Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
L	rownfield Revolving oan Fund - Cooperative .greement 3 (DEVFN836)	66.818	5UL0	N/A	N/A	As solely program income, there is no longer an allocation factor in terms of new funding. Use by ODOD is largely discretionary contingent upon approval by the United States Environmental Protection Agency on a project-by-project basis.	States Environmental	N/A

ALI Q&A for 195496 Sports Event Grants

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item is for the Sports Event Grants program which provides funding to help local organizations host major sporting events.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Sports Event Grants program helps provide financial assistance in attracting and holding large sporting events in Ohio.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Development is only requesting enough appropriation to use the current unobligated cash balance in fund 5UY0.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Once the unobligated cash has been fully obligated, the Sports Event Grants program will close unless additional funding is provided.

Fund Question and Answer for 5W60 International Trade Co-op Proj

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Ohio Revised Code Section 122.051, Amended by 128th General Assembly File No. 9, HB 1, § 101.01, eff. 10/16/2009.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Fund 5W60 was historically funded by a grant provided to Development from the Ohio Soybean Council (OSC) to partially fund the Ohio China Office in Shanghai. The Shanghai office has been closed and as of September 30, 2011, the agency no longer received grant funding from the OSC.

Although there is no longer a Development Office in China, Export Program Managers may lead trade missions to foreign markets on a cost-recovery basis. Fund 5W60 is used to receive payments from mission participants, which are used to defray cost of Development staff member's travel.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Development is again participating in trade missions in FY23 and has charged participation fees that have been deposited into fund 5W60. The expectation is that Development will participate or lead up to 5 trade missions a year. Fees would be received near the time of the event which would spread revenue received throughout the fiscal year.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance in this fund should be sufficient to offset travel costs of Export Program Managers with the timely payment of participation fees from participating organizations in the trade missions.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers-in or transfer-out of fund 5W60.

ALI Q&A for 195691 International Trade Cooperative Projects

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Ohio Department of Development, in conjunction with JobsOhio and the Governor's Office, may lead trade missions to foreign markets on a cost-recovery basis. This line item is used to receive payments from mission participants, which are used to defray the cost of Development's travel related expenses.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

International trade has been hit hard with the recent economic downturn. The need to provide direct assistance to businesses through trade missions remains critical.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Development is once again leading trade missions to expand international trade for Ohio companies. There is a cash balance in fund 5W60 that the department will use to move forward with this initiative.

Fund Question and Answer for 5XH0 MBD Financial Assistance Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The MBD Financial Assistance Fund legal authority was established through Section 259.30 of Am. Sub. H.B. 110.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The revenue in this fund is derived from loan repayments made from the Micro-Loan, Women-Owned Business Loan, and Veteran-Owned Business Loan programs along with program fees.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue patterns are based on loan repayments, application fees and commitment fees, which vary depending on the number of loans outstanding and their principal amounts.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance for this fund will be sufficient to cover new lending opportunities.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Yes. There is a transfer-in of an amount of \$20 million from the Invest in Ohio Fund (5XM0).

ALI Q&A for 195632 Women Owned Business Loans

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Women-Owned Business Loan program which is designed to stimulate the growth of new and existing businesses in the state of Ohio at market-rates or below market-rates depending on the nature of the request and the applicant's creditworthiness. Loan proceeds may be used for working capital, machinery and equipment purchases, leasehold improvements, inventory, rolling stock, and the refinance of existing business debt.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This program is part of the Minority Business Development Division's effort to promote economic development, business expansion, job creation and/or retention by providing an alternative source of financing to minority, veteran-owned, and woman-owned small businesses who otherwise do not have ready access to traditional lending sources.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- No
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request for FY24-25 will remain at the same level as FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This program was created in the FY22-23 biennium within the Minority Business Development Division. Development has found that there is a need for additional loan options for women-owned business to obtain financing.

ALI Q&A for 195694 Micro-Enterprise Loans

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Minority Business Micro-Enterprise Loan program which is a micro-loan program that is designed to stimulate the growth of new and existing businesses in the state of Ohio at market-rates or below market-rates depending on the nature of the request and the applicant's creditworthiness. Loan proceeds may be used for working capital, machinery and equipment purchases, leasehold improvements, inventory, rolling stock, and the refinance of existing business debt.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This program is part of the Minority Business Development Division's effort to promote economic development, business expansion, job creation and/or retention by providing an alternative source of financing to minority, veteran-owned, and woman-owned small businesses who otherwise do not have ready access to traditional lending sources.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The request is a decrease from FY23 levels. Based on the volume of loans thus far, Development has determined that a lowered appropriation request is appropriate.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This program was created in the FY22-23 biennium in the Minority Business Development Division. Development has found that there is a need for additional loan options for minority-owned business to obtain financing.

Fund Question and Answer for 5XM0 Investing in Ohio Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Sections 259.10 and 513.10 of Am. Sub. H.B. 110; 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

All revenue received in fund 5XM0 came from Section 513.10 of Am. Sub. H.B. 110; 134th General Assembly.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

The Investing in Ohio Fund received a one-time transfer of \$100 million from GRF in FY22.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

There must be a cash balance sufficient to cover all open obligations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There is one transfer-out in the amount of \$20 million to the Minority Business Development (MBD) Financial Assistance Fund 5XH0. These funds will allow the Minority Business Development Division to continue funding Micro-Loan, Women-Owned, and Veteran-Owned Business Loans.

ALI Q&A for 195576 Strategic Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Economic Development line item will be used to provide funding to economic development projects that might not fit the parameters of our other programs at the Ohio Department of Development. The utilization of these funds can lead to significant investments in Ohio businesses that are moving to or expanding in Ohio. These funds may also be used to assist a company who is falling on hard times and needs our help to survive. While Development has many economic development programs available, there are times when a company may not qualify for them. This allows Development to bridge that gap and assist where we otherwise may not have been able to provide relief.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The type of projects that may be funded with these Economic Development funds can vary widely. Frequently the Ohio Department of Development or the Governor's Office will receive requests from companies that need our assistance to move forward with a project that includes significant investments and/or job creation and retention opportunities. These funds will provide a mechanism for Development to assist these companies whose projects simply may not fit the parameters of our existing programs.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The Economic Development Contingency Fund would be considered a new program and the appropriation being requested would allow Development to utilize the remaining cash balance in Fund 5XM0.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

-

Fund Question and Answer for 5XX0 Meat Processing Investment Fund

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Sections 259.10 and 512.100 of Am. Sub. H.B. 110; 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

All revenue received in fund 5XX0 came from Section 512.100 of Am. Sub. H.B. 110; 134th General Assembly.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

The Meat Processing Investment Program Fund received a one-time transfer of \$10 million from GRF in FY22.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

There must be a cash balance sufficient to cover all open obligations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers in fund 5XX0.

ALI Q&A for 195408 Meat Processing Investment Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Ohio Meat Processing Grant program provides grants of up to \$250,000 to Ohio livestock and poultry producers so they can implement processing efficiencies, expand or construct facilities at existing sites, assist in training and certification, and improve harvest services.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Grants can be used to reimburse businesses for the following costs: New/upgraded machinery/equipment, new/upgraded technology products, personnel training costs, plant construction/expansion – confinement, plant construction/expansion – processing, plant construction/expansion – refrigeration, food safety certification costs, and cooperative interstate shipment program costs.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Nο

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No appropriation is being requested in FY24/25.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 5YE0 Brownfield Remediation

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The Brownfield Remediation Program, housed in Fund 5YEO, was established by HB110 (134th GA) a \$350 million grant program addressing the pent-up demand for grant funding for brownfield-related assessment and cleanup needs throughout Ohio in order to bring sites into the position to be redeveloped or repurposed for their best and highest use based on individual community goals and objectives.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Funding for the Brownfield Remediation Program has consisted solely as a one-time cash transfer from the General Revenue Fund into Fund 5YEO. Fund 5YEO accrues interest, which is credited to the Fund on a quarterly basis. Unless the program is provided additional funding as part of the FY24/FY25 biennial budget, it is assumed that no additional revenue will be credited to Fund 5YEO during that time beyond interest accrual.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Due to the relative newness of the program, there are no recognizable revenue patterns to speak of. Incoming revenue has ceased and use of program cash is contingent upon requests for releases of project funding made by individual grantees on an as eligible and as needed basis.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A target ending cash balance during the FY24/FY25 biennium is in a sense not applicable. What is required is for unobligated cash to be supported by sufficient appropriation in which to satisfy program purpose and to be able to manage the portfolio of funded projects. Ultimately, the goal will be to spenddown program cash completely at the time of program sunset.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Beyond the initial establishment of Fund 5YEO and the legislatively-driven cash transfer from the General Revenue Fund, there are no nor are there currently anticipated to be transfer activity into or out of the Fund.

ALI Q&A for 1956A2 Brownfield Remediation

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

Housed in ALI 1956A2, the new Brownfield Remediation Program addresses the pent-up demand for grant funding to address brownfield-related assessment and cleanup needs throughout Ohio in order to bring sites into the position to be redeveloped or repurposed for their best and highest use based on individual community goals and objectives.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

To this point, the overwhelming demand for funding as managed by the Ohio Department of Development through funding rounds, setup in accordance with both statute and program guidelines, has been the driving force behind appropriation use and expenditure activity. Coupled with a recent ramp up of new hires and internal personnel reorganization within the Ohio Department of Development in which to fulfill the significant need for qualified program and project management. The Brownfield Remediation Program application is currently closed as requests for project funding has already far exceeded existing program funding capacity as provided by HB110 (134th GA).

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The Brownfield Remediation Program was established by HB110 (134th GA) a \$350 million grant program setup entirely in FY22 with appropriation carryforward language into FY23. Given the sizeable amount of funding, the breadth of project activity in addition to program administration will continue on into the FY24/FY25 biennium. Request for FY24 appropriation is a speculative need based on (1) the possible amount of the original \$350 million not encumbered or expensed by the end of FY23, (2) the chance that projects funded during the FY22/FY23 biennium will not utilize their full awards and the needed ability for the Ohio Department of Development to repurpose freed up program revenue by funding additional projects during the FY24/FY25 biennium, and (3) continued access to the legislatively-identified administrative carve out (up to 2.5 percent) to pay for program operations of the Ohio Department of Development. Carryforward language from FY24 into FY25 will help maximize program flexibility and decrease the likelihood of Controlling Board action for appropriation needs throughout the FY24/FY25 biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 5YF0 Building Demolition and Site Remediation

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The Building Demolition and Site Revitalization Program, housed in Fund 5YF0, was established by HB110 (134th GA) - a \$150 million grant program addressing the pent-up demand for grant funding for removal of blighted structures throughout Ohio in order to bring sites into the position to be redeveloped or repurposed for their best and highest use based on individual community goals and objectives.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

To-date, funding for the Building Demolition and Site Revitalization Program has consisted solely as a one-time cash transfer from the General Revenue Fund into Fund 5YF0. Fund 5YF0 accrues interest, which is credited to the Fund on a quarterly basis. Unless the program is provided additional funding as part of the FY24/FY25 biennial budget, it is assumed that no additional revenue will be credited to Fund 5YF0 during that time beyond interest accrual.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Due to the relative newness of the program, there are no recognizable revenue patterns to speak of. Incoming revenue has ceased and use of program cash is contingent upon requests for releases of project funding made by individual grantees on an as eligible and as needed basis.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A target ending cash balance during the FY24/FY25 biennium is in a sense not applicable. What is required is for unobligated cash to be supported by sufficient appropriation in which to satisfy program purpose and to be able to manage the portfolio of funded projects. Ultimately, the goal will be to spenddown program cash completely at the time of program sunset.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Beyond the initial establishment of Fund 5YFO and the legislatively-driven cash transfer from the General Revenue Fund, there are no – nor are there currently anticipated to be – transfer activity into or out of the Fund.

ALI Q&A for 1956A3 DEMO AND SITE REMEDIATION

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

Housed in ALI 1956A3, the new Building Demolition and Site Revitalization Program addresses the pent-up demand for grant funding to address blighted structures throughout Ohio in order to bring sites into the position to be redeveloped or repurposed for their best and highest use based on individual community goals and objectives.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The overwhelming demand for funding as managed by the Ohio Department of Development, setup in accordance with both statute and program guidelines, has been the driving force behind appropriation use and expenditure activity. Coupled with a recent ramp up of new hires and internal personnel reorganization within ODOD in which to fulfill the significant need for qualified program and project management. The Building Demolition and Site Revitalization Program application is currently closed as requests for project funding has already far exceeded existing program funding capacity as provided by HB110 (134th GA).

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The Building Demolition and Site Revitalization Program was established by HB110 (134th GA) – a \$150 million grant program setup entirely in FY22 with appropriation carryforward language into FY23. Given the sizeable amount of funding, the breadth of project activity in addition to program administration will continue on into the FY24/FY25 biennium. Request for FY24 appropriation is a speculative need based on (1) the possible amount of the original \$150 million not encumbered or expensed by the end of FY23, (2) the chance that projects funded during the FY22/FY23 biennium will not utilize their full awards and the needed ability for the Ohio Department of Development to repurpose freed up program revenue by funding additional projects during the FY24/FY25 biennium, and (3) continued access to the legislatively-identified administrative carve out (up to 2.5 percent) to pay for program operations of the Ohio Department of Development. Carryforward language from FY24 into FY25 will help maximize program flexibility and decrease the likelihood of Controlling Board action for appropriation needs throughout the FY24/FY25 biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 6170 Volume Cap Administration

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Section 259.30 of Am. Sub. H.B. 110; 134th General Assembly and O.R.C. 133.021.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues received by the Volume Cap Administration Fund consist of application fees, forfeited deposits, and interest earned from the bank account held in the custody of the Treasurer of State.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue transfers from the custodial account into the fund account are done on an as-needed basis.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The target ending cash balance should equal the estimated expenses for the first quarter of the next fiscal year.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Transfers-in are made on an as-needed basis from the bank account in the custody of the Treasurer of State.

ALI Q&A for 195654 Volume Cap Administration

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the administration of the Volume Cap program.

Volume Cap is federally authorized and refers to the maximum amount of tax-exempt private activity bonds that can be issued annually in each state. Tax-exempt private activity bonds facilitate public and private sector collaboration in providing financing for eligible projects at interest rates below that of the conventional market.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The intent of the program is to provide assistance to industrial development projects, redevelopment projects, agricultural projects, homeownership financing projects, multi-family housing development and various other special project uses, such as solid waste disposal, mass commuting and environmental enhancement projects, commonly referred to as exempt facilities.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- No
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The request is an increase from FY23. There is sufficient cash in the fund which can be used to pay for administrative costs associated with the administration of the program. This increase is solely associated with operating expenses for Volume Cap.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The interest that bondholders earn is not subject to federal taxes and may not be subject to state and local income tax depending upon the type of bond issuer. Each state establishes rules for allocating the state ceiling among those governmental units and authorities in the state that have authority to issue tax -exempt private activity bonds (i.e. counties, cities, port authorities, housing authorities, quasi state agencies, as well as some states). Annually, each state receives an allocation of Volume that is referred to as the "state ceiling". This ceiling is based upon an IRS Inflation Adjustment and IRS Calendar Year Resident Population Estimates.

Fund Question and Answer for 6460 Low- & Moderate-Income Housing

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The Ohio Housing Trust Fund was created by Ohio Revised Code Chapter 174.02 and is governed by Ohio Revised Code Chapters 174.01 to 174.07. The most recent authority is the current biennial budget, HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Fund 6460 consists of recordation fees collected by Ohio county recorder offices, transferred to ODOD quarterly. Recaptured funds from program grantees also get re-deposited when applicable.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Ohio county recorder offices are required to forward payments on a quarterly basis, to ODOD in July, October, January, and April. Construction projects are normally completed during the spring, summer, and fall in Ohio; therefore, more funding is needed, and more funds are drawn during these seasons. Caseload fluctuations impact the revenue flow for this program. The revenue flow can be affected by changes in weather, which may increase the need for homeless prevention services, such as emergency shelter overnight stays, or a sudden economic downturn in a community, such as an unanticipated business closing which results in an increase in unemployment in the area.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The cash balance for this Fund fluctuates based on the quarterly receipt of funds and season draw down by grantees. As a Fund with a reasonably-consistent revenue source a year-end cash balance is not necessarily a priority more so than is an availability of cash that at least meets existing obligations and near-future use to cover administrative expenses.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

ALI Q&A for 195638 Low- and Moderate-Income Housing Programs

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI provides funding for grants under various housing programs that principally aim to assist low- and moderate-income Ohioans. Grants are used for the construction and/or renovation of affordable rental housing, development of permanent supportive housing, operating homeless shelters, provision of supportive services, and home energy repair, in addition to other housing programs. A portion of the funding is allocated to the Ohio Housing Finance Agency for multi-family housing programs. On a per fiscal-year basis, up to 5% can be used to cover associated administrative expenses, including funds released by the Ohio Department of Development to the Ohio Department of Aging and Ohio Housing Finance Agency.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Per Ohio Revised Code 174.02, specified set-aside is made available to the Community Development Finance Fund, Ohio CDC Association, Ohio Department of Aging, and the Ohio Housing Finance Agency. Additional awards are made to Ohio local governments and nonprofit organizations through sub-programs approved by the Housing Trust Fund Advisory Committee and the Development Director on a competitive basis.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Yes. This ALI serves as a source of federal match for Continuum of Care (Fund 3080, ALI 195603), HOME Program (Fund 3V10, ALI 195601), McKinney Emergency Solutions Grant Program (Homeless Management subprogram) (Fund 3080, ALI 195603).

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The request for funding for the FY24/FY25 biennium for ALI is an additional \$9,712,790.00, for a total of \$65 million each fiscal year. Demand for project funding remains high. Coupled with an uptick in recent years of revenue collections, the Ohio Department of Development has a plan to maximize program reach and satisfy program demand in the coming biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 4Z60 Rural Industrial Park Loan

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Section 259.10 of Am. Sub. H.B. 110, 134th General Assembly and Ohio Revised Code 122.24

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The major source of revenue has been transfers from the Facilities Establishment Fund (7037). Loan repayments may also be deposited into Fund 4Z60.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

There are no consistent patterns of revenue flow. There are currently no additional transfers of cash scheduled, nor are there any repayments coming in as the loans are not yet in repayment status.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Funds remaining must be able to cover all open encumbrances.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There is one Transfers-in to provide enough funding for the appropriation being requested in FY24-25. The source of funds is Fund 7037, Facilities Establishment Fund.

ALI Q&A for 195647 Rural Industrial Park Loan

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item funds the Rural Industrial Park Loan (RIPL). The program provides low-interest loans to assist eligible applicants with financing the development and improvement of industrial parks and related off-site public infrastructure improvements.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Eligible applicants include counties, municipalities, townships, non-profit organizations, port authorities, community improvement corporations, private developers, and other eligible applicants willing to develop eligible rural industrial park projects to improve the economic welfare of the people in the State of Ohio.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Rural Industrial Park Loan (RIPL) program promotes economic development in eligible rural areas. Eligible projects include the development and improvement of industrial parks in rural areas designed to attract and retain businesses related to manufacturing, distribution and warehousing, research and development, high technology, industry and commerce.

Fund Question and Answer for 5S90 Capital Access Loan Program

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Ohio Revised Code Section 122.601.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The revenue in this fund is derived from loan interest and principal repayments from the Ohio Capital Access Loan Program.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue flow comes from transfers-in from Facilities Establishment (7037) and Minority Business Enterprise Loan Fund (4W10), along with loan interest and principal repayments. There isn't a consistent pattern of revenue flow in this fund.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance needs to be enough to cover the appropriation of the upcoming fiscal year. Should the cash balance get too low, a transfer from the Facilities Establishment Fund would be required.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Yes. There is a transfer-in of an amount not to exceed \$2.5 million from the Facilities Establishment Fund and a transfer-in not to exceed \$2 million from the Minority Business Enterprise Loan Fund

There is a transfer-out not to exceed \$2 million to the Minority Business Enterprise Loan Fund.

Transfer-in from Facilities Establishment Fund 7037, as authorized in Am. Sub. H.B. 110, Section 259.50.

ALI Q&A for 195628 Capital Access Loan Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Ohio Capital Access Program (OCAP) is a loan portfolio insurance program (similar to a loan guarantee) that enables small businesses to obtain credit to help them grow and expand their businesses. Since 2002, the OCAP has assisted countless small businesses with their working capital and fixed asset financing needs.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

When a participating Lender originates a loan, the Lender and Borrower combine to contribute a percentage of the loan (from 3 percent to 6 percent) into a reserve fund, held by the Lender.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request for FY24-25 will remain at the same level as FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Development has requested additional appropriation in GRF 195405 so that all administrative expenses currently paid from the line item can be moved to the GRF line. This will allow the Minority Business Development Division to increase the amount of funding we can use to provide assistance in the Ohio Capital Access Program.

Fund Question and Answer for 7009 Innovation Ohio Loan

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is O.R.C. 166.12-166.16 Section 259.50 of Am. Sub. H.B. 110; 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues are tied to the loan repayment stream and accrued interest. This is a revolving loan fund.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

There is no overall pattern in revenue flow. Revenue is based upon the repayment stream of current loans (based upon individual loan term sheets).

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The target ending cash balance is equal to the outstanding undisbursed encumbrance balances plus accumulated revenue and interest.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers in fund 7009.

ALI Q&A for 195664 Innovation Ohio

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Innovation Ohio Loan Fund (IOLF) helps existing Ohio companies in developing next-generation products and services within certain Targeted Industry Sectors (Advanced Materials, Instruments, Controls and Electronics, and Power and Propulsion). The IOLF supports the growth capital needs of established Ohio companies that have: 1) a minimum of two years of operating history and revenues generated, 2) developed a proven product for a proven market, customer orders and reasonable prospects for rapid sales growth, 3) attracted third party capital and reasonable prospects of continued backing from such investors; and 4) the program may require additional investment in the company as a condition to an IOLF.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Innovation Ohio Loan Fund (IOLF) addresses an identified need in the capital-funding continuum. It is intended to provide capital to Ohio businesses with limited access to capital and funds from conventional financing sources due to technical and commercial risk factors associated with the development of new products or services.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

There is a slight increase being requested in this line item to align it with our other loan programs. There is a healthy cash balance in fund 7009 which can be used for loans.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

JobsOhio and the JobsOhio Network, the state's economic development organization, are responsible for the marketing, initial company contact, and company application process through loan approval. Development then administers and services these loans.

Fund Question and Answer for 7010 Research & Development Loan

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is Ohio Revised Code 166.17-166.21 and Section 259.50 of Am. Sub. H.B. 110; 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues are tied to the loan repayment stream and accrued interest. This is a revolving loan fund.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

There is no overall pattern in revenue flow. Revenue is based upon the repayment stream of current loans (based upon individual loan term sheets).

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The target ending cash balance is equal to the outstanding undisbursed encumbrance balances plus accumulated revenue and interest.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers in fund 7010.

ALI Q&A for 195665 Research and Development

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Research and Development Loan (R&D Loan) program provides low-interest loans partnered with a tax credit to Ohio businesses that create research and development capabilities and high-wage jobs.

Businesses meeting the program requirements (i.e. job commitments, loan repayments, etc.) are also eligible for a loan repayment tax credit against their Ohio Commercial Activity Tax liability.

Eligible projects include those where research and development are undertaken to discover information that is technological in nature and the application is useful in the commercialization of a new or improved product, process, technique, formula or invention.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Research and Development Investment Loan (R&D Loan) promotes economic development and business expansion by providing assistance to Ohio businesses for research and development projects in the State of Ohio.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

JobsOhio and the JobsOhio Network, the state's economic development organization, are responsible for the marketing, initial company contact, and company application process through loan approval. Development then administers and services these loans.

Fund Question and Answer for 7037 Facilities Establishment

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for fund 7037 is Ohio Revised Code, Chapter 166.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues are loan repayments and earned interest. This is a revolving loan fund.

Revenue fluctuates based upon loan repayments and loan payoffs received. Revenue estimates are based upon the amortization of current loans in repayment and quarterly posting of interest earned.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Monthly loan payments for the 166 Direct Loan Program are deposited into an investment account. Twice a year (June and December), a transfer is made in to Fund 7037 based upon the payments received in the investment account plus accumulated interest, less \$50,000. In addition, repayments are deposited into Fund 7037 for other prior biennial loan programs: Urban Redevelopment Loans, Family Farm Loan Guarantee, and Rural Industrial Park Loans.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A \$50 million cash balance would be reasonable to accommodate the average total of projects approved (encumbered) and allow for additional loan obligations to be made, up to the current appropriation level.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Transfers-In: Twice a year transfers from the investment account (June and December) are made directly to Fund 7037 and listed under account code 45050.

Transfers-Out:

\$30 million to Fund 4Z60, Rural Industrial Park Loan

In each fiscal year, the following transfers-out may occur:

Up to \$3 million to Fund 4510, Business Assistance Programs

Up to \$5 million to Fund 4W10, Minority Business Enterprise Loan Fund

Up to \$2.5 million to Fund 5S90, Capital Access Fund.

ALI Q&A for 195615 Facilities Establishment

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the 166 Direct Loan program. The 166 Direct Loan program provides capital for expansion projects to companies that have limited access to capital and funding from conventional, private sources of financing.

The program also provides financing for eligible projects that improve the efficiency of companies' operations and that enhance their effectiveness in the marketplace (retention of jobs will be considered).

Priority may be given to eligible projects based on job creation and payroll commitments, fixed-asset investment commitment, project return on investment, project location and other project factors.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The 166 Direct Loan program promotes economic development, business expansion, job creation and/or job retention by providing assistance for allowable costs of eligible projects in the State of Ohio.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Eligible borrowers include corporations, partnerships, sole proprietorships, limited liability companies or limited liability partnerships engaged in the creation or retention of jobs in projects related to industrial, commerce, manufacturing, distribution or research and development activities in targeted industries.

Fund Question and Answer for 3080 Federal Special Revenue

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Fund 3080 has a long-established history. The most recent authority for ALI 195603 Housing Assistance Programs was provided by HB110 (134th GA). Initial appropriation for ALI 195602 in its current iteration was established for FY20 and FY21 via Controlling Board approval of request DEV0103600 in October 2019. Since then, previous budget bills have served as the legal authority; most recently, HB110 (134th GA). Authority for the Weatherization program derived from U.S. Code Title 42 Chapter 81 Subchapter III Part A Weatherization Assistance for low-income persons. Finally, for the Small Business Development Center authority was granted from Section 263.10 of H.B. 119 of the 127th General Assembly. (Originally established by Am. Sub. H.B. 298 of the 119th General Assembly, and for the Manufacturing Extension Partnership, Procurement Technical Assistance and State Trade and Export Promotion: Section 259.10 of Am. Sub. H.B. 110, 134th General Assembly).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Fund 3080, ALI 195602, receives federal funding through the Appalachian Regional Commission. Funding from grants, both annual and multi-year, is used to both cover operating activities within the Governor's Office of Appalachia and to encumber grant funding for State Registered Basic Agency construction projects (subsidy). For Housing Assistance programs, revenue is received from the United States Department of Housing and Urban Development. Funding is separated into several areas of programmatic focus, including Continuum of Care, Emergency Solutions, Homeless Management, and Housing Opportunities for Persons with HIV/AIDS. Energy programs such as Weatherization receive funding from the U.S. Department of Energy. For the Strategic Investment Division, revenue is provided by the U.S. Small Business Administration for the Ohio Small Business Development centers, State Trade and Export Promotion, and the Ohio International Market Access (IMAP) Exporters program. Revenue is also received from the Defense Logistics Agency (DLA) for the Ohio Procurement Technical Assistance Center program and the U.S. Department of Commerce, National Institute of Standards and Technology for the Ohio Manufacturing Extension Partnership Program (MEP). Please see Appendix F for detail.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Fund Question and Answer for 3080 Federal Special Revenue

Despite a revenue history specifically from the Appalachian Regional Commission, there is no substantive pattern in revenue flow. In terms of grants used for the Governor's Office of Appalachia operating needs, cash reimbursement often occur at the time of single-year award closeout; these funding sources are on either a Julyto-June or an October-to-September cycle. Project funding through Development's capacity as a State Registered Basic Agency, which will ultimately be the most significant component of revenue flow from the Appalachian Regional Commission, is based on the timeline of individual construction projects which are largely unpredictable. or Housing Assistance programs, revenue is received from the United States Department of Housing and Urban Development. Funding is separated into several areas of programmatic focus, including Continuum of Care, Emergency Solutions, Homeless Management, and Housing Opportunities for Persons with HIV/AIDS. Please see Appendix F for detail. Revenues from the U.S. Department of Energy for the weatherization program occur throughout the year based on the fund request received from the HWAP subrecipients. These dollars are drawn down from the federal government by Development on a reimbursement basis. Federal drawdowns from the U.S. Small Business Administration, Defense Logistics Agency, and U.S. Department of Commerce, National Institute of Standards and Technology (NIST) are made by Development on a reimbursement basis determined by the expenditure rate of the local award recipient. Generally, revenue flow remains relatively stable, albeit subject to program year variations.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Funds are federally sourced therefore a cash-on-hand balance outside of acceptable program income is to be always minimal as required per the Cash Management Improvement Act of 1990.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Not applicable.

ALI Q&A for 195602 Appalachian Regional Commission

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI houses a variety of awards/sources from the Appalachian Regional Commission in support of the Governor's Office of Appalachia – Consolidated Technical Assistance (Ohio Department of Development operating); POWER Technical Assistance (Ohio Department of Development operating); Registered Basic Agency Non-POWER and Registered Basic Agency POWER (Ohio Department of Development operating) and State Registered Basic Agency (subsidy).

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The majority use of ALI 195602 is to fulfill the Ohio Department of Development's position as a State Registered Basic Agency. In this role, the Governor's Office of Appalachia assists Appalachia-based political subdivisions with the management of Appalachian Regional Commission-funded construction projects. This project pipeline is outside the Ohio Department of Development's jurisdiction and is largely ambiguous, which makes assessing appropriation needs into the FY24/FY25 biennium a challenge.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Largely no, changes to this ALI do not impact spending in other areas of the Ohio Department of Development or outside the agency. When applicable, this ALI is provided matching dollars for funding received by the Appalachian Regional Commission, housed in Fund GRF, ALI 195455.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

In FY23, ALI 195602 has an appropriation of \$5.5 million. This request for appropriation for the FY24/FY25 biennium is an increase of \$250,000.00 (a less than five percent increase) for a total of \$5.75 million each year. This modest increase will help with capacity to accommodate the most ambiguous and highest use of ALI 195602 appropriation – State Registered Basic Agency projects through the Appalachian Regional Commission. Lack of depth in activity history drove the Ohio Department of Development's decision to not pursue an expanded request for appropriation for the FY24/FY25 biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Emergency Solutions Grants Program	14.231	195603	N/A	N/A - Match is satisfied by sub- grantees at the project level.	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
Emergency Solutions Grants Program - CARES Act	14.231	195603	N/A	N/A	Funding was allocated via the Coronavirus Aid, Relief, and Economic Security Act. Allocation to subrecipients is based on active federal requirements and current program guidelines.	One-Time - Pandemic-related stimulus.	N/A
Continuum of Care	14.267	195603	195638	25%	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Homeless Management	14.267	195603	195638	25%	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
Housing Opportunities for Persons with AIDS	14.241	195603	N/A	N/A	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
Housing Opportunities for Persons with AIDS - CARES Act	14.241	195603	N/A	N/A	Funding was allocated via the Coronavirus Aid, Relief, and Economic Security Act. Allocation to subrecipients is based on active federal requirements and current program guidelines.	One-Time - Pandemic-related stimulus.	N/A

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Annual State Energy Program	81.041	3080	N/A - Per the United States Department of Energy, for the program years active during the FY24/FY25 biennium, there will be no match requirement. When match is required, ALIs 195610 and 195660 are utilized.	applicable, 20% match per program	Annual State Energy Program funding is allocated by the United States Department of Energy in a formula- based manner. ODOD awards funding to sub- grantees on a competitive basis in alignment with current program guidelines.	Annual State Energy Program /	Annual State Energy Program funding is expected to remain largely consistent in the coming years. New infusions of funding are expected to influence a need for additional appropriation during the FY24/FY25 biennium as the federal Infrastructure Investment and Jobs Act will include an additional \$13+ million for State Energy Program expansion.
Consolidated Technical Assistance (ODOD operating)	23.002	195602	N/A - The current award does not require match; although, prior awards have had a requirement (satisfied via ALI 195455).	N/A - The current award does not require match; although, prior	This award from the Appalachian Regional Commission is used to cover Governor's Office of Appalachia operating expenditures and is not granted to sub-recipients. ODOD requests funding each year based on anticipated need.	ODOD requests this funding from the Appalachian Regional Commission every year. Currently this award has an active period of July-to-June.	N/A

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
POWER Technical Assistance (ODOD Operating)	23.002	195602	N/A	N/A	This award from the Appalachian Regional Commission is used to cover Governor's Office of Appalachia operating expenditures and is not granted to sub-recipients. ODOD requests funding each year based on anticipated need.	ODOD requests this funding from the Appalachian Regional Commission every year. Currently this award has an active period of July-to-June.	N/A
State Registered Basic Agency (subsidy)	23.002	195602	N/A	N/A	ODOD, in its capacity as a State Registered Basic Agency, serves as a pass-through between the Appalachian Regional Commission and political subdivisions within Ohio's 32 county Appalachian region. ODOD creates purchase orders as projects are approved by the Appalachian Regional Commission this pipeline is largely ambiguous and does not follow a pattern.	Continuous - Openended MOU between ODOD and the Appalachian Regional Commission.	Future activity is unclear given the nature of ODOD's arrangement as a State Registered Basic Agency. Currently-active individual construction projects range from \$220,000.00 up to \$2.5 million.

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
State Registered Basic Agency - Non-POWER (ODOD operating)	23.002	195602	N/A	N/A	This award from the Appalachian Regional Commission is used to cover Governor's Office of Appalachia operating expenditures and is not granted to sub-recipients. ODOD requests funding each year based on anticipated need.	ODOD requests this funding from the Appalachian Regional Commission every year. Currently this award has an active period of October-to-September.	N/A
State Registered Basic Agency - POWER (ODOD operating)	23.002	195602	N/A	N/A	This award from the Appalachian Regional Commission is used to cover Governor's Office of Appalachia operating expenditures and is not granted to sub-recipients. ODOD requests funding each year based on anticipated need.	ODOD requests this funding from the Appalachian Regional Commission every year. Currently this award has an active period of October-to-September.	N/A
ARC Construction Grant	23.002	195602	N/A	N/A	Funding used for construction at Rio Grande Community College	One-time grant for construction	Decrease - no renewal available.
EDA Statewide Planning grant	11.307	1956A9	N/A	N/A	Funding is drawn from US Commerce EDA system through Grantsolutions.	One-time	Decrease - Funding is not expected to be renewed.

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Ohio Statewide Tourism and Travel Project	11.307	1956A8	N/A	N/A	Funding was used to expand the Tourism Marketing for Fiscal Year 2022 and 2023	One-Time EDA Grant	Decrease - No request in FY 24
State Trade Expansion Program	59.061	195609	195499	25%	Award from SBA to expand the export business in Ohio	Continuous - but received a decreased amount this year.	Decrease - from \$900,000 to \$500,000
Home Weatherization Assistance Program	81.042	195670	N/A	N/A	Funding is used to assist homeowners with weatherization for energy efficiency.	Continuous - Annual formula- based allocation by the United States Department of Energy.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
Home Weatherization Assistance Program - BIL	81.042	195670	N/A	N/A	Funding is used to assist homeowners with weatherization for energy efficiency.	One-time - BIL funded for 5 years	N/A - not expected to be funded again after the 5-year period.
Small Business Emergency Assistance (CARES)	59.037	195609	N/A	N/A	Funding used to support small businesses impacted by COVID19	One-time - CARES act	N/A
SBA - Small Business Development Center	59.037	195609		54% of total program funds this year	Funding used for small business development centers	based on formula from SBA	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
Procurement Technical Assistance (PTAC)	12.002	195675		37% of total program funds this year.	Funding used to help Ohio businesses obtain federal contracts	Continuous based on available funding from Defense Logistics Agency	Future funding levels are anticipated to be maintained or increase moderately over the next few years.

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Defense Manufacturing	12.600	195672	195499	25%	Funding used to promote defense manufacturing in Ohio.	One-time - funded for 3-year period	Decrease - future investment unclear.
Digital Maturity	11.611	195672	N/A	N/A	Funding used for manufacturing extension program for small businesses	One-time - funded for 3-year period	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
Ohio Manufacturing Extension Partnership (MEP)	11.611	195672	195499	55% of total program funding.	Helps Ohio's small and medium-sized manufacturers to increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices.	Continuous - funded for 5-year period.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.

ALI Q&A for 195603 Housing Assistance Programs

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is used to distribute funding provided by the United States Department of Housing and Urban Development. Funding is separated into several areas of programmatic focus, including: Continuum of Care, Emergency Solutions, Homeless Management, and Housing Opportunities for Persons with HIV/AIDS. Collectively, programming assists local governments and non-profit organizations that operate homeless shelters or provide supportive services for the homeless, as well as supports housing issues for persons with AIDS or other HIV-related diseases.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funding received by the Ohio Department of Development from the United States Department of Housing and Urban Development is based on an annual formula calculation, which therefore dictates the scope of program activity each year. The Ohio Department of Development provides funding to Ohio local governments and non-profit organizations through program grants via competitive application process as outlined in the United States Department of Housing and Urban Development-approved Annual Action Plan.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Not directly. Although, annual grant activity in Fund 6460, ALI 195638 provides match funds for Continuum of Care and Homeless Management programming in the form of program-eligible activities performed using Lowand Moderate-Income Housing funds.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Request for appropriation for the FY24/FY25 biennium is largely unchanged from FY23. A slight increase – under five percent – will allow a bit more flexibility in this program area to be able to repurpose any recaptured grant funding or should funding from the United States Department of Housing and Urban Development fluctuate up in the near future. Overall, funding in this area is expected to remain relatively stable.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195609 Small Business Administration Grants

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

Since 1985, the Small Business Development Center (SBDC) program has fostered a strong climate for small business growth with many local community partners including college and universities, economic development agencies, chambers of commerce, and other community organizations.

This federal funding is used to provide management counseling, training, and technical assistance to the small business community through the Small Business Development Centers located throughout the state.

Our statewide network offers a wide range of services including:

Business assessment valuation
Cash flow analysis
Financial projections development
Free one-on-one business counseling
Identifying sources of capital
Inventory control assessment
Market feasibility and research
Marketing strategy development
Strategic business planning
Workshops and training programs

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The SBDC network provides grants to many local community partners including college and universities, economic development agencies, chambers of commerce, and other community organization located around the state. These centers are chosen through an RFP process.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

A slight appropriation increase has been requested to ensure that the Ohio SBDC program can administer all funding provided by the U.S. Small Business Administration.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

ALI Q&A for 195609 Small Business Administration Grants

This federal program provides invaluable services and resources for small businesses across the state. With an uncertain economy, the need to provide direct assistance to small businesses is even more critical.

ALI Q&A for 195618 Energy Grants

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI covers the awards received and cost to implement the federally funded Annual State Energy Program, which supports several energy priorities, including energy audit and conservation programs for manufacturers and small businesses, as well as education and outreach.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Funding is awarded to sub-grantees annually on a competitive basis based on eligibility terms established by the U.S. Department of Energy and the Ohio Department of Development program guidelines. Fluctuations in activity can occur depending on applicant demand and individual grantee project circumstances.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Historically, the 20 percent annual match requirement for the Annual State Energy Program is supported by Fund 3350, ALI 195610, and Fund 5M50, ALI 195660. Match-weight fluctuates but is generally split fairly evenly between the two funding sources. Different during the FY24/FY25 biennium from current and prior budget periods, the U.S. Department of Energy is not requiring any match for the Annual State Energy Program.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This request for appropriation for the FY24/FY25 biennium is an increase from the current biennium. Supplemental funding to the State Energy Program as part of the Infrastructure Investment and Jobs Act of more than \$13 million is expected to impact appropriation needs. Carryforward language from FY24 into FY25 will help maximize program flexibility and decrease the likelihood of Controlling Board action for appropriation needs throughout the FY24/FY25 biennium.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195670 Home Weatherization Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line is used to fund the Home Weatherization Assistance Program (HWAP). Low-income Ohioans can receive home energy assistance to increase energy efficiency and reduce household energy expenditures.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The expenditure from this ALI provides grants to community-based nonprofit organizations and local governments to help low-income Ohioans save energy, while increasing safety and comfort within their homes. HWAP services may include a safety inspection and tune-up of the household's heating unit; reduction of major air leakages; insulation of hot water heaters, heating duct, attics, walls and floors, and client education.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The increase in appropriation request is because of the additional \$172 million Infrastructure Award the agency received.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

ALI Q&A for 195672 Manufacturing Extension Partnership

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the federally funded Ohio Manufacturing Extension Partnership program.

Ohio MEP helps Ohio's small and medium-sized manufacturers to increase sales, create jobs and generate cost savings through technological innovation, workforce training and improved management practices. Small and medium-sized manufacturing companies are critical to Ohio, representing 90% of job growth for high-paying jobs. For every new manufacturing job that is created or retained, three to five supporting jobs are also created.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Ohio MEP is a State and Federal initiative sponsored by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST). To serve the diversity of Ohio's industrial base, Ohio MEP manages a network of regional affiliate service organizations that are strategically selected and coordinated to serve as a statewide resource to meet the needs of key industry sectors and small manufacturers. The Ohio MEP uses a statewide service delivery model through a directly funded regional partnership approach. Utilizing the delivery model allows Ohio MEP service to be available to Ohio Manufacturers in each of the 88 Counties.

The goal of this service delivery mode includes an increase in overall market reach to Ohio's small and mediumsized manufacturers, improve the geographic coverage of MEP service offerings, and enhance the quality and consistency of services both regionally and statewide.

The program amounts are determined by a distribution model that is based on geographic area, business demographics and local host match.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- No
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

An increase in appropriation has been requested to ensure that the Ohio MEP program can administer all funding provided by the U.S. Department of Commerce, National Institute of Standards and Technology.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

ALI Q&A for 195672 Manufacturing Extension Partnership

The Ohio MEP provides support to manufacturing companies (with a focus on small and medium size manufacturing companies) in Ohio which in turn helps to create and retain innovative manufacturing jobs critical to the health of Ohio's economy.

Small manufactures throughout Ohio can receive assistance from four distinct pillars of services – Operational support for quality, Lean, Six Sigma, ISO re-certification, Human Resource planning, engineering services, CyberSecurity assessments and solutions, Advanced manufacturing including Additive, Automation/3D printing, Robotics, Augmented and Virtual Reality (AR/VR), Internet of Things (IoT) and Workforce support solutions. The Ohio MEP drives business growth, supports innovation and expands competitive opportunities in a global market.

ALI Q&A for 195675 Procurement Technical Assistance

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Procurement Technical Assistance Centers (PTAC) help Ohio's businesses seeking to compete for federal, state, and local government contracts. The program is part of a nationwide network of Procurement Technical Assistance Centers created by the U.S. Department of Defense. The Ohio Department of Development hosts the program which is supported by a number of community-based organizations serving local businesses.

PTACs match local businesses with contract opportunities, research past contracts, help clients prepare bids and navigate requirements and assist clients after winning contracts. Eight PTACs, covering their own regions within the state, offer free consulting on the contracting process.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Ohio PTAC is a state and federal initiative sponsored by the U.S. Department of Defense, Defense Logistics Agency (DLA). To serve Ohio's businesses, Ohio PTAC manages a network of regional affiliate service organizations that are strategically selected and coordinated to serve as a statewide resource. The Ohio PTAC uses a statewide service delivery model through a directly funded regional partnership approach. The program amounts are determined by a distribution model that is based on geographic area, business demographics and local host match.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- No
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The Ohio PTAC program anticipates receiving increased federal funding from the Department of Defense, Defense Logistics Agency (DLA). We are requesting some additional appropriation to ensure the Ohio PTAC program can administer all funding provided by the DLA.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This federal program provides invaluable services and resources for businesses across the state. The Procurement Technical Assistance Centers provide a variety of services that include bid preparation assistance, bid-matching services, military specifications, one-on-one training, product and procurement histories, help with information resources, and trade events where Ohio firms can meet government buyers. These services are provided at no cost to Ohio businesses.

ALI Q&A for 195696 State Trade and Export Promotion

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The International Market Access Grant for Exporters (IMAGE) program funded through the State Trade Expansion Program (STEP) is designed to increase exports and create jobs. STEP is funded through the Small Business Administration's (SBA) Office of International Trade, which provides guidance on the IMAGE grant that offers financial assistance for small businesses to promote their products and services in international markets. The grant provides a 50 percent reimbursement up to \$10,000 per fiscal year for qualifying activities.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This federal program provides invaluable services and resources for businesses across the state. The IMAGE program focuses on assisting Ohio companies with the export of products throughout the world.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The requested appropriation is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

International trade was hit hard due to the economic downturn associated with the pandemic. The need to provide direct assistance to businesses remains critical.

ALI Q&A for 1956A8 ARPA Tourism Grant Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is for TourismOhio, the state of Ohio's Tourism Division which markets both Visit Ohio and Live in Ohio messaging. TourismOhio marketing attracts people to visit and live in Ohio where they spend money at Ohio businesses, helping create jobs and generate state and local tax dollars.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This funding was used to expand the current TourismOhio Marketing activities.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No direct impact to other areas. This was a one time federal grant.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Decrease as funding will be fully obligated in FY 2023

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

A 2021 Longwoods International ROI study shows that TourismOhio's marketing in 2021 directly resulted in 1.4 million new visits to Ohio that led to \$23.3 million in state and local tax dollars and \$312.8 million in new visitor spending. This is an ROI of \$6 in taxes and \$83 in new visitor spending for each dollar spent on marketing. 2021 ROI study: https://ohiofindithere.canto.com/b/R2P99

Tourism is strong in the state of Ohio. In 2021, Ohio had a near record of \$47 billion in visitor spending and, in 2022, Ohio is on track for another strong year. However, many competing states have increased their tourism division funding including Pure Michigan which is now at an annual budget of \$34 million and West Virginia which is now at a budget of \$25 million per year. In order to continue our growth, TourismOhio is seeking a budget increase that will take its successful marketing to a national audience as doing so will attract more people to visit and live in Ohio.

Fund Question and Answer for 3350 Oil Overcharge

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

Ohio Revised Code Chapter 5117.22, as written, effective 07.01.1985: 'All petroleum violation escrow funds received by this state from the federal government shall be deposited in the state treasury to the credit of the energy oil overcharge fund, which is hereby created. The fund shall be used by the Department of Development for energy conservation and assistance programs approved by the United States Department of Energy. All investment earnings of the fund shall be credited to the fund.' Previous budget bills, most recently, HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Petroleum violations, or court settlements, of the federal oil pricing controls escrow fund is the primary revenue source. No new revenue is deposited except for interest accrual, which is credited quarterly.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

The only revenue flow over the past several years has been interest accrual credited to the Fund quarterly. Interest accrual is directly impacted by cash balance of the Fund, which is consistently declining in the absence of new revenue deposits.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Use of revenue is out-pacing interest accrual. Therefore, use of the Fund must continue to be strategic and targeted, so that its federal match capacity for the Annual State Energy Program can be leveraged to the fullest before the fund reaches a \$0.00 balance. In maintaining a consistent use of the fund, based on historical usage, cash will continue to be available for about another seven or eight years.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Not applicable.

ALI Q&A for 195610 Energy Programs

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is primarily used as matching dollars for the federally-funded Annual State Energy Program – Fund 3080, ALI 195618. While this ALI is predominately utilized to cover programmatic operating expenses, limited subsidy use occurs as supplements to energy conservation special projects that may or may not serve as a source for match.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Activity for this ALI is dependent upon expenditure activity of the Annual State Energy Program. The Annual State Energy Program is setup by the United States Department of Energy on a three-year collective spenddown basis, but 20 percent match must be achieved upon closeout of each individual program year. These two factors can result in fluctuations in annual ALI use.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

This ALI is primarily used as administrative matching dollars for the federally-funded Annual State Energy Program – Fund 3080, ALI 195618. The 20 percent is on a by-program year expenditure basis – Annual State Energy Program match is shared with Fund 5M50, ALI 195660.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Not Applicable – Appropriation requested for the FY24/FY25 biennium reflects a status quo anticipated need.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Not applicable.

Fund Question and Answer for 3AE0 Workforce Development Initiatives

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for fund 3AE0 is Section 259.10 of Am. Sub. H.B. 110, 134th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue is received on a reimbursable basis from the Ohio Department of Job and Family Services (ODJFS).

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Development receives a monthly reimbursement from ODJFS for costs incurred in the prior month. This provides Development with a consistently stable source of funding.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance should be sufficient to cover our monthly spending and open obligations. This provides us enough cash to continue to operate and incur costs prior to the monthly reimbursement from ODJFS.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers-in or transfers-out of this fund.

ALI Q&A for 195643 Workforce Development Initiatives

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Governor's Office of Workforce Transformation, which is funded with Workforce Innovation and Opportunity Act (WIOA) federal funding through the Ohio Department of Job and Family Services. The Office of Workforce Transformation works to grow Ohio's economy and deliver more opportunity for Ohioans by innovating workforce practices, closing the skills mismatch, and connecting Ohioans to the tools available to them.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Development serves as a fiscal administrator for the Office of Workforce Transformation (OWT), managing a Memorandum of Understanding with the Ohio Department of Job and Family Services (ODJFS) that governs the transfer of funds from ODJFS through Development to OWT. This fiscal administration is governed by an annual interagency agreement between ODJFS and Development.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Changes in this line item could cause the Office of Workforce Transformation to not have enough appropriation to administer the federal funding provided by ODJFS. This is the sole operating line for the Office of Workforce Transformation. Without the funding provided by ODJFS, this office would not exist.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation request is level with FY23.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Workforce development is a major focus of Lieutenant Governor Husted, this appropriation will allow Development to utilize funding to advance and/or create workforce programs and initiatives that will benefit workers across the state. The Lieutenant Governor serves as the Director of the Office of Workforce Transformation.

Fund Question and Answer for 3FJ0 St Small Business Credit Initv

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The State Small Business Credit Initiative legal authority was established via Controlling Board request DEV0101771, approved on September 26, 2011.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The original source of funding was a federal grant from the U.S. Department of Treasury, State Small Business Credit Initiative (SSBCI). The program has cycled through all the federal dollars and the federal reporting has sunset. These funds now belong to Development as this is no longer considered an active federal program. All sources of revenue are either from fees, loan interest and principal repayments.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Any revenue received will be fees, interest, and loan repayments. There would not be a specific pattern of revenue; rather, revenue would be received based on the individual loan agreements throughout the biennium.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance must be enough to cover open obligations and future fiscal year appropriation.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Development does not anticipate any transfers-out at this time. However, it is possible that this program my conclude within the FY24-25 biennium in which case the remining cash balance in the fund will need to be transferred to fund 5XH0. This is where 3FJ0 funding was transferred in the FY22-23 biennium. The transfer allows the Minority Business Development Division to continue to operate the Veteran-Owned Business Loan, the Women-Owned Business Loan, and the Micro-Loan.

ALI Q&A for 195626 Small Business Capital Access and Collateral Enhancement Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Ohio Collateral Enhancement Program (CEP). The CEP was created to facilitate increased lending by banks to small businesses, and minority-owned businesses, in need of access to capital for growth or expansion. The CEP is designed to enable financing that might otherwise be unavailable due to a collateral shortfall. The program supplies pledged cash collateral deposit accounts (or allocations for credit unions and certified development financial institutions) to lending institutions to enhance collateral coverage of individual small business loans.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The program is designed to target certain situations, in which there is insufficient collateral shortfall value to make the loan. This helps eligible businesses obtain loans which ultimately leads to economic growth and job creation.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is level with FY23. The Minority Business Development Division will continue to operate this program until completion. Eventually this program will close, and the cash will be transferred to fund 5XHO and the new Collateral Enhancement Program using SSBCI federal money from 2022 in fund 3ICO will take over.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Development has requested additional appropriation in GRF 195405 so that all administrative expenses currently paid from the line item can be moved to the GRF line. This will allow the Minority Business Development Division to increase the amount of funding we can use to provide assistance in the Collateral Enhancement Program.

The Collateral Enhancement Program was funded by the State Small Business Credit Initiative, a program of the U.S. Department of the Treasury and the Small Business Jobs Act of 2010. That federal program has sunset, and all the federal funding has been cycled through. There are no longer any reporting requirements. The funds can continue to be used for loan programs in the Minority Business Development Division.

Fund Name: St Small Business Credit Initv (3FJ0)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
State Small							
Business Credit						Continous - for a	
Initiative (SSBCI)	N/A	195626	N/A	N/A		10-year period	This grant is ending.
State Small							
Business Credit					Direct funding in 3		
Initiative (SSBCI) -					tranches based on	Continuous - for a	Stay the same - or modest
ARPA	N/A	195626	N/A	N/A	performance	7-year period	increase after grant period.

ALI Q&A for 1956E1 Ohio Early-Stage Focus Fund

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Ohio Early-Stage Focus Fund, which complements the existing networks of Ohio Third Frontier-supported Pre-Seed Funds by supporting Funds that target investments to early-stage, tech-based companies in underserved communities and populations of Ohio. Selected Funds can each receive up to \$5 million of State Small Business Credit Initiative funding to be used for investments with a 1:1 match requirement. 100% of investments are made to early-stage, tech-based companies in underserved communities and populations in Ohio.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Ohio Early-Stage Focus Fund is set up as an Evergreen Fund and receives a pro-rata portion of returns that are recycled for future investments. This fund helps address the lack of success to startup capital in underserved communities and populations.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- No
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is an increase from FY23. The amount requested is the total amount of remaining federal funding that Development will receive in the next biennium. It is possible that all the funding will be utilized in FY24, which is why all the appropriation is being requested in FY24. We have included carryforward language to move any unobligated appropriation into FY25 should we need it.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Ohio Early-Stage Focus Fund is funded by the State Small Business Credit Initiative.

Fund Question and Answer for 3IC0 Ohio State Small Business Credit Initiative Venture Capital Program

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The State Small Business Credit Initiative, Venture Capital program, legal authority was established via Controlling Board request DEV0105055 approved on September 19, 2022.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

The funding comes from a federal grant with the U.S. Department of Treasury, State Small Business Credit Initiative (SSBCI). The first tranche of federal funding in the amount of \$52,440,610 was received on September 30, 2022. Other sources of revenue may come from fees, loan interest and eventually principal repayments.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Development will receive two additional tranches of federal funding as we the first round of funding is spent down. Other sources of revenue may come from fees, interest, and eventually loan repayments. There would not be a specific pattern of revenue; rather, revenue would be received based on federal cash needs and the individual agreements throughout the biennium.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The ending cash balance must be enough to cover open obligations and future fiscal year appropriations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

Development does not anticipate any transfers-in or transfers-out.

ALI Q&A for 1956D9 Ohio Growth Capital Fund

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Ohio Venture Fund, which is administered like the Ohio Third Frontier Pre-Seed program but is targeted to more mature companies, resulting in larger investments with more initial leverage. Development will select 5 to 10 Ohio venture capital firms, each of which will commit private matching funds at a ratio of at least 1:1.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Ohio Venture Fund is set up as an Evergreen Fund and receives a pro-rata portion of returns that are recycled for future investments. To focus on underserved populations, Development will seek to award at least 40% of the funding to women and/or minority-owned investment funds. This fund will help address the "Valley of Death" that has been identified between early-stage investment and full commercialization of a product or service.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is an increase from FY23. The amount requested is the total amount of remaining federal funding that Development will receive in the next biennium. It is possible that all the funding will be utilized in FY24, which is why all the appropriation is being requested in FY24. We have included carryforward language to move any unobligated appropriation into FY25 should we need it.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Ohio Venture Fund is funded by the State Small Business Credit Initiative.

GRANTS TABLE

Fund Name: SSBCI Venuture Capital (3IC0)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
State Small Business Credit Initiative (SSBCI) - ARPA	N/A	195626	N/A	N/A	tranches based on performance - "Main capital allocation" is \$106,498,285 of the	Continuous - for a 7-year period	Stay the same - or modest increase after grant period.

ALI Q&A for 1956D9 Ohio Growth Capital Fund

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Ohio Venture Fund, which is administered like the Ohio Third Frontier Pre-Seed program but is targeted to more mature companies, resulting in larger investments with more initial leverage. Development will select 5 to 10 Ohio venture capital firms, each of which will commit private matching funds at a ratio of at least 1:1.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The Ohio Venture Fund is set up as an Evergreen Fund and receives a pro-rata portion of returns that are recycled for future investments. To focus on underserved populations, Development will seek to award at least 40% of the funding to women and/or minority-owned investment funds. This fund will help address the "Valley of Death" that has been identified between early-stage investment and full commercialization of a product or service.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Nο

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is an increase from FY23. The amount requested is the total amount of remaining federal funding that Development will receive in the next biennium. It is possible that all the funding will be utilized in FY24, which is why all the appropriation is being requested in FY24. We have included carryforward language to move any unobligated appropriation into FY25 should we need it.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Ohio Venture Fund is funded by the State Small Business Credit Initiative.

ALI Q&A for 1956E2 Ohio Community Development Financial Institutions Loan Participation Prog

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Community Development Financial Institution (CDFI) Loan Participation Program. The CFDI Loan Participation Program was created to implement capital formation initiatives as part of a comprehensive strategy to support entrepreneurial ecosystems. This model provides for CDFIs to be contracting agents of the state to make and service loans on behalf of the state in communities where the CDFIs have intimate knowledge of the small and minority business ecosystem and the appropriate technical assistance and support for survival in that environment.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The program is designed to leverage capital, coaching, and connections by seizing upon synergy between foundation and philanthropy, impact investors, banks, and government economic development efforts.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is an increase from FY23. The amount requested is the total amount of remaining federal funding that Development will receive in the next biennium. It is possible that all the funding will be utilized in FY24, which is why all the appropriation is being requested in FY24. We have included carryforward language to move any unobligated appropriation into FY25 should we need it.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The CFDI Loan Participation Program is funded by the State Small Business Credit Initiative.

ALI Q&A for 1956E3 Ohio Collateral Enhancement Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item supports the Ohio Collateral Enhancement Program (CEP). The CEP was created to facilitate increased lending by banks to small businesses and minority-owned businesses in need of access to capital for growth or expansion. The CEP is designed to enable financing that might otherwise be unavailable due to a collateral shortfall. The program supplies pledged cash collateral deposit accounts (or allocations for credit unions and community development financial institutions to lending institutions to enhance collateral coverage of individual small business loans. CEP is funded by the State Small Business Credit Initiative.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The program is designed to target certain situations in which there is insufficient collateral shortfall value to make the loan. This helps eligible businesses obtain loans, which ultimately leads to economic growth and job creation.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested is an increase from FY23. The amount requested is the total amount of remaining federal funding that Development will receive in the next biennium. It is possible that all the funding will be utilized in FY24, which is why all the appropriation is being requested in FY24. We have included carryforward language to move any unobligated appropriation into FY25 should we need it.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

The Collateral Enhancement Program is funded by the State Small Business Credit Initiative.

Fund Question and Answer for 3IF0 Federal Infrastructure Grants

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority of this fund was established via Controlling Board request DEV0105056, approved on October 24, 2022.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue is provided by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST).

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Development receives revenue through federal drawdowns from the U.S. Department of Commerce, National Institute of Standards and Technology (NIST).

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

There must be a sufficient cash balance to cover all open obligations.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

There are no transfers in fund 3IF0.

GRANTS TABLE

Fund Name: Federal Infrastructrue Grants (3IF0)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the sub-recipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
State Digital Equity Planning Grant	11.032		N/A	0	Directly funded through ASAP	one-time	One-time only for planning
BEAD - Broadband Equity, Access, and Deployment Program	11.035		N/A	0	Directly funded through ASAP	one-time	One-time only for planning

ALI Q&A for 1956E4 Broadband Equity, Access, and Deployment Program (BEAD)

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Broadband Equity, Access and Deployment (BEAD) Program is a federal grant program that aims to get all Americans online by funding partnerships between states or territories, communities, and stakeholders to build infrastructure where we need it and increase adoption of high-speed internet.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

BEAD prioritizes unserved locations that have no internet access or that have access under 25/3 Megabits per second (Mbps) and underserved locations that have access under 100/20 Mbps.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Nο

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested will ensure that the Ohio BEAD Program can administer all funding provided by the U.S. Department of Commerce, National Institute of Standards and Technology.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This program is funded through the federal Infrastructure Investment and Jobs Act.

ALI Q&A for 1956E5 Broadband Digital Equity Acts Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The Digital Equity Planning Grant provides funding to promote digital inclusion and advance equity for all. The aim is to ensure that all communities can access and use affordable, reliable high-speed internet to meet their needs and improve their lives.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This program will be utilized for promoting digital equity, supporting digital inclusion activities, and building capacity for efforts to increase adoption of broadband throughout the state of Ohio.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The appropriation requested will ensure that the Ohio Broadband Digital Equity Program can administer all funding provided by the U.S. Department of Commerce, National Institute of Standards and Technology.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

This program is funded through the federal Infrastructure Investment and Jobs Act.

No

Fund Question and Answer for 3K80 Community Development Block Grant

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

In 1982, the United States Department of Housing and Urban Development designated the State of Ohio as the recipient of Ohio's Small Cities Community Development Block Grant Program funds. Subsequently, the Ohio Department of Development was designated as Ohio's administering agency for the program. The most recent authority is the current biennial budget, HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue is received from the United States Department of Housing and Urban Development for Community Development Block Grant programming. Please see Appendix F for detail.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Federal revenues are drawn by on a reimbursement basis based on the expenditure rate of the local award recipients. Construction projects are normally completed during the spring, summer, and fall in Ohio; therefore, more funding is needed, and more funds are drawn during these seasons. Funding allocations are made available to ODOD in July and must be allocated to local award recipients by month-end June the following year.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Funds are federally sourced; therefore, a cash-on-hand balance outside of acceptable program income is to be minimal at all times as required per the Cash Management Improvement Act of 1990.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

GRANTS TABLE

Fund Name: Community Development Blk Grant (3K80)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Community Development Block Grant (CDBG)	14.228	195613	195497	2.5% to 3.0%	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be fairly consistent over the next few years.
Community Development Block Grant - CARES Act (CDBG-CV)	14.228	195613	N/A	N/A	Funding was allocated via the Coronavirus Aid, Relief, and Economic Security Act. Allocation to subrecipients is based on active federal requirements and current program guidelines.	One-Time - Pandemic-related stimulus.	N/A
Community Development Block Grant - Disaster Recovery (CDBG-DR)	14.228	195613	N/A	N/A	Allocations to ODOD and sub-recipients are based on Presidential disaster declarations and need assessment of impacted areas.	One-Time - As deemed appropriate based on Presidentially declared disasters.	N/A

GRANTS TABLE

Fund Name: Community Development Blk Grant (3K80)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Community Development Block Grant - Recovery Housing (CDBG-RH)	14.228	195613	N/A	N/A	Currently, this is a pilot program with funding allocated by the United States Department of Housing and Urban Development. The Ohio Department of Mental Health and Addiction Services has been identified as the sub-recipient for these funds given the expertise and stakeholder network.	One-Time - Current in 'pilot program' status.	N/A

ALI Q&A for 195613 Community Development Block Grant

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI provides funding for Community Development Block Grant programming; grants to non-entitlement communities and programs that do not directly receive funding from the United States Department of Housing and Urban Development. The program, principally aimed at the low- and moderate- income population, generally promotes the development of rural communities by supporting housing, expanding economic opportunities, and fostering a healthy and safe environment. Funding provides support to units of local government to meet their community development needs, which include, but are not limited to: public infrastructure (street improvements, curbs and sidewalks, water and sewer projects), economic development downtown and neighborhood revitalization, housing rehabilitation, public service, and other community development projects.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Most funding received by the Ohio Department of Development from the United States Department of Housing and Urban Development is based on an annual formula calculation, which therefore dictates the scope of program activity each year. The Ohio Department of Development provides funding to Ohio local governments through program grants as outlined in the United States Department of Housing and Urban Development-approved Annual Action Plan. Depending on which Community Development Block Grant sub-program, funds are awarded either via competitive application or on a non-competitive first-come-first-served basis.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Yes. Fund GRF, ALI 195497 provides match each program year as required by the United States Department of Housing and Urban Development.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Request for appropriation for the FY24/FY25 biennium is largely unchanged from FY23. A slight increase – under five percent – will allow a bit more flexibility in this program area to be able to repurpose any recaptured grant funding or should funding from the United States Department of Housing and Urban Development fluctuate up in the near future. Overall, funding in this area is expected to remain relatively stable.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 3K90 Home Energy Assistance Block Grant

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for fund 3K90 is derived from Public Law 97-35, Sections 2601-11, authorizing the Lowincome Energy Assistance Program (HEAP).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue is received from the United States Department of Health and Human Services

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenues are projected based on previous awards from the United States Department of Health and Human Services.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A zero balance is required per the Cash Management Improvement Act (CMIA) of 1990, Section 3335, which addresses the timely disbursement of federal funds.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

GRANTS TABLE

Fund Name: Home Energy Assistance Blk Grt (3K90)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the sub-recipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
Low Income Housing Energy Assistance Program	93.568	195611; 195614	N/A	N/A	Funds are drawn from PMS - Payment Management System on a daily basis.	II Ontiniiolie	Stay the same - with perhaps a slight increase
Low Income Housing Energy Assistance Program - ARPA	93.568	195611; 195614	N/A	N/A	Funds are drawn from PMS - Payment Management System on a daily basis.	One-time funding supplement to the regular LIHEAP funding from ARPA	Decrease - One-year funding is not expected to renew
Low-Income Household Water Assistance Program	93.568	195611	N/A	N/A	Funds are drawn from PMS - Payment Management System - on a daily basis.	I CONTINUOUS	Stay the same - with perhaps a slight increase
Low-Income Household Water Assistance Program - BIL	93.568	195611	N/A	N/A	Funds are drawn from PMS - Payment Management System - on a daily basis.	One-time funding supplement to the regular HWAP funding from ARPA	Decrease - One-year funding is not expected to renew

ALI Q&A for 195611 Home Energy Assistance Block Grant

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI is designed to help low-income Ohioans with incomes up to 175% of the federal poverty guidelines meet the high costs of home heating. Eligible households will receive one-time HEAP benefit depending on the federal funding levels. The funds also support two emergency HEAP Programs: Winter Crisis Program and Summer Crisis Program as well as the Low-Income Water Assistance Program.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

HEAP is a federally funded program; revenue flows are based on the federal fiscal year that begins on October 1st. During the fiscal calendar year, revenue is received on a quarterly basis as follows: ninety (90) percent of the total award amount is received in October; five (5) percent in January; five (5) percent in April and zero (0) percent in July. Contingency funding, if available, is received in January and leveraging incentive funds are received in July. HEAP functions under a two-year grant life. Any returned dollars can be reprogrammed to provide assistance to eligible low-income households.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

No change is requested.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

ALI Q&A for 195614 HEAP Weatherization

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item provides funding for Home Weatherization projects benefiting low-income households throughout the state under the federal Home Energy Assistance Program (HEAP), which uses federal funds through appropriation item 195611. This program is designed to help low-income Ohioans. This line item works in conjunction with the Home Weatherization Assistance Program (HWAP). This line item is also used for the HWAP Enhancement Program, which includes heating system repair, pest infestation treatment and minor plumbing repairs and replacement.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The expenditures from this ALI supports low-income Ohioans meet the high costs of home heating. Additionally, this line allows Department of Development to target and assist households that may have been deferred from pervious weatherization services.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

Not applicable.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 3L00 Community Services Block Grant

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for this fund is O.R.C. 122.68; Section 259.10 of H.B. 110 of the 134th G.A.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue comes from the United States Department of Health and Human Services (HHS).

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

The CSBG Program is federally funded; the dollars are based on the federal fiscal year that begins October 1st. CSBG dollars are received on a quarterly basis with 25 percent of the funds provided each quarter. The U.S. Department of Health and Human Services may reserve 1 percent of funds for transfer to other programs administered by HHS. CSBG has a 2-year grant life. Any returned dollars can be reprogrammed to provide aid to eligible low-income households.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

As a federally funded program, the agency does not have a cash balance on hand. A zero balance is required per the Cash Management Improvement Act (CMIA) of 1990, Section 3335, which addresses the timely disbursement of federal funds.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

GRANTS TABLE

Fund Name: Community Services Block Grant (3L00)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the sub-recipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
CSBG	93.569	195612	N/A	N/A	Funds are drawn using PMS Payment Management System. OCA pays vendors from invoices submitted through Salesforce.	Continous	Stay the same - with perhaps slight increase.
CSBG - CARES Act	93.569	195612	N/A	N/A	Funds are drawn daily and finance staff use Commitment Control to monitor HHS cash balance each day. OCA pays vendors from invoices submitted through Salesforce.	One-time	Decrease - one-time funding only through CARES Act.

ALI Q&A for 195612 Community Services Block Grant

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

The purpose of this ALI is to distribute federal block grant funding to Community Action Agencies (CAAs) to help low-income persons achieve self-sufficiency. Eligible entities of the CSBG funds are 47 CAAs servicing all 88 Ohio Counties.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

The costs associated with this ALI funds programs and services based on a service territory needs assessment, that removes obstacles and solves problems that block the achievement of stability and self-sufficiency for Ohioans with incomes at or below 125% of the federal poverty guidelines.

- 3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

 Not applicable.
- 4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

The additional \$1 million in appropriation in FY24/FY25 is due to increase of federal award from the Department of Health and Human Services.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 3V10 Home Program

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

In 1992, the United States Department of Housing and Urban Development designated the State of Ohio as the recipient of Ohio's Home Investment Partnerships Program funds. Subsequently, ODOD was designated as Ohio's administering agency for the program. The most recent authority is the current biennial budget, HB110 (134th GA).

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenue is received from the United States Department of Housing and Urban Development for Home Investment Partnerships programming. Please see Appendix F for detail.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Federal revenues are drawn on a reimbursement basis based on the expenditure rate of the local award recipients. Construction projects are normally completed during the spring, summer, and fall in Ohio; therefore, more funding is needed, and more funds are drawn during these seasons. Funding allocations are made available to ODOD in July and must be allocated to local award recipients by month-end June the following year.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

Funds are federally sourced; therefore, a cash-on-hand balance outside of acceptable program income is to be minimal at all times as required per the Cash Management Improvement Act of 1990.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

GRANTS TABLE

Fund Name: Home Program (3V10)

Grant Name	Assistance Listing Number (if applicable)	In this fund, which line items are associated with the grant?	ALI(s) providing match or maintenance of effort	Match Rate or Maintenance of Effort (MOE) Amount	How is funding allocated to the agency and then granted to the subrecipients?	Is funding continuous or one-time?	For each grant (only grants over \$1 M for cabinet agencies), does the agency expect the grant award to decrease, stay the same, or increase in the future? Please explain.
HOME Program	14.239	195601	195638	25% (satisfied via awards to Ohio Housing Finance Agency for Rental Housing Development)	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.
HOME Program - ARPA	14.239	195601	N/A	N/A	Funding was allocated via the American Rescue Plan Act of 2021. Allocation to subrecipients is based on active federal requirements and current program guidelines.	One-Time - Pandemic-related stimulus.	N/A
National Housing Trust Fund	14.275	195601	N/A	N/A	Funding is formula allocated by the United States Department of Housing and Urban Development. Allocation to subrecipients is based on active federal requirements and current program guidelines.	Continuous - Annual formula- based allocation by the United States Department of Housing and Urban Development.	Future funding levels are anticipated to be maintained or increase moderately over the next few years.

ALI Q&A for 195601 HOME Program

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI satisfies the match requirement of administering the Community Development Block Grant Program – Fund 3K80, ALI 195613. The Community Development Block Grant Program provides grants to non-entitlement communities and programs that do not directly receive funding from the federal government. The program, principally aimed at the low- and moderate- income population, generally promotes the development of rural communities by supporting housing, expanding economic opportunities, and fostering a healthy and safe environment.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Appropriation levels are in direct response to existing and anticipated Community Development Block Grant awards, and the capacity of General Revenue Funds approved for ALI 195497 in which to maximize match requirements and goals.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

Yes. Fund 3K80, ALI 195613. The United States Department of Housing and Urban Development requires a perprogram year match of Community Development Block Grant Program awards received by the Ohio Department of Development. Mandatory match is two-and-a-half percent per program year, with a target match of three percent per program year.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This request for appropriation for the FY24/FY25 biennium reflects a modest increase compared to FY23 for ALI 195497. This increase will enable the Ohio Department of Development to match at a three percent rate based on anticipated Community Development Block Grant award levels going forward.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Fund Question and Answer for 1350 Supportive Services

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority for fund 1350 was established by Controlling Board on September 31, 1971.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

From Fiscal Year 2023 and prior, revenue was generated via indirect costs charged quarterly to program divisions (via ISTV) for centralized pooled operating expenses of the department. For Fiscal Year 2024 forward, Development is requesting a cash transfer to support agency operations.

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

From Fiscal Year 2023 and prior, revenue received into this fund was dependent on payroll costs of all divisions. Under this model, a large increase or decrease in staffing impacted the revenue collected. Over the previous six fiscal years, the revenue collected was not sufficient to cover the disbursements made from the fund. With a cash transfer into the fund at the start of each fiscal year, the agency will be better positioned to fully fund agency operations.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

The fund's ending cash balance should equal open encumbrances and anticipated expenditures for the fiscal year.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

A transfer-in from GRF is being requested on the Fund Activity Summary report for this fund.

ALI Q&A for 195684 Development Operations

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This ALI funds administrative and program management operations of the Ohio Department of Development, including executive leadership, legal, human resources, finance, audit, information technology, facilities management, legislative affairs, communications and marketing, and research.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

This ALI supports the administrative and program management operations of the Ohio Department of Development, including executive leadership, legal, human resources, finance, audit, information technology, facilities management, legislative affairs, communications, marketing and research.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

By increasing appropriation in this ALI by redirecting true operating expenditures from the other ALIs, the Ohio Department of Development is ensuring that funds in all other ALIs are being used solely to fund programs that serve our communities and to fund major economic development initiatives that expand and grow the Ohio economy.

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

This request represents an increase from FY2023 appropriation levels. The Ohio Department of Development has experienced an influx of funding to plan for and administer major economic development and community initiatives that require an increase in staff in the IT, Human Resources, Communications, Marketing and External Audit sections. These staff are responsible for establishing grant and loan programs in our software and on our websites, marketing our programs to recipients, hiring staff to administer programs and ensuring dollars are spent appropriately. The cost of retaining talent is also a factor in the increase. In this tight labor market, in order to attract and retain talent that will best serve our communities, the Ohio Department of Development needs to offer competitive salaries.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.

Cashflows from the Ohio Department of Development's current indirect cost plan model of funding have become insufficient to fund the needs of the Operations division. In addition, the Development office does not have available cash to match the indirect cost plan moving into the FY24/25 biennium that was available in previous years.

These cashflow issues combined with the demand on our services puts the Department in a difficult position. Due to increases in funding in other ALIs, Development must increase support staff (payroll) and design new software to administer the various programs and initiatives. The appropriation increase and cash transfer the Ohio Department of Development is requesting is designed to ensure these services can be provided in an accountable and efficient manner.

Fund Question and Answer for 6850 General Reimbursement

1. Explain the legal authority of this fund, including the Ohio Revised Code chapter, the section of temporary (uncodified) law, and/or the Controlling Board action number and approval date.

The legal authority of this fund was originally established by Am. Sub. H.B. 111 of the 118th General Assembly.

2. Explain all major sources of revenue deposited into this fund and the assumptions used in developing revenue estimates. If this fund receives grants, please fill out the grants table in Appendix F.

Revenues deposited into this fund consist of moneys charged for administrative costs that are not central service related, as well as repayments of loans including the interest made from the Water and Sewer Fund (Fund 4440).

3. Identify and explain patterns in revenue flow in this fund (e.g., all revenue received in May and June due to seasonal nature of renewals; revenues received evenly throughout the fiscal year, etc.).

Revenue in this fund has been sporadic over previous fiscal years, due to the unknown pattern of revenue received.

4. What is the target ending cash balance for this fund, as either a percentage of revenue or months of expenditures? What is the rationale for this target?

A target ending cash balance should be sufficient to cover reimbursable expenses that will be paid from the fund.

5. If there are any "transfers-in" or "transfers-out" shown on the Fund Activity Summary for this fund, explain the source or recipient and the legal authority for each transfer.

ALI Q&A for 195636 Development Reimbursable Expenditures

1. Provide a brief overview of the ALI, including the purpose, populations served and/or regulated, and services and/or activities that are provided.

This line item funds various reimbursable costs for services provided throughout the agency, including pool car operations, central office supplies, bulk purchases, copy center maintenance and replacement, general postal operations, graphics, and other reimbursable services. This line item also provides for the reimbursement of payments made by participants attending Development-sponsored events.

2. What drives the cost supported by this ALI (e.g., trends in demographics, caseloads, changes in federal/state regulations)? If this ALI serves as a passthrough to other state or local entities, not including central service charges, also describe the distribution methodology.

Costs incurred in this line item are for reimbursable expenses such as photography services provided to another state agency, graphic design and other services.

3. Do changes to this ALI impact spending in other areas of this agency or another agency excluding lines related to Medicaid (65xxxx)? If yes, identify the ALI(s) and describe the relationship (e.g., federal/state matches, MOUs or other financial partnerships between agencies).

No

4. If the request represents an increase or decrease from FY 2023 levels, please explain what is driving the difference (e.g., payroll, inflation, etc.). If the requested appropriation level for this ALI exceeds 105.0 percent of FY 2023 appropriation, please explain the reason for the new or expanded services.

There is no change in requested funding level.

5. Provide any additional information concerning this ALI not included above that will serve to assist OBM in the analysis of this request.



BEA-0003 Fund Activity Summary for Operating Budget Request

7011 Third Frontier Research & Development Agency Bud, Bud A

		Actual			Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	2,599,457	18,826,405	8,852,108	4,468,906	4,501,906	2,251,906
4500 RECOVERIES AND REIMBURSEMENTS	145,570	55,549	120,891	100,000	100,000	100,000
4600 OTHER SOURCES OF FINANCING	0	0	150,000	0	0	0
4700 ISTVS	309,110	102,756	35,072	0	0	0
Total Receipts Net of Accounts Receivable	454,679	158,306	305,963	100,000	100,000	100,000
885500 OPER TRANSFER IN-OTHER	24,395,490	0	0	0	0	0
Total Transfers In	24,395,490	0	0	0	0	0
Net Receipts	24,850,170	158,306	305,963	100,000	100,000	100,000
Total Resources Available	27,449,627	18,984,711	9,158,071	4,568,906	4,601,906	2,351,906
500 Personal Services	0	53,463	10,257	65,000	0	0
510 Purchased Personal Services	0	110	0	0	350,000	350,000
520 Supplies and Maintenance	0	28,337	18,138	2,000	0	0
530 Equipment	0	1,292	1,299	0	0	0
550 Subsidies Shared Revenue	8,623,222	10,049,401	4,659,471	0	2,000,000	2,000,000
Total Disbursements	8,623,222	10,132,603	4,689,165	67,000	2,350,000	2,350,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	8,623,222	10,132,603	4,689,165	67,000	2,350,000	2,350,000
Net Cash Balance	18,826,405	8,852,108	4,468,906	4,501,906	2,251,906	1,906



BEA-0003 Fund Activity Summary for Operating Budget Request 7011 Third Frontier Research & Development

	Actual			Estimate	timate Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable					
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In					
Total Disbursements	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Av	vailable - Total Use	of Funds			



BEA-0003 Fund Activity Summary for Operating Budget Request 7014 Third Frontier R&D Tax Bond

		Actual		Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	28,179,456	86,860,773	59,965,376	25,986,365	50,376,365	40,066,365
4200 BUSINESS LICENSES & FEES	4,200	0	10,641	0	0	0
4500 RECOVERIES AND REIMBURSEMENTS	99,589	58,237	192,158	100,000	100,000	100,000
4600 OTHER SOURCES OF FINANCING	7,035,177	5,299,303	18,417,028	18,000,000	19,000,000	20,000,000
4700 ISTVS	662,938	499,337	209,084	300,000	300,000	300,000
Total Receipts Net of Accounts Receivable	7,801,904	5,856,878	18,828,911	18,400,000	19,400,000	20,400,000
885500 OPER TRANSFER IN-OTHER	100,287,355	0	0	110,000,000	0	0
Total Transfers In	100,287,355	0	0	110,000,000	0	0
Net Receipts	108,089,259	5,856,878	18,828,911	128,400,000	19,400,000	20,400,000
Total Resources Available	136,268,715	92,717,651	78,794,287	154,386,365	69,776,365	60,466,365
500 Personal Services	0	398,475	306,521	369,112	0	0
510 Purchased Personal Services	430,200	230,318	187,194	700,000	1,710,000	1,710,000
520 Supplies and Maintenance	78,628	294,475	401,729	625,888	0	0
530 Equipment	0	6,462	6,493	15,000	0	0
550 Subsidies Shared Revenue	40,460,965	26,698,070	35,330,227	102,300,000	28,000,000	28,000,000
595 Transfers and Non-Expense	8,438,149	5,124,474	16,575,758	0	0	0
Total Disbursements	49,407,942	32,752,274	52,807,922	104,010,000	29,710,000	29,710,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	49,407,942	32,752,274	52,807,922	104,010,000	29,710,000	29,710,000
Net Cash Balance	86,860,773	59,965,376	25,986,365	50,376,365	40,066,365	30,756,365



BEA-0003 Fund Activity Summary for Operating Budget Request 7014 Third Frontier R&D Tax Bond

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 4500 Minority Contractors Bonding Program Administration/Loss

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	139,184	95,473	122,153	122,153	142,153	72,153
4500 RECOVERIES AND REIMBURSEMENTS	5,757	28,992	0	20,000	30,000	30,000
Total Receipts Net of Accounts Receivable	5,757	28,992	0	20,000	30,000	30,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	5,757	28,992	0	20,000	30,000	30,000
Total Resources Available	144,941	124,465	122,153	142,153	172,153	102,153
590 Judgments, Settlements & Bonds	47,254	0	0	0	0	0
595 Transfers and Non-Expense	2,215	2,312	0	0	100,000	100,000
Total Disbursements	49,468	2,312	0	0	100,000	100,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	49,468	2,312	0	0	100,000	100,000
Net Cash Balance	95,473	122,153	122,153	142,153	72,153	2,153

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 4510 Div/Economic Development Finance

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	4,600,192	2,988,241	4,880,701	3,507,971	4,057,515	4,157,515
4200 BUSINESS LICENSES & FEES	149,750	115,000	54,500	75,000	100,000	100,000
4500 RECOVERIES AND REIMBURSEMENTS	0	35,000	0	0	0	0
4600 OTHER SOURCES OF FINANCING	0	12,500	0	0	0	0
Total Receipts Net of Accounts Receivable	149,750	162,500	54,500	75,000	100,000	100,000
885500 OPER TRANSFER IN-OTHER	0	3,506,244	5,196	3,500,000	3,000,000	3,000,000
Total Transfers In	0	3,506,244	5,196	3,500,000	3,000,000	3,000,000
Net Receipts	149,750	3,668,744	59,696	3,575,000	3,100,000	3,100,000
Total Resources Available	4,749,942	6,656,985	4,940,397	7,082,971	7,157,515	7,257,515
500 Personal Services	828,674	764,521	691,370	1,017,476	1,140,885	1,175,105
510 Purchased Personal Services	167,579	153,887	96,482	340,000	320,000	320,000
520 Supplies and Maintenance	753,541	847,536	635,484	1,637,980	1,509,115	1,474,895
530 Equipment	11,907	10,338	9,090	30,000	30,000	30,000
Total Disbursements	1,761,701	1,776,283	1,432,426	3,025,456	3,000,000	3,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	1,761,701	1,776,283	1,432,426	3,025,456	3,000,000	3,000,000
Net Cash Balance	2,988,241	4,880,701	3,507,971	4,057,515	4,157,515	4,257,515

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable



BEA-0003 Fund Activity Summary for Operating Budget Request 4510 Div/Economic Development Finance

	Actual			Estimate Rec		quest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses						
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Available - Total Use of Funds						



BEA-0003 Fund Activity Summary for Operating Budget Request 4F20 State Special Projects

Actual				Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	9,601,932	9,985,953	10,192,839	9,042,370	5,042,370	4,892,370
4500 RECOVERIES AND REIMBURSEMENTS	546,770	517,102	568,126	750,000	750,000	750,000
4700 ISTVS	175,000	175,000	1,380,600	175,000	1,175,000	1,175,000
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	721,770	692,102	1,948,726	925,000	1,925,000	1,925,000
885500 OPER TRANSFER IN-OTHER	0	2,828	0	0	0	0
Total Transfers In	0	2,828	0	0	0	0
Net Receipts	721,770	694,931	1,948,726	925,000	1,925,000	1,925,000
Total Resources Available	10,323,702	10,680,884	12,141,565	9,967,370	6,967,370	6,817,370
500 Personal Services	89,692	8,679	0	0	0	0
510 Purchased Personal Services	54,738	10,881	507,475	524,000	600,000	600,000
520 Supplies and Maintenance	99,551	207,792	183,020	49,794	50,000	50,000
530 Equipment	68,768	50,698	64,266	206,460	100,000	100,000
550 Subsidies Shared Revenue	0	184,995	319,435	2,144,746	1,325,000	1,325,000
Total Disbursements	312,749	463,045	1,074,196	2,925,000	2,075,000	2,075,000
887500 OPER TRANSFER OUT-OTHER	25,000	25,000	2,025,000	2,000,000	0	0
Total Transfers Out	25,000	25,000	2,025,000	2,000,000	0	0
Total Use of Funds	337,749	488,045	3,099,196	4,925,000	2,075,000	2,075,000
Net Cash Balance	9,985,953	10,192,839	9,042,370	5,042,370	4,892,370	4,742,370



BEA-0003 Fund Activity Summary for Operating Budget Request 4F20 State Special Projects

		Actual			Request		
Account Description	FY 2020	FY 2020 FY 2021 FY 2022			FY 2024	FY 2025	
Calculated Data Item	Item Calculation						
Total Receipts Net of Accounts Receivable	Actuals Revenue le	Actuals Revenue less change in Accounts Receivable					
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses						
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Available - Total Use of Funds						



BEA-0003 Fund Activity Summary for Operating Budget Request 4W00 Roadwork Development

		Actual			Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	20,240,409	21,522,403	25,436,483	35,195,279	36,170,279	37,150,279
4700 ISTVS	439,827	163,541	175,216	175,000	180,000	180,000
Total Receipts Net of Accounts Receivable	439,827	163,541	175,216	175,000	180,000	180,000
885500 OPER TRANSFER IN-OTHER	16,017,037	16,005,841	16,005,082	16,000,000	16,000,000	16,000,000
Total Transfers In	16,017,037	16,005,841	16,005,082	16,000,000	16,000,000	16,000,000
Net Receipts	16,456,864	16,169,381	16,180,298	16,175,000	16,180,000	16,180,000
Total Resources Available	36,697,273	37,691,785	41,616,781	51,370,279	52,350,279	53,330,279
520 Supplies and Maintenance	450,000	0	0	0	0	0
550 Subsidies Shared Revenue	14,724,870	12,255,302	6,421,501	15,200,000	15,200,000	15,200,000
Total Disbursements	15,174,870	12,255,302	6,421,501	15,200,000	15,200,000	15,200,000
887500 OPER TRANSFER OUT-OTHER	0	0	0	0	0	0
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	15,174,870	12,255,302	6,421,501	15,200,000	15,200,000	15,200,000
Net Cash Balance	21,522,403	25,436,483	35,195,279	36,170,279	37,150,279	38,130,279

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out



BEA-0003 Fund Activity Summary for Operating Budget Request 4W00 Roadwork Development

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	Total Resources Available - Total Use of Funds					



4W10 Minority Business Enterprise Loan Agency Bud, Bud A

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	3,095,359	2,940,850	3,992,198	3,292,715	3,899,219	4,633,219
4200 BUSINESS LICENSES & FEES	1,294	6,638	4,879	4,000	4,000	4,000
4500 RECOVERIES AND REIMBURSEMENTS	32,840	8,750	215,454	30,000	30,000	30,000
4600 OTHER SOURCES OF FINANCING	536,677	393,813	618,022	600,000	700,000	700,000
Total Receipts Net of Accounts Receivable	570,810	409,201	838,354	634,000	734,000	734,000
885500 OPER TRANSFER IN-OTHER	0	2,000,000	0	5,000,000	5,000,000	5,000,000
Total Transfers In	0	2,000,000	0	5,000,000	5,000,000	5,000,000
Net Receipts	570,810	2,409,201	838,354	5,634,000	5,734,000	5,734,000
Total Resources Available	3,666,170	5,350,050	4,830,552	8,926,715	9,633,219	10,367,219
500 Personal Services	377,301	246,857	249,201	117,742	0	0
510 Purchased Personal Services	10,577	37,226	35,712	100,000	0	0
520 Supplies and Maintenance	245,739	223,205	73,578	299,754	0	0
530 Equipment	3,969	1,292	2,597	10,000	0	0
595 Transfers and Non-Expense	87,733	849,272	1,176,750	4,500,000	5,000,000	5,000,000
Total Disbursements	725,320	1,357,852	1,537,838	5,027,496	5,000,000	5,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	725,320	1,357,852	1,537,838	5,027,496	5,000,000	5,000,000
Net Cash Balance	2,940,850	3,992,198	3,292,715	3,899,219	4,633,219	5,367,219



BEA-0003 Fund Activity Summary for Operating Budget Request 4W10 Minority Business Enterprise Loan

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable					
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In					
Total Disbursements	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Av	vailable - Total Use	of Funds			



BEA-0003 Fund Activity Summary for Operating Budget Request 5GT0 Ohio Residential Broadband Expansion Grant Program Fund

		Actual			Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	20,000,000	248,865,625	18,047,202	20,047,202
4700 ISTVS	0	0	191,650	0	0	0
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	0	0	191,650	0	0	0
885500 OPER TRANSFER IN-OTHER	0	20,000,000	230,000,000	0	334,000,000	0
Total Transfers In	0	20,000,000	230,000,000	0	334,000,000	0
Net Receipts	0	20,000,000	230,191,650	0	334,000,000	0
Total Resources Available	0	20,000,000	250,191,650	248,865,625	352,047,202	20,047,202
500 Personal Services	0	0	660,674	824,790	898,150	925,802
510 Purchased Personal Services	0	0	240,248	275,000	250,000	250,000
520 Supplies and Maintenance	0	0	421,208	3,021,734	821,850	794,198
530 Equipment	0	0	3,896	6,832	30,000	30,000
550 Subsidies Shared Revenue	0	0	0	226,690,067	330,000,000	0
Total Disbursements	0	0	1,326,025	230,818,423	332,000,000	2,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	1,326,025	230,818,423	332,000,000	2,000,000
Net Cash Balance	0	20,000,000	248,865,625	18,047,202	20,047,202	18,047,202

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable



BEA-0003 Fund Activity Summary for Operating Budget Request 5GT0 Ohio Residential Broadband Expansion Grant Program Fund

		Actual			Req	juest		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025		
Total Resources Available	Beginning Cash Ba	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses	Sum of Expenses						
Total Use of Funds	Total Disbursemen	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Av	vailable - Total Use	of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 5HR0 Ohio Workforce Job Training

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	7,913,474	11,250,051	13,106,564	60,610,708	35,610,708	60,810,708
4600 OTHER SOURCES OF FINANCING	0	0	108,000	0	0	0
4700 ISTVS	252,745	81,381	333,549	0	0	0
Total Receipts Net of Accounts Receivable	252,745	81,381	441,549	0	0	0
885500 OPER TRANSFER IN-OTHER	7,600,000	4,812,188	53,301,616	0	50,400,000	0
Total Transfers In	7,600,000	4,812,188	53,301,616	0	50,400,000	0
Net Receipts	7,852,745	4,893,569	53,743,165	0	50,400,000	0
Total Resources Available	15,766,219	16,143,620	66,849,729	60,610,708	86,010,708	60,810,708
500 Personal Services	3,559	52,477	60,395	67,789	0	0
510 Purchased Personal Services	0	0	29	0	0	0
520 Supplies and Maintenance	18,108	146,493	133,083	126,745	200,000	200,000
530 Equipment	0	0	6,493	5,466	0	0
550 Subsidies Shared Revenue	4,494,502	2,838,086	6,039,021	24,800,000	25,000,000	25,000,000
Total Disbursements	4,516,169	3,037,056	6,239,021	25,000,000	25,200,000	25,200,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	4,516,169	3,037,056	6,239,021	25,000,000	25,200,000	25,200,000
Net Cash Balance	11,250,051	13,106,564	60,610,708	35,610,708	60,810,708	35,610,708

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable



BEA-0003 Fund Activity Summary for Operating Budget Request 5HR0 Ohio Workforce Job Training

	Actual			Estimate	Req	uest		
Account Description	FY 2020 FY 2021 FY 2022 FY 2023 FY 2024 FY 2							
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In							
Total Disbursements	Sum of Expenses	Sum of Expenses						
Total Use of Funds	Total Disbursement	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Av	/ailable - Total Use	of Funds					



5JR0 New Market Tax Credit Program Agency Bud, Bud A

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	1,429,900	1,409,440	1,536,696	1,893,636	1,986,930	1,936,930
4200 BUSINESS LICENSES & FEES	674,396	618,720	881,223	900,000	950,000	1,100,000
4500 RECOVERIES AND REIMBURSEMENTS	3,500	0	11,248	0	0	0
Total Receipts Net of Accounts Receivable	677,896	618,720	892,471	900,000	950,000	1,100,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	677,896	618,720	892,471	900,000	950,000	1,100,000
Total Resources Available	2,107,796	2,028,159	2,429,168	2,793,636	2,936,930	3,036,930
500 Personal Services	327,672	233,617	301,026	297,938	383,061	394,570
510 Purchased Personal Services	7,518	916	0	8,000	20,000	20,000
520 Supplies and Maintenance	354,324	248,161	229,212	484,768	566,939	555,430
530 Equipment	5,292	5,169	5,194	8,000	20,000	20,000
595 Transfers and Non-Expense	3,550	3,600	100	8,000	10,000	10,000
Total Disbursements	698,356	491,463	535,532	806,706	1,000,000	1,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	698,356	491,463	535,532	806,706	1,000,000	1,000,000
Net Cash Balance	1,409,440	1,536,696	1,893,636	1,986,930	1,936,930	2,036,930

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In



BEA-0003 Fund Activity Summary for Operating Budget Request 5JR0 New Market Tax Credit Program

	Actual		Estimate	Req	uest		
Account Description	FY 2020 FY 2021 FY 2022			FY 2023	FY 2024	FY 2025	
Total Disbursements	Sum of Expenses						
Total Use of Funds	Total Disbursement	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Av	Total Resources Available - Total Use of Funds					



5KN0 Local Government Innovation Agency Bud, Bud A

	Actual			Estimate	Req	quest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	3,039,496	1,191,401	2,452,967	3,603,641	3,603,641	3,603,641
4200 BUSINESS LICENSES & FEES	15,000	16,500	0	0	0	0
4600 OTHER SOURCES OF FINANCING	885,449	1,234,488	1,134,102	0	0	0
4700 ISTVS	23,579	10,578	16,572	0	0	0
Total Receipts Net of Accounts Receivable	924,028	1,261,566	1,150,674	0	0	0
885500 OPER TRANSFER IN-OTHER	38,555	0	0	0	0	0
Total Transfers In	38,555	0	0	0	0	0
Net Receipts	962,583	1,261,566	1,150,674	0	0	0
Total Resources Available	4,002,080	2,452,967	3,603,641	3,603,641	3,603,641	3,603,641
550 Subsidies Shared Revenue	60,679	0	0	0	0	0
595 Transfers and Non-Expense	500,000	0	0	0	0	0
Total Disbursements	560,679	0	0	0	0	0
887500 OPER TRANSFER OUT-OTHER	2,250,000	0	0	0	0	0
Total Transfers Out	2,250,000	0	0	0	0	0
Total Use of Funds	2,810,679	0	0	0	0	0
Net Cash Balance	1,191,401	2,452,967	3,603,641	3,603,641	3,603,641	3,603,641

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In



5KN0 Local Government Innovation Agency Bud, Bud A

	Actual		Estimate	Req	uest		
Account Description	FY 2020 FY 2021 FY 2022			FY 2023	FY 2024	FY 2025	
Total Disbursements	Sum of Expenses						
Total Use of Funds	Total Disbursement	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Av	Total Resources Available - Total Use of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 5KP0 Historical Rehab Tax Credit

	Actual			Estimate	Requ	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Beginning Cash Balance	1,720,170	1,618,279	1,852,010	1,712,293	1,608,848	1,633,848	
4200 BUSINESS LICENSES & FEES	797,000	1,135,599	610,072	900,000	1,325,000	1,350,000	
4600 OTHER SOURCES OF FINANCING	0	0	54,600	0	0	0	
Total Receipts Net of Accounts Receivable	797,000	1,135,599	664,671	900,000	1,325,000	1,350,000	
Total Transfers In	0	0	0	0	0	0	
Net Receipts	797,000	1,135,599	664,671	900,000	1,325,000	1,350,000	
Total Resources Available	2,517,170	2,753,878	2,516,681	2,612,293	2,933,848	2,983,848	
500 Personal Services	74,241	74,166	81,425	79,258	81,738	84,197	
510 Purchased Personal Services	0	0	145	2,000	5,000	5,000	
520 Supplies and Maintenance	71,644	76,409	71,690	168,187	198,262	195,803	
530 Equipment	1,323	1,292	1,299	2,000	5,000	5,000	
550 Subsidies Shared Revenue	750,000	750,000	649,830	750,000	1,000,000	1,000,000	
595 Transfers and Non-Expense	1,683	0	0	2,000	10,000	10,000	
Total Disbursements	898,891	901,868	804,388	1,003,445	1,300,000	1,300,000	
Total Transfers Out	0	0	0	0	0	0	
Total Use of Funds	898,891	901,868	804,388	1,003,445	1,300,000	1,300,000	
Net Cash Balance	1,618,279	1,852,010	1,712,293	1,608,848	1,633,848	1,683,848	

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable



BEA-0003 Fund Activity Summary for Operating Budget Request 5KP0 Historical Rehab Tax Credit

	Actual			Estimate	Req	uest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Av	Total Resources Available - Total Use of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 5LU0 Racetrack Fac Comm Econ Redev

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	1,255,235	362,746	0	0	0	0
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0
Total Transfers In	0	0	0	0	0	0
Net Receipts	0	0	0	0	0	0
Total Resources Available	1,255,235	362,746	0	0	0	0
550 Subsidies Shared Revenue	892,489	362,746	0	0	0	0
Total Disbursements	892,489	362,746	0	0	0	0
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	892,489	362,746	0	0	0	0
Net Cash Balance	362,746	0	0	0	0	0

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



5M40 Universal Service Agency Bud, Bud A

		Actual		Estimate	Estimate Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	12,609,579	53,527,735	97,914,352	125,916,892	125,852,114	125,852,114
4200 BUSINESS LICENSES & FEES	255,587,874	234,497,351	189,266,460	325,000,000	325,000,000	325,000,000
4500 RECOVERIES AND REIMBURSEMENTS	113,254	67,673	115,307,842	0	0	0
4700 ISTVS	0	0	238	0	0	0
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	255,701,128	234,565,024	304,574,541	325,000,000	325,000,000	325,000,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	255,701,128	234,565,024	304,574,541	325,000,000	325,000,000	325,000,000
Total Resources Available	268,310,707	288,092,759	402,488,892	450,916,892	450,852,114	450,852,114
500 Personal Services	1,801,435	1,720,201	1,701,424	1,730,000	1,781,900	1,835,357
510 Purchased Personal Services	373,983	308,668	130,750	600,000	600,000	600,000
520 Supplies and Maintenance	1,517,483	1,346,622	1,260,117	1,800,000	1,800,000	1,800,000
530 Equipment	0	0	0	100,000	100,000	100,000
550 Subsidies Shared Revenue	211,090,071	186,802,916	273,479,709	320,814,778	320,698,100	320,644,643
595 Transfers and Non-Expense	0	0	0	20,000	20,000	20,000
Total Disbursements	214,782,972	190,178,407	276,572,000	325,064,778	325,000,000	325,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	214,782,972	190,178,407	276,572,000	325,064,778	325,000,000	325,000,000
Net Cash Balance	53,527,735	97,914,352	125,916,892	125,852,114	125,852,114	125,852,114



5M40 Universal Service Agency Bud, Bud A

		Actual			Req	uest					
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025					
Calculated Data Item	Item Calculation	Item Calculation									
Total Receipts Net of Accounts Receivable	Actuals Revenue le	Actuals Revenue less change in Accounts Receivable									
Total Resources Available	Beginning Cash Ba	lance + Total Rece	ipts + Transfers In								
Total Disbursements	Sum of Expenses										
Total Use of Funds	Total Disbursements + Transfers Out										
Net Cash Balance	Total Resources Av	ailable - Total Use	of Funds		Total Resources Available - Total Use of Funds						



BEA-0003 Fund Activity Summary for Operating Budget Request 5M50 Advanced Energy Fund

		Actual		Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	32,893,850	39,437,521	37,781,089	36,089,085	28,450,277	20,390,277
4200 BUSINESS LICENSES & FEES	30,945	17,339	250	15,000	15,000	15,000
4500 RECOVERIES AND REIMBURSEMENTS	1,111	5,726	201,871	0	0	0
4600 OTHER SOURCES OF FINANCING	782,009	428,983	1,499,315	850,000	850,000	850,000
4700 ISTVS	3,268	1,413	6,445	0	0	0
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	817,333	453,461	1,707,882	865,000	865,000	865,000
885500 OPER TRANSFER IN-OTHER	7,251,364	0	0	0	0	0
Total Transfers In	7,251,364	0	0	0	0	0
Net Receipts	8,068,697	453,461	1,707,882	865,000	865,000	865,000
Total Resources Available	40,962,546	39,890,981	39,488,970	36,954,085	29,315,277	21,255,277
500 Personal Services	229,585	219,482	123,838	60,000	0	0
510 Purchased Personal Services	31,807	45,338	27,036	5,000	5,000	5,000
520 Supplies and Maintenance	145,720	82,231	31,294	58,342	40,000	40,000
530 Equipment	0	0	1,299	5,466	5,000	5,000
595 Transfers and Non-Expense	1,117,912	1,762,842	3,216,419	8,375,000	8,875,000	8,875,000
Total Disbursements	1,525,025	2,109,893	3,399,885	8,503,808	8,925,000	8,925,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	1,525,025	2,109,893	3,399,885	8,503,808	8,925,000	8,925,000
Net Cash Balance	39,437,521	37,781,089	36,089,085	28,450,277	20,390,277	12,330,277



BEA-0003 Fund Activity Summary for Operating Budget Request 5M50 Advanced Energy Fund

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



5MH0 Site Ohio Administration Fund Agency Bud, Bud A

		Actual			Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	5,000	6,500	7,850	9,400	8,400	4,900
4200 BUSINESS LICENSES & FEES	1,500	1,400	1,550	1,500	1,500	1,500
Total Receipts Net of Accounts Receivable	1,500	1,400	1,550	1,500	1,500	1,500
Total Transfers In	0	0	0	0	0	0
Net Receipts	1,500	1,400	1,550	1,500	1,500	1,500
Total Resources Available	6,500	7,900	9,400	10,900	9,900	6,400
520 Supplies and Maintenance	0	0	0	1,250	2,500	2,500
595 Transfers and Non-Expense	0	50	0	1,250	2,500	2,500
Total Disbursements	0	50	0	2,500	5,000	5,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	50	0	2,500	5,000	5,000
Net Cash Balance	6,500	7,850	9,400	8,400	4,900	1,400

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



5MJ0 Tourismohio Administration Fund Agency Bud, Bud A

		Actual		Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	15,093,325	23,225,869	12,633,611	16,958,329	6,923,205	6,888,081
4500 RECOVERIES AND REIMBURSEMENTS	4,735	15	403	0	0	0
4700 ISTVS	75	0	0	0	0	0
Total Receipts Net of Accounts Receivable	4,810	15	403	0	0	0
885500 OPER TRANSFER IN-OTHER	20,000,000	0	15,000,000	0	10,000,000	10,000,000
Total Transfers In	20,000,000	0	15,000,000	0	10,000,000	10,000,000
Net Receipts	20,004,810	15	15,000,403	0	10,000,000	10,000,000
Total Resources Available	35,098,135	23,225,884	27,634,014	16,958,329	16,923,205	16,888,081
500 Personal Services	677,645	710,593	889,703	889,954	900,091	908,106
510 Purchased Personal Services	10,269,447	8,990,000	8,540,863	8,412,133	8,401,996	8,393,981
520 Supplies and Maintenance	874,176	872,360	744,518	726,125	726,125	726,125
530 Equipment	50,998	19,321	0	6,412	6,412	6,412
550 Subsidies Shared Revenue	0	0	500,600	500	500	500
Total Disbursements	11,872,265	10,592,274	10,675,685	10,035,124	10,035,124	10,035,124
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	11,872,265	10,592,274	10,675,685	10,035,124	10,035,124	10,035,124
Net Cash Balance	23,225,869	12,633,611	16,958,329	6,923,205	6,888,081	6,852,957

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable



BEA-0003 Fund Activity Summary for Operating Budget Request 5MJ0 Tourismohio Administration Fund

	Actual		Estimate	Req	uest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In					
Total Disbursements	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Available - Total Use of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 5RD0 Local Government Safety Capital Grant

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	549,646	230,141	100,000	100,000	100,000	100,000
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0
Total Transfers In	0	0	0	0	0	0
Net Receipts	0	0	0	0	0	0
Total Resources Available	549,646	230,141	100,000	100,000	100,000	100,000
550 Subsidies Shared Revenue	0	130,141	0	0	0	0
Total Disbursements	0	130,141	0	0	0	0
887500 OPER TRANSFER OUT-OTHER	319,505	0	0	0	0	0
Total Transfers Out	319,505	0	0	0	0	0
Total Use of Funds	319,505	130,141	0	0	0	0
Net Cash Balance	230,141	100,000	100,000	100,000	100,000	100,000

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 5UL0 Brownfield Revolving Loan Program

		Actual		Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	4,267,920	4,711,061	4,821,571	4,926,289	3,147,197	1,577,197
4500 RECOVERIES AND REIMBURSEMENTS	350,623	78,239	0	0	0	0
4600 OTHER SOURCES OF FINANCING	0	0	78,239	40,000	80,000	80,000
4700 ISTVS	92,585	32,271	26,478	45,000	45,000	45,000
Total Receipts Net of Accounts Receivable	443,208	110,511	104,717	85,000	125,000	125,000
885500 OPER TRANSFER IN-OTHER	0	0	0	635,908	0	0
Total Transfers In	0	0	0	635,908	0	0
Net Receipts	443,208	110,511	104,717	720,908	125,000	125,000
Total Resources Available	4,711,128	4,821,571	4,926,289	5,647,197	3,272,197	1,702,197
595 Transfers and Non-Expense	67	0	0	2,500,000	1,695,000	1,695,000
Total Disbursements	67	0	0	2,500,000	1,695,000	1,695,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	67	0	0	2,500,000	1,695,000	1,695,000
Net Cash Balance	4,711,061	4,821,571	4,926,289	3,147,197	1,577,197	7,197

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out



BEA-0003 Fund Activity Summary for Operating Budget Request 5UL0 Brownfield Revolving Loan Program

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	Total Resources Available - Total Use of Funds					



5UY0 Sports Event Grants Agency Bud, Bud A

	Actual			Estimate	Req	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Beginning Cash Balance	5,000,000	7,971,709	7,971,709	5,606,531	5,176,531	1,233,721	
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0	
885500 OPER TRANSFER IN-OTHER	5,000,000	0	5,000,000	0	0	0	
Total Transfers In	5,000,000	0	5,000,000	0	0	0	
Net Receipts	5,000,000	0	5,000,000	0	0	0	
Total Resources Available	10,000,000	7,971,709	12,971,709	5,606,531	5,176,531	1,233,721	
550 Subsidies Shared Revenue	2,028,291	0	7,365,178	430,000	3,942,810	0	
Total Disbursements	2,028,291	0	7,365,178	430,000	3,942,810	0	
Total Transfers Out	0	0	0	0	0	0	
Total Use of Funds	2,028,291	0	7,365,178	430,000	3,942,810	0	
Net Cash Balance	7,971,709	7,971,709	5,606,531	5,176,531	1,233,721	1,233,721	

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 5W60 International Trade Co-op Proj

		Actual			Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	118,243	117,170	117,170	117,170	67,170	37,170
4200 BUSINESS LICENSES & FEES	0	0	0	0	20,000	20,000
Total Receipts Net of Accounts Receivable	0	0	0	0	20,000	20,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	0	0	0	0	20,000	20,000
Total Resources Available	118,243	117,170	117,170	117,170	87,170	57,170
510 Purchased Personal Services	1,000	0	0	25,000	0	0
520 Supplies and Maintenance	72	0	0	0	50,000	50,000
550 Subsidies Shared Revenue	0	0	0	25,000	0	0
Total Disbursements	1,072	0	0	50,000	50,000	50,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	1,072	0	0	50,000	50,000	50,000
Net Cash Balance	117,170	117,170	117,170	67,170	37,170	7,170

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 5XH0 MBD Financial Assistance Fund

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	0	18,117,164	8,237,164	20,882,164
4200 BUSINESS LICENSES & FEES	0	0	35,108	60,000	75,000	85,000
4600 OTHER SOURCES OF FINANCING	0	0	34,317	60,000	70,000	75,000
Total Receipts Net of Accounts Receivable	0	0	69,425	120,000	145,000	160,000
885500 OPER TRANSFER IN-OTHER	0	0	20,000,000	0	20,000,000	0
Total Transfers In	0	0	20,000,000	0	20,000,000	0
Net Receipts	0	0	20,069,425	120,000	20,145,000	160,000
Total Resources Available	0	0	20,069,425	18,237,164	28,382,164	21,042,164
595 Transfers and Non-Expense	0	0	1,952,261	10,000,000	7,500,000	7,500,000
Total Disbursements	0	0	1,952,261	10,000,000	7,500,000	7,500,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	1,952,261	10,000,000	7,500,000	7,500,000
Net Cash Balance	0	0	18,117,164	8,237,164	20,882,164	13,542,164

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 5XX0 Meat Processing Investment Fund

	Actual			Estimate I		uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	0	3,771,288	3,443,013	3,443,013
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0
885500 OPER TRANSFER IN-OTHER	0	0	10,000,000	0	0	0
Total Transfers In	0	0	10,000,000	0	0	0
Net Receipts	0	0	10,000,000	0	0	0
Total Resources Available	0	0	10,000,000	3,771,288	3,443,013	3,443,013
550 Subsidies Shared Revenue	0	0	6,228,712	328,274	0	0
Total Disbursements	0	0	6,228,712	328,274	0	0
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	6,228,712	328,274	0	0
Net Cash Balance	0	0	3,771,288	3,443,013	3,443,013	3,443,013

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



5YE0 Brownfield Remediation Agency Bud, Bud A

	Actual			Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	0	351,759,907	51,972,975	18,472,975
4700 ISTVS	0	0	1,833,842	2,000,000	1,500,000	1,000,000
Total Receipts Net of Accounts Receivable	0	0	1,833,842	2,000,000	1,500,000	1,000,000
885500 OPER TRANSFER IN-OTHER	0	0	350,000,000	0	0	0
Total Transfers In	0	0	350,000,000	0	0	0
Net Receipts	0	0	351,833,842	2,000,000	1,500,000	1,000,000
Total Resources Available	0	0	351,833,842	353,759,907	53,472,975	19,472,975
500 Personal Services	0	0	52,265	410,000	425,000	0
510 Purchased Personal Services	0	0	18,706	540,000	550,000	0
520 Supplies and Maintenance	0	0	2,964	258,603	275,000	0
530 Equipment	0	0	0	47,545	45,000	0
550 Subsidies Shared Revenue	0	0	0	300,530,783	33,705,000	0
Total Disbursements	0	0	73,935	301,786,932	35,000,000	0
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	73,935	301,786,932	35,000,000	0
Net Cash Balance	0	0	351,759,907	51,972,975	18,472,975	19,472,975

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In



5YE0 Brownfield Remediation Agency Bud, Bud A

	Actual		Estimate	Req	uest	
Account Description	FY 2020 FY 2021 FY 2022			FY 2023	FY 2024	FY 2025
Total Disbursements	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Av	Total Resources Available - Total Use of Funds				



BEA-0003 Fund Activity Summary for Operating Budget Request 5YF0 Building Demolition and Site Remediation

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	0	150,733,290	16,707,440	2,357,440
4700 ISTVS	0	0	785,920	850,000	650,000	450,000
Total Receipts Net of Accounts Receivable	0	0	785,920	850,000	650,000	450,000
885500 OPER TRANSFER IN-OTHER	0	0	150,000,000	0	0	0
Total Transfers In	0	0	150,000,000	0	0	0
Net Receipts	0	0	150,785,920	850,000	650,000	450,000
Total Resources Available	0	0	150,785,920	151,583,290	17,357,440	2,807,440
500 Personal Services	0	0	33,482	170,000	175,000	0
510 Purchased Personal Services	0	0	16,695	345,000	250,000	0
520 Supplies and Maintenance	0	0	2,452	103,633	125,000	0
530 Equipment	0	0	0	13,826	15,000	0
550 Subsidies Shared Revenue	0	0	0	134,243,392	14,435,000	0
Total Disbursements	0	0	52,629	134,875,850	15,000,000	0
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	52,629	134,875,850	15,000,000	0
Net Cash Balance	0	0	150,733,290	16,707,440	2,357,440	2,807,440

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In



BEA-0003 Fund Activity Summary for Operating Budget Request 5YF0 Building Demolition and Site Remediation

	Actual		Estimate	Request		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Total Disbursements	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Available - Total Use of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 6170 Volume Cap Administration

	Actual			Estimate R		equest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Beginning Cash Balance	10,998	35,584	13,863	53,861	20,970	60,970	
4500 RECOVERIES AND REIMBURSEMENTS	50,000	0	60,000	0	80,000	0	
Total Receipts Net of Accounts Receivable	50,000	0	60,000	0	80,000	0	
Total Transfers In	0	0	0	0	0	0	
Net Receipts	50,000	0	60,000	0	80,000	0	
Total Resources Available	60,998	35,584	73,863	53,861	100,970	60,970	
500 Personal Services	14,959	10,166	10,523	10,646	15,966	16,295	
520 Supplies and Maintenance	10,455	11,555	9,478	22,245	24,034	23,705	
Total Disbursements	25,415	21,720	20,002	32,891	40,000	40,000	
Total Transfers Out	0	0	0	0	0	0	
Total Use of Funds	25,415	21,720	20,002	32,891	40,000	40,000	
Net Cash Balance	35,584	13,863	53,861	20,970	60,970	20,970	

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



6460 Low- & Moderate-Income Housing Agency Bud, Bud A

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	77,061,566	79,321,401	104,405,720	131,607,794	137,820,584	134,320,584
4200 BUSINESS LICENSES & FEES	48,763,612	64,453,771	68,828,932	60,000,000	60,000,000	60,000,000
4500 RECOVERIES AND REIMBURSEMENTS	565,855	3,361,439	1,238,634	1,500,000	1,500,000	1,500,000
4700 ISTVS	10,539	0	34,037	0	0	0
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	49,340,006	67,815,209	70,101,603	61,500,000	61,500,000	61,500,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	49,340,006	67,815,209	70,101,603	61,500,000	61,500,000	61,500,000
Total Resources Available	126,401,572	147,136,611	174,507,323	193,107,794	199,320,584	195,820,584
500 Personal Services	1,137,662	937,598	1,103,766	1,170,000	1,225,000	1,225,000
510 Purchased Personal Services	569	250	6,187	5,000	5,000	5,000
520 Supplies and Maintenance	781,180	668,348	485,185	887,092	925,000	925,000
530 Equipment	0	331	0	37,908	45,000	45,000
550 Subsidies Shared Revenue	44,898,260	40,861,863	41,041,890	52,924,710	62,535,000	62,535,000
595 Transfers and Non-Expense	262,500	262,500	262,500	262,500	265,000	265,000
Total Disbursements	47,080,171	42,730,891	42,899,529	55,287,210	65,000,000	65,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	47,080,171	42,730,891	42,899,529	55,287,210	65,000,000	65,000,000
Net Cash Balance	79,321,401	104,405,720	131,607,794	137,820,584	134,320,584	130,820,584



BEA-0003 Fund Activity Summary for Operating Budget Request 6460 Low- & Moderate-Income Housing

		Actual			Request		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Calculated Data Item	Item Calculation						
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable						
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses						
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Available - Total Use of Funds						



BEA-0003 Fund Activity Summary for Operating Budget Request M087 Biomed Resrch/Tech Trnsf Trust

		Actual			Req	equest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Beginning Cash Balance	1,325,818	81,700	0	0	0	0	
4700 ISTVS	8,661	124	0	0	0	0	
Total Receipts Net of Accounts Receivable	8,661	124	0	0	0	0	
Total Transfers In	0	0	0	0	0	0	
Net Receipts	8,661	124	0	0	0	0	
Total Resources Available	1,334,479	81,824	0	0	0	0	
500 Personal Services	149,852	81,819	0	0	0	0	
510 Purchased Personal Services	10,400	0	0	0	0	0	
520 Supplies and Maintenance	42,052	5	0	0	0	0	
550 Subsidies Shared Revenue	1,050,475	0	0	0	0	0	
Total Disbursements	1,252,779	81,824	0	0	0	0	
Total Transfers Out	0	0	0	0	0	0	
Total Use of Funds	1,252,779	81,824	0	0	0	0	
Net Cash Balance	81,700	0	0	0	0	0	

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out



BEA-0003 Fund Activity Summary for Operating Budget Request M087 Biomed Resrch/Tech Trnsf Trust

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	Total Resources Available - Total Use of Funds					



4Z60 Rural Industrial Park Loan Agency Bud, Bud A

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	25,000,000	22,203,440	40,740,419	25,740,419	40,740,419
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0
885500 OPER TRANSFER IN-OTHER	25,000,000	0	20,000,000	0	30,000,000	0
Total Transfers In	25,000,000	0	20,000,000	0	30,000,000	0
Net Receipts	25,000,000	0	20,000,000	0	30,000,000	0
Total Resources Available	25,000,000	25,000,000	42,203,440	40,740,419	55,740,419	40,740,419
595 Transfers and Non-Expense	0	2,796,560	1,463,021	15,000,000	15,000,000	15,000,000
Total Disbursements	0	2,796,560	1,463,021	15,000,000	15,000,000	15,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	2,796,560	1,463,021	15,000,000	15,000,000	15,000,000
Net Cash Balance	25,000,000	22,203,440	40,740,419	25,740,419	40,740,419	25,740,419

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



5S90 Capital Access Loan Program Agency Bud, Bud A

		Actual			Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	1,858,741	1,598,901	3,280,697	2,684,368	2,684,368	2,684,368
4600 OTHER SOURCES OF FINANCING	355,137	0	0	0	0	0
Total Receipts Net of Accounts Receivable	355,137	0	0	0	0	0
885500 OPER TRANSFER IN-OTHER	0	2,000,000	0	2,500,000	2,500,000	2,500,000
Total Transfers In	0	2,000,000	0	2,500,000	2,500,000	2,500,000
Net Receipts	355,137	2,000,000	0	2,500,000	2,500,000	2,500,000
Total Resources Available	2,213,878	3,598,901	3,280,697	5,184,368	5,184,368	5,184,368
500 Personal Services	0	0	42,718	0	0	0
520 Supplies and Maintenance	0	0	0	0	0	0
595 Transfers and Non-Expense	614,976	318,205	553,611	2,500,000	2,500,000	2,500,000
Total Disbursements	614,976	318,205	596,329	2,500,000	2,500,000	2,500,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	614,976	318,205	596,329	2,500,000	2,500,000	2,500,000
Net Cash Balance	1,598,901	3,280,697	2,684,368	2,684,368	2,684,368	2,684,368

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out



BEA-0003 Fund Activity Summary for Operating Budget Request 5S90 Capital Access Loan Program

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	Total Resources Available - Total Use of Funds					



7009 Innovation Ohio Loan Agency Bud, Bud A

	Actual			Estimate	Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	46,342,910	49,810,240	51,206,500	53,040,398	50,100,398	46,960,398
4200 BUSINESS LICENSES & FEES	2,400	600	0	0	0	0
4500 RECOVERIES AND REIMBURSEMENTS	701,161	44,466	81,335	60,000	60,000	60,000
4600 OTHER SOURCES OF FINANCING	1,790,463	1,010,636	1,827,514	1,500,000	1,500,000	1,500,000
4700 ISTVS	973,306	340,559	281,967	300,000	300,000	300,000
Total Receipts Net of Accounts Receivable	3,467,329	1,396,261	2,190,817	1,860,000	1,860,000	1,860,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	3,467,329	1,396,261	2,190,817	1,860,000	1,860,000	1,860,000
Total Resources Available	49,810,240	51,206,500	53,397,317	54,900,398	51,960,398	48,820,398
595 Transfers and Non-Expense	0	0	0	4,800,000	5,000,000	5,000,000
Total Disbursements	0	0	0	4,800,000	5,000,000	5,000,000
887500 OPER TRANSFER OUT-OTHER	0	0	356,919	0	0	0
Total Transfers Out	0	0	356,919	0	0	0
Total Use of Funds	0	0	356,919	4,800,000	5,000,000	5,000,000
Net Cash Balance	49,810,240	51,206,500	53,040,398	50,100,398	46,960,398	43,820,398

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses



BEA-0003 Fund Activity Summary for Operating Budget Request 7009 Innovation Ohio Loan

	Actual			Estimate	Request		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Available - Total Use of Funds						



BEA-0003 Fund Activity Summary for Operating Budget Request 7010 Research & Development Loan

	Actual			Estimate Request		uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	45,228,432	54,087,359	57,848,534	61,483,981	59,783,981	58,083,981
4200 BUSINESS LICENSES & FEES	600	900	0	0	0	0
4600 OTHER SOURCES OF FINANCING	7,849,042	3,383,997	3,313,196	3,000,000	3,000,000	3,000,000
4700 ISTVS	1,009,285	376,278	322,250	300,000	300,000	300,000
Total Receipts Net of Accounts Receivable	8,858,927	3,761,175	3,635,447	3,300,000	3,300,000	3,300,000
Total Transfers In	0	0	0	0	0	0
Net Receipts	8,858,927	3,761,175	3,635,447	3,300,000	3,300,000	3,300,000
Total Resources Available	54,087,359	57,848,534	61,483,981	64,783,981	63,083,981	61,383,981
595 Transfers and Non-Expense	0	0	0	5,000,000	5,000,000	5,000,000
Total Disbursements	0	0	0	5,000,000	5,000,000	5,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	0	5,000,000	5,000,000	5,000,000
Net Cash Balance	54,087,359	57,848,534	61,483,981	59,783,981	58,083,981	56,383,981

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 7037 Facilities Establishment

		Actual		Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	311,813,641	305,747,007	204,577,598	164,360,472	119,829,466	43,002,480
4200 BUSINESS LICENSES & FEES	25,300	25,300	51,200	50,000	50,000	50,000
4500 RECOVERIES AND REIMBURSEMENTS	22,466,942	15,129,383	7,756,057	11,918,994	9,123,014	16,245,786
4600 OTHER SOURCES OF FINANCING	1,397,881	2,315,985	3,955,753	3,000,000	3,000,000	3,000,000
4700 ISTVS	6,043,244	1,728,060	928,728	1,000,000	1,500,000	2,000,000
Total Receipts Net of Accounts Receivable	29,933,366	19,198,728	12,691,737	15,968,994	13,673,014	21,295,786
Total Transfers In	0	0	0	0	0	0
Net Receipts	29,933,366	19,198,728	12,691,737	15,968,994	13,673,014	21,295,786
Total Resources Available	341,747,007	324,945,735	217,269,335	180,329,466	133,502,480	64,298,266
595 Transfers and Non-Expense	0	80,868,137	32,908,863	50,000,000	50,000,000	50,000,000
Total Disbursements	0	80,868,137	32,908,863	50,000,000	50,000,000	50,000,000
887500 OPER TRANSFER OUT-OTHER	36,000,000	39,500,000	20,000,000	10,500,000	40,500,000	10,500,000
Total Transfers Out	36,000,000	39,500,000	20,000,000	10,500,000	40,500,000	10,500,000
Total Use of Funds	36,000,000	120,368,137	52,908,863	60,500,000	90,500,000	60,500,000
Net Cash Balance	305,747,007	204,577,598	164,360,472	119,829,466	43,002,480	3,798,266

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses



BEA-0003 Fund Activity Summary for Operating Budget Request 7037 Facilities Establishment

	Actual		Estimate	Req	uest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Available - Total Use of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 3080 Federal Special Revenue

		Actual		Estimate	Requ	ıest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	8,879,060	11,624,063	7,745,912	6,329,391	7,537,174	4,687,174
4400 FEDERAL GRANTS	37,647,205	40,431,350	40,277,761	33,950,000	40,200,000	40,200,000
4440 FEDERAL REVENUE STIMULUS	250,000	10,775,834	22,099,199	24,500,000	109,500,000	92,000,000
4500 RECOVERIES AND REIMBURSEMENTS	106,496	375,406	365,261	0	0	0
4600 OTHER SOURCES OF FINANCING	2,041,127	1,441,630	2,722,110	2,225,000	2,225,000	2,225,000
4700 ISTVS	0	4,613	0	0	0	0
Total Receipts Net of Accounts Receivable	40,044,828	53,028,833	65,464,330	60,675,000	151,925,000	134,425,000
885500 OPER TRANSFER IN-OTHER	0	11,213	368,317	0	0	0
Total Transfers In	0	11,213	368,317	0	0	0
Net Receipts	40,044,828	53,040,046	65,832,647	60,675,000	151,925,000	134,425,000
Total Resources Available	48,923,888	64,664,109	73,578,559	67,004,391	159,462,174	139,112,174
500 Personal Services	1,539,033	1,503,580	1,640,919	2,204,310	2,452,068	2,146,977
510 Purchased Personal Services	109,969	156,252	604,325	4,918,319	405,000	390,000
520 Supplies and Maintenance	1,102,495	882,411	1,359,270	1,722,485	2,250,432	1,878,698
530 Equipment	3,969	9,046	7,791	35,000	50,000	50,000
550 Subsidies Shared Revenue	34,522,159	54,352,749	63,594,602	50,387,103	149,417,500	130,109,325
595 Transfers and Non-Expense	22,200	14,029	42,260	200,000	200,000	200,000
Total Disbursements	37,299,825	56,918,068	67,249,168	59,467,217	154,775,000	134,775,000
887500 OPER TRANSFER OUT-OTHER	0	129	0	0	0	0
Total Transfers Out	0	129	0	0	0	0
Total Use of Funds	37,299,825	56,918,197	67,249,168	59,467,217	154,775,000	134,775,000



BEA-0003 Fund Activity Summary for Operating Budget Request 3080 Federal Special Revenue

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	11,624,063	7,745,912	6,329,391	7,537,174	4,687,174	4,337,174

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 3350 Oil Overcharge

		Actual		Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	3,270,126	3,187,700	2,893,355	2,642,136	2,315,320	1,990,320
4700 ISTVS	65,317	20,421	14,683	25,000	25,000	25,000
Total Receipts Net of Accounts Receivable	65,317	20,421	14,683	25,000	25,000	25,000
885500 OPER TRANSFER IN-OTHER	0	1,090	687	0	0	0
Total Transfers In	0	1,090	687	0	0	0
Net Receipts	65,317	21,511	15,370	25,000	25,000	25,000
Total Resources Available	3,335,443	3,209,211	2,908,725	2,667,136	2,340,320	2,015,320
500 Personal Services	40,320	121,225	78,179	0	0	0
520 Supplies and Maintenance	21,674	40,381	28,410	351,816	0	0
550 Subsidies Shared Revenue	85,750	154,250	160,000	0	350,000	350,000
Total Disbursements	147,743	315,856	266,589	351,816	350,000	350,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	147,743	315,856	266,589	351,816	350,000	350,000
Net Cash Balance	3,187,700	2,893,355	2,642,136	2,315,320	1,990,320	1,665,320

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out



BEA-0003 Fund Activity Summary for Operating Budget Request 3350 Oil Overcharge

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	Total Resources Available - Total Use of Funds					



BEA-0003 Fund Activity Summary for Operating Budget Request 3AE0 Workforce Development Initiatives

	Actual			Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	2,236,195	2,245,760	2,253,392	1,864,099	1,055,683	555,683
4700 ISTVS	603,753	496,780	498,458	1,200,000	1,500,000	1,500,000
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	603,753	496,780	498,458	1,200,000	1,500,000	1,500,000
885500 OPER TRANSFER IN-OTHER	0	4,462	5,451	0	0	0
Total Transfers In	0	4,462	5,451	0	0	0
Net Receipts	603,753	501,243	503,909	1,200,000	1,500,000	1,500,000
Total Resources Available	2,839,948	2,747,003	2,757,301	3,064,099	2,555,683	2,055,683
500 Personal Services	404,352	385,531	387,834	430,364	430,242	443,134
510 Purchased Personal Services	411	441	0	5,000	5,000	5,000
520 Supplies and Maintenance	189,425	106,346	151,212	368,052	549,758	536,866
530 Equipment	0	1,292	1,299	5,000	15,000	15,000
550 Subsidies Shared Revenue	0	0	352,857	1,200,000	1,000,000	1,000,000
Total Disbursements	594,188	493,611	893,201	2,008,416	2,000,000	2,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	594,188	493,611	893,201	2,008,416	2,000,000	2,000,000
Net Cash Balance	2,245,760	2,253,392	1,864,099	1,055,683	555,683	55,683

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable



BEA-0003 Fund Activity Summary for Operating Budget Request 3AE0 Workforce Development Initiatives

	Actual			Estimate	Req	juest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Av	vailable - Total Use	of Funds				



3FJ0 St Small Business Credit Initv Agency Bud, Bud A

	Actual		Estimate	Requ	equest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	34,189,644	36,364,974	39,768,178	20,690,869	15,586,656	10,286,656
4200 BUSINESS LICENSES & FEES	62,530	13,929	0	0	0	0
4500 RECOVERIES AND REIMBURSEMENTS	4,481,031	2,364,563	2,466,927	2,400,000	2,300,000	2,200,000
4600 OTHER SOURCES OF FINANCING	767,066	2,385,594	438,297	500,000	400,000	300,000
Total Receipts Net of Accounts Receivable	5,310,627	4,764,086	2,905,224	2,900,000	2,700,000	2,500,000
885500 OPER TRANSFER IN-OTHER	0	1,132	1,460	0	0	0
Total Transfers In	0	1,132	1,460	0	0	0
Net Receipts	5,310,627	4,765,218	2,906,684	2,900,000	2,700,000	2,500,000
Total Resources Available	39,500,271	41,130,191	42,674,862	23,590,869	18,286,656	12,786,656
500 Personal Services	110,498	114,354	84,118	345,956	0	0
510 Purchased Personal Services	0	910	0	5,000	0	0
520 Supplies and Maintenance	49,792	74,207	19,982	348,257	0	0
530 Equipment	0	1,292	1,299	5,000	0	0
595 Transfers and Non-Expense	2,975,008	1,171,250	1,878,594	7,300,000	8,000,000	8,000,000
Total Disbursements	3,135,298	1,362,013	1,983,993	8,004,213	8,000,000	8,000,000
887500 OPER TRANSFER OUT-OTHER	0	0	20,000,000	0	0	0
Total Transfers Out	0	0	20,000,000	0	0	0
Total Use of Funds	3,135,298	1,362,013	21,983,993	8,004,213	8,000,000	8,000,000
Net Cash Balance	36,364,974	39,768,178	20,690,869	15,586,656	10,286,656	4,786,656



3FJ0 St Small Business Credit Initv Agency Bud, Bud A

		Actual			Req	uest	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Calculated Data Item	Item Calculation	Item Calculation					
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable						
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses						
Total Use of Funds	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Av	ailable - Total Use	of Funds				



	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0
885500 OPER TRANSFER IN-OTHER	0	0	0	52,440,614	129,907,280	0
Total Transfers In	0	0	0	52,440,614	129,907,280	0
Net Receipts	0	0	0	52,440,614	129,907,280	0
Total Resources Available	0	0	0	52,440,614	129,907,280	0
595 Transfers and Non-Expense	0	0	0	52,440,614	129,907,280	0
Total Disbursements	0	0	0	52,440,614	129,907,280	0
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	0	52,440,614	129,907,280	0
Net Cash Balance	0	0	0	0	0	0

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



3IF0 Federal Infrastructure Grants Agency Bud, Bud A

		Actual		Estimate	stimate Request	
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	0	0	0	0	0	30,000,000
Total Receipts Net of Accounts Receivable	0	0	0	0	0	0
885500 OPER TRANSFER IN-OTHER	0	0	0	0	136,000,000	0
Total Transfers In	0	0	0	0	136,000,000	0
Net Receipts	0	0	0	0	136,000,000	0
Total Resources Available	0	0	0	0	136,000,000	30,000,000
550 Subsidies Shared Revenue	0	0	0	0	106,000,000	30,000,000
Total Disbursements	0	0	0	0	106,000,000	30,000,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	0	0	0	0	106,000,000	30,000,000
Net Cash Balance	0	0	0	0	30,000,000	0

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 3K80 Community Development Block Grant

		Actual		Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	711,462	1,159,676	1,185,519	635,330	15,583,540	14,108,540
4400 FEDERAL GRANTS	44,218,044	42,659,995	44,549,579	45,000,000	46,500,000	46,500,000
4440 FEDERAL REVENUE STIMULUS	0	8,860,743	28,122,053	30,000,000	15,000,000	2,500,000
4500 RECOVERIES AND REIMBURSEMENTS	834,015	527,573	404,125	0	0	0
Total Receipts Net of Accounts Receivable	45,052,060	52,048,311	73,075,757	75,000,000	61,500,000	49,000,000
885500 OPER TRANSFER IN-OTHER	0	3,446	3,027	0	0	0
Total Transfers In	0	3,446	3,027	0	0	0
Net Receipts	45,052,060	52,051,757	73,078,784	75,000,000	61,500,000	49,000,000
Total Resources Available	45,763,521	53,211,433	74,264,303	75,635,330	77,083,540	63,108,540
500 Personal Services	409,286	562,289	452,388	280,000	275,000	275,000
510 Purchased Personal Services	202,364	301,064	232,558	2,750,000	1,250,000	1,250,000
520 Supplies and Maintenance	228,968	117,204	14,338	451,978	500,000	500,000
530 Equipment	39,046	0	0	124,593	0	0
550 Subsidies Shared Revenue	43,724,182	51,019,356	72,929,632	56,445,219	60,950,000	60,950,000
595 Transfers and Non-Expense	0	26,001	58	0	0	0
Total Disbursements	44,603,845	52,025,914	73,628,974	60,051,790	62,975,000	62,975,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	44,603,845	52,025,914	73,628,974	60,051,790	62,975,000	62,975,000
Net Cash Balance	1,159,676	1,185,519	635,330	15,583,540	14,108,540	133,540



BEA-0003 Fund Activity Summary for Operating Budget Request 3K80 Community Development Block Grant

		Actual			Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Calculated Data Item	Item Calculation					
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable					
Total Resources Available	Beginning Cash Ba	lance + Total Rece	ipts + Transfers In			
Total Disbursements	Sum of Expenses					
Total Use of Funds	Total Disbursements + Transfers Out					
Net Cash Balance	Total Resources Av	ailable - Total Use	of Funds			



BEA-0003 Fund Activity Summary for Operating Budget Request 3K90 Home Energy Assistance Block Grant

		Actual		Estimate	Requ	ıest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	421,931	843,357	900,251	424,839	14,329,772	14,329,772
4400 FEDERAL GRANTS	160,603,177	148,635,776	305,002,682	290,000,000	205,000,000	205,000,000
4440 FEDERAL REVENUE STIMULUS	0	28,769,937	751,239	0	0	0
4500 RECOVERIES AND REIMBURSEMENTS	6,136,679	8,678,881	9,236,180	0	0	0
4700 ISTVS	11,593	13,532	8,391	0	0	0
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0
Total Receipts Net of Accounts Receivable	166,751,449	186,098,126	314,998,492	290,000,000	205,000,000	205,000,000
885500 OPER TRANSFER IN-OTHER	0	14,328	6,712	0	0	0
Total Transfers In	0	14,328	6,712	0	0	0
Net Receipts	166,751,449	186,112,454	315,005,204	290,000,000	205,000,000	205,000,000
Total Resources Available	167,173,381	186,955,811	315,905,455	290,424,839	219,329,772	219,329,772
500 Personal Services	2,631,802	2,524,698	2,497,332	2,510,000	2,523,500	2,599,205
510 Purchased Personal Services	255,253	214,259	333,890	1,802,000	1,802,000	1,802,000
520 Supplies and Maintenance	2,255,722	2,274,446	2,508,073	2,696,453	2,725,000	2,725,000
530 Equipment	0	0	0	73,089	10,000	10,000
550 Subsidies Shared Revenue	160,251,813	179,873,791	309,737,473	268,563,525	197,489,500	197,413,795
590 Judgments, Settlements & Bonds	0	0	0	0	400,000	400,000
595 Transfers and Non-Expense	931,703	1,166,771	400,207	450,000	50,000	50,000
Total Disbursements	166,326,293	186,053,965	315,476,975	276,095,067	205,000,000	205,000,000
887500 OPER TRANSFER OUT-OTHER	3,731	1,595	3,641	0	0	0
Total Transfers Out	3,731	1,595	3,641	0	0	0



BEA-0003 Fund Activity Summary for Operating Budget Request 3K90 Home Energy Assistance Block Grant

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Total Use of Funds	166,330,024	186,055,559	315,480,616	276,095,067	205,000,000	205,000,000
Net Cash Balance	843,357	900,251	424,839	14,329,772	14,329,772	14,329,772

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out
Net Cash Balance	Total Resources Available - Total Use of Funds



BEA-0003 Fund Activity Summary for Operating Budget Request 3L00 Community Services Block Grant

	Actual			Estimate	Request		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Beginning Cash Balance	10,210	740,003	57,578	14,348	79,997	1,079,997	
4400 FEDERAL GRANTS	32,416,817	22,285,203	35,638,894	30,100,000	30,000,000	30,000,000	
4440 FEDERAL REVENUE STIMULUS	0	21,020,379	11,486,967	0	0	0	
4500 RECOVERIES AND REIMBURSEMENTS	10,835	1,468	900	0	0	0	
Total Receipts Net of Accounts Receivable	32,427,652	43,307,051	47,126,761	30,100,000	30,000,000	30,000,000	
885500 OPER TRANSFER IN-OTHER	0	3,585	1,526	0	0	0	
Total Transfers In	0	3,585	1,526	0	0	0	
Net Receipts	32,427,652	43,310,636	47,128,287	30,100,000	30,000,000	30,000,000	
Total Resources Available	32,437,861	44,050,639	47,185,865	30,114,348	30,079,997	31,079,997	
500 Personal Services	558,338	539,446	819,184	910,000	937,300	965,419	
510 Purchased Personal Services	71,475	70,841	90,825	150,000	2,000	2,000	
520 Supplies and Maintenance	377,912	361,368	466,900	750,000	325,000	325,000	
530 Equipment	0	0	0	6,000	0	0	
550 Subsidies Shared Revenue	30,690,133	43,019,612	45,794,608	28,198,351	27,685,700	27,657,581	
595 Transfers and Non-Expense	0	1,795	0	20,000	50,000	50,000	
Total Disbursements	31,697,858	43,993,061	47,171,517	30,034,351	29,000,000	29,000,000	
Total Transfers Out	0	0	0	0	0	0	
Total Use of Funds	31,697,858	43,993,061	47,171,517	30,034,351	29,000,000	29,000,000	
Net Cash Balance	740,003	57,578	14,348	79,997	1,079,997	2,079,997	



BEA-0003 Fund Activity Summary for Operating Budget Request 3L00 Community Services Block Grant

		Actual			Request			
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025		
Calculated Data Item	Item Calculation	Item Calculation						
Total Receipts Net of Accounts Receivable	Actuals Revenue le	Actuals Revenue less change in Accounts Receivable						
Total Resources Available	Beginning Cash Ba	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses							
Total Use of Funds	Total Disbursement	Total Disbursements + Transfers Out						
Net Cash Balance	Total Resources Av	ailable - Total Use	of Funds					



3V10 Home Program Agency Bud, Bud A

	Actual			Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	2,218,432	2,015,836	1,290,955	387,260	3,637,260	3,412,260
4400 FEDERAL GRANTS	22,232,159	27,603,674	22,988,408	57,500,000	57,500,000	57,500,000
4440 FEDERAL REVENUE STIMULUS	0	0	0	90,000,000	0	0
4500 RECOVERIES AND REIMBURSEMENTS	543,613	976,630	670,295	750,000	5,250,000	5,250,000
Total Receipts Net of Accounts Receivable	22,775,773	28,580,304	23,658,703	148,250,000	62,750,000	62,750,000
885500 OPER TRANSFER IN-OTHER	0	2,629	1,440	0	0	0
Total Transfers In	0	2,629	1,440	0	0	0
Net Receipts	22,775,773	28,582,933	23,660,143	148,250,000	62,750,000	62,750,000
Total Resources Available	24,994,204	30,598,769	24,951,099	148,637,260	66,387,260	66,162,260
500 Personal Services	380,348	455,794	475,020	470,000	500,000	500,000
510 Purchased Personal Services	39,791	89	200,225	325,000	1,250,000	1,250,000
520 Supplies and Maintenance	279,892	84,767	205,997	381,052	450,000	450,000
550 Subsidies Shared Revenue	22,278,339	28,766,864	23,618,763	143,823,948	60,775,000	60,775,000
595 Transfers and Non-Expense	0	300	63,834	0	0	0
Total Disbursements	22,978,369	29,307,814	24,563,839	145,000,000	62,975,000	62,975,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	22,978,369	29,307,814	24,563,839	145,000,000	62,975,000	62,975,000
Net Cash Balance	2,015,836	1,290,955	387,260	3,637,260	3,412,260	3,187,260



BEA-0003 Fund Activity Summary for Operating Budget Request 3V10 Home Program

		Actual			Estimate Reque			
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025		
Total Receipts Net of Accounts Receivable	Actuals Revenue le	Actuals Revenue less change in Accounts Receivable						
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In							
Total Disbursements	Sum of Expenses							
Total Use of Funds	Total Disbursements + Transfers Out							
Net Cash Balance	Total Resources Av	vailable - Total Use	of Funds					



1350 Supportive Services Agency Bud, Bud A

	Actual			Estimate	Request		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	
Beginning Cash Balance	1,712,837	1,352,927	606,768	1,961,061	3,616,797	3,616,797	
4500 RECOVERIES AND REIMBURSEMENTS	8,564	740	260,211	0	0	0	
4700 ISTVS	10,585,084	10,128,426	11,550,716	12,000,000	0	0	
1027 102700 INTERFUND RECEIVABLE	0	0	0	0	0	0	
Total Receipts Net of Accounts Receivable	10,593,647	10,129,166	11,810,927	12,000,000	0	0	
885500 OPER TRANSFER IN-OTHER	0	0	2,000,274	2,000,000	19,713,393	19,615,185	
Total Transfers In	0	0	2,000,274	2,000,000	19,713,393	19,615,185	
Net Receipts	10,593,647	10,129,166	13,811,200	14,000,000	19,713,393	19,615,185	
Total Resources Available	12,306,485	11,482,093	14,417,969	15,961,061	23,330,190	23,231,982	
500 Personal Services	7,929,377	7,731,386	8,656,106	9,664,889	12,433,204	12,658,996	
510 Purchased Personal Services	299,769	266,079	131,851	371,975	1,968,349	1,968,349	
520 Supplies and Maintenance	2,640,564	2,796,362	3,360,534	2,070,288	3,700,728	3,700,728	
530 Equipment	83,848	81,497	308,417	187,112	1,611,112	1,287,112	
550 Subsidies Shared Revenue	0	0	0	50,000	0	0	
Total Disbursements	10,953,558	10,875,325	12,456,908	12,344,264	19,713,393	19,615,185	
Total Transfers Out	0	0	0	0	0	0	
Total Use of Funds	10,953,558	10,875,325	12,456,908	12,344,264	19,713,393	19,615,185	
Net Cash Balance	1,352,927	606,768	1,961,061	3,616,797	3,616,797	3,616,796	



BEA-0003 Fund Activity Summary for Operating Budget Request 1350 Supportive Services

		Actual			Req	uest		
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025		
Total Receipts Net of Accounts Receivable	Actuals Revenue le	Actuals Revenue less change in Accounts Receivable						
Total Resources Available	Beginning Cash Ba	Beginning Cash Balance + Total Receipts + Transfers In						
Total Disbursements	Sum of Expenses							
Total Use of Funds	Total Disbursements + Transfers Out							
Net Cash Balance	Total Resources Av	/ailable - Total Use	of Funds					



6850 General Reimbursement Agency Bud, Bud A

	Actual			Estimate	Requ	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Beginning Cash Balance	847	184,693	210,165	282,295	207,295	132,295
4500 RECOVERIES AND REIMBURSEMENTS	58,838	0	0	0	0	0
4600 OTHER SOURCES OF FINANCING	126,079	25,472	72,130	50,000	50,000	50,000
Total Receipts Net of Accounts Receivable	184,917	25,472	72,130	50,000	50,000	50,000
885500 OPER TRANSFER IN-OTHER	3,655	0	0	0	0	0
Total Transfers In	3,655	0	0	0	0	0
Net Receipts	188,572	25,472	72,130	50,000	50,000	50,000
Total Resources Available	189,419	210,165	282,295	332,295	257,295	182,295
520 Supplies and Maintenance	4,726	0	0	78,533	78,533	78,533
530 Equipment	0	0	0	46,467	46,467	46,467
Total Disbursements	4,726	0	0	125,000	125,000	125,000
Total Transfers Out	0	0	0	0	0	0
Total Use of Funds	4,726	0	0	125,000	125,000	125,000
Net Cash Balance	184,693	210,165	282,295	207,295	132,295	57,295

Calculated Data Item	Item Calculation
Total Receipts Net of Accounts Receivable	Actuals Revenue less change in Accounts Receivable
Total Resources Available	Beginning Cash Balance + Total Receipts + Transfers In
Total Disbursements	Sum of Expenses
Total Use of Funds	Total Disbursements + Transfers Out



BEA-0003 Fund Activity Summary for Operating Budget Request 6850 General Reimbursement

	Actual			Estimate	Req	uest
Account Description	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
Net Cash Balance	Total Resources Av	ailable - Total Use o	of Funds			

Customer Standards Survey for Department of Development

- 1. Has your agency developed and adopted customer service standards? Please write "Yes" or "No." Yes
- 2. If the response to question 1 is "Yes," please (a) Identify the standards below or attach a list; (b) State when these standards were adopted; and (c) Describe how success of implementation of the standards is monitored.

Customer Services Standards can be found at: https://development.ohio.gov/about-us/customer-service-standards.

Adopted March 2022.

We work as a team to keep these customer services standards at the forefront of our operational strategy. Our dedication to providing the best possible customer service is reflected in our policies, the quality of the talent we attract and hire, position descriptions, and commitment to ongoing accountability and improvement. We continually monitor our policies and processes to identify opportunity for improvement. One example of this is the improved "Contact Us" webpage we launched this year that is tied to our Customer Relationship Management software. This upgrade will enable Development to route inquiries to the appropriate team member more efficiently, monitor responses and response time, and create reports.

3. If the response to question 1 is "No," please use the space below to detail why no standards have been adopted and any plans that the agency may have with respect to developing standards in the future.

Not Applicable

Fee Change Schedule FY 2024 - FY 2025 Department of Development

	Fee Proposal 01
Fee Name	

MAJOR INFORMATION TECHNOLOGY PROJECTS - AGENCY DATA WORKSHEET

Agency Name:	Department of Development
Biennium for Request:	2024-2025
CFO:	Jennifer Biedenharn
CIO:	Shawn Robinson
Prepared By:	Andy Shaw, Jennifer Biedenharn, and Shawn Robinson

SUMMARY OF IT OPERATIONS, SERVICES, AND BUSINESS SUPORT

Describe the agency's IT operations, major service areas, and core business support functions:

The Office of Information Technology is responsible for the architecture, hardware, and technology solutions leveraged within the Ohio Department of Development. The IT office enables employees to communicate, collaborate, and provides employees with technology solutions needed to perform their job duties.

MAJOR PROJECTS LIST									
Major Information Technology Project Name	Project Description & Justification	Fund	ALI	Actual FY 2022 Cost	Estimated FY 2023 Cost	Requested FY 2024 Cost	Requested FY 2025 Cost		
One App (Planning)				\$ -	\$ -	\$ 1,500,000	\$ -		
Ocean to Salesforce				\$ 875,000	\$ 4,700,000	\$ 4,700,000	\$ 1,500,000		
							·		

INDIRECT COST

Describe the agency's indirect cost allocation method (Answer if data includes indirect costs):

The Ohio Department of Development currently has a central support services fund (1350) where all central administration payroll, consultants, maintenance, and equipment purchases are paid from. The indirect cost rate is calculated by an outside consultant who then submits the rate for approval to our federal cognizant agency. However, Development plans to transition from an indirect cost funding model for FY 2024/2025.